

FREE
midweek
newspaper



If you are in business to do business, there's only one place to be
Kent Showground, Detling, Wednesday, November 10th

KOS media

BUSINESS WEEK Live
The essential b2b exhibition and conference

PRE-REGISTER FREE ONLINE:

www.businessweeklive.co.uk

or arrive with your business card on the day

DRINK-DRIVE COUNCILLOR SENT TO JAIL

Former top Tory was four times over limit – twice



JAILED: Ewen Cameron

A LEADING Thanet councillor has been jailed for four months and disqualified from driving for five years after admitting two counts of drink-driving.

Ewen Cameron, who represents Bradstowe ward in Broadstairs, was sentenced at Margate court on Monday.

Cameron, 52, of Canterbury Road, Westgate-on-Sea, had admitted the two charges at the same court on Thursday, October 7.

The first incident occurred on Friday, August 20, in the car park of Tesco Extra in Margate Road, Broadstairs.

Security staff had alerted police after smelling alcohol on Cameron's breath. A

■ BY FLORENCE TENNENT

breathalyser test showed 140mg of alcohol in 100ml of breath, four times the legal limit of 35mg in 100ml of breath. For this offence, Cameron was sentenced to 80 days in prison and banned from driving for three years.

He had also admitted a second offence, committed on Wednesday, October 6, while on bail for the first.

Cameron was arrested after staff at the BP petrol station in Canterbury Road, Garlinge, reported to police that he appeared unsteady when buying fuel and wine just after 9.30am.

The black Renault convertible he was driving was stopped in Westgate and Cameron tested

CONTINUED ON PAGE 3



TIDE OF APPROVAL FOR BEACH CROSS

Riders in Ramsgate's inaugural beach-cross championship tore up the ramps and jumps on Ramsgate Main Sands beach over the weekend.

The event, which was held on Saturday and Sunday, was the decider for the 2010 UK Beach Cross series for quad and solo bikes, attracting competitors from France, Belgium and across the UK.

Event organiser Tony Nash said: "We first started running events in Margate and the sport exploded with popularity in Thanet."

"Other councils are now getting in on the action and we are working with the local authorities to try to bring training clubs to the area."

ISSN 1753-097-0



9 771753 097005

WHAT'S ON & WATCH

yourkenttv.co.uk

ALL YOUR LOCAL STORIES: Watch videos of all the major news stories in your area

Upload your favourite clip

ALSO INSIDE

SCHOOLSPAGE 12

LETTERSPAGE 16

MOTORSPAGES 46-50

PROPERTYPAGES 51-57

SPORTPAGES 62-63

YOUR PERFECT FIREPLACE...



...WHATEVER YOUR STYLE...WHATEVER YOUR FUEL

FIREPLACES • GASFIRES • WOODSTOVES • CHIMNEY SYSTEMS • DESIGN & CONSTRUCTION

OPEN
MON-SAT
9AM - 5PM



196-198 CANTERBURY ROAD,
BIRCHINGTON CT7 9AQ
TEL: 01843 841922 FAX: 01843 844255
WWW.FIREPLACEANDSTONECENTRE.CO.UK

INSIDE THIS WEEK

NEWS PAGES 2-18 **PROPERTY** ... PAGES 51-57
Q&A PAGE 8 **JOBS**..... PAGES 58-59
SCHOOLS PAGE 12 **CLASSIFIED** PAGE 61
LETTERS..... PAGE 16 **SPORT** PAGES 62-63

INSIDE your lifestyle

your lifestyle

- PAGES 22-24 **LEISURE**
- PAGE 26 **BUSINESS**
- PAGE 28 **WEATHER**
- PAGE 29 **COMPETITION**
- PAGE 30 **MUSIC/TRAVEL**
- PAGE 44 **CINEMA/TV**
- PAGES 46-50 **MOTORING**

Chilean adventure
 The rugged mountain slopes of Chile are a great for climbers and a real testing challenge for others to see it through.

SEE INSIDE FOR NEW AND USED CARS PLUS THE LATEST MOTORING NEWS
carsfor Kent.co.uk

SEE OUR SISTER PAPERS KENT ON SUNDAY AND THE SATURDAY EDITION FOR ALL THE WEEKEND'S COUNTY NEWS AND SPORT

EDITOR: Dave Mairs 01303 817022
GROUP EDITOR: Gary Wright 01303 817032
WEBSITE: www.yourthanet.co.uk
TELEPHONE ADVERTISING: 01303 817110
FAX: (Advertising) 01303 817002

EMAIL: Editorial: yourthanet@kosmedia.co.uk. Sales: advertising@kosmedia.co.uk
HEAD OFFICE ADDRESS: Apple Barn, Hythe Road, Smeth, Ashford, Kent TN25 6SS
 Printed by Archant Print
 © 2010 KOS Media. yourthanet.co.uk
 KOS Media is a division of Archant Regional Limited

ARCHANT } **KOS**
 media



MISLEADING: New markings now block the entrance to Church Street from High Street

Village roadworks leave pub landlord angry over safety

■ BY FLORENCE TENNENT

ROADWORKS outside a pub in Minster have left the street incomplete and blighted with bumps, ridges and misleading markings, says the landlord.

The high street in Minster was resurfaced between Friday, October 8, and Monday, October 11. However, an alleged string of mistakes has left residents unhappy.

Due to a mistake in the diversion route, one lane had to be kept open at the foot of the high street, leaving potholes exposed and an inch-high lip of tarmac for cars to catch as they enter the street.

Outside The Bell Inn the edges of the road were left rough and jagged, with drains sunk in the road.

Gavin Wallis, owner of The Bell, said: "They used a pneumatic drill at 11pm and continued working past their midnight curfew until 1am or 2am, which they claimed was permitted as long as they weren't using large machinery.

"When they finished the work a day overdue, they hadn't flattened the edges of the tarmac outside the building. As there is no pavement

my customers go straight out on to the road and it's not safe, particularly for some of my older visitors.

"I've spoken to a friend who does work for the highways services and he agreed that it was a botched job."

Having complained to the council, Mr Wallis was visited by a consultant who explained that the work had been missed by the steam-roller and that the edge would go away in time.

However, workmen returned to the site the next week and ran a strip of tar round the edges, smoothing the ridge but leaving it raised.

To add insult to injury, the new road markings now forbid traffic to make a right turn off High Street into Church Street.

A spokesman for Kent Highway Services said: "The work was carried out by an outside contractor.

"The work has since been inspected and found to be acceptable, except for an area next to The Bell Inn. This was not done next to the property because of concerns about vibration and damage. We are also checking the junction markings."



ANGRY: Mr Wallis

Airport night-flights consultation delayed

MANSTON airport's night-time flying consultation has been delayed as airport-operator Infratil has been forced to check its facts.

New noise assessments produced independently by the council have led to it asking the airport to review its application and the public consultation has been halted until Infratil reviews its proposal.

Thanet council received an application from Infratil in late September to extend flying hours at Manston and grant permission for a number of night flights for heavy freight planes.

However, a draft report investigating the potential noise impact of night-flying prompted councillors to reject Infratil's plans on Monday.

Insufficient

Bob Bayford, council leader, said: "After careful consideration over the last couple of weeks, the proposals that have been submitted have insufficient detail in some areas to be acceptable to the council.

"I believe that, before residents have their say, they need to know more detail and have a full understanding of exactly how many aircraft movements are being discussed.

"That information is difficult to gauge from the proposals that have been put to us and this needs further work.

"I also believe the proposed upper level of activity is too high and needs to be reconsidered. I'm not prepared to start a public consultation until these issues have been resolved. I'm pleased to say that the airport has agreed to review these issues.

"The council remains supportive of the airport and maximising the employment opportunities it can create and sustain, but this cannot be at any price for local residents."

Application

Meanwhile, Thanet's Labour group voted unanimously to reject the current application at a meeting on Thursday evening, October 28.

Richard Nicholson, shadow cabinet member for regeneration and economic development, said: "Many issues of concern were raised, but in essence it was felt the alluded-to benefits in terms of jobs were merely an aspiration rather than concrete.

"And it is clear in our minds these do not in any way compensate for the environmental and quality-of-life issues for the thousands who would be adversely affected."

The Labour group is calling for a review of the existing Section 106 environmental agreement with the airport.



FLOWERS by SP

Presents....

Their **Very Special Christmas Open Evenings** and this year it's even bigger and better than ever before.

We have searched Europe to find you the best gifts and treasures for the perfect Christmas.

With a warm glass of Mulled Wine in one hand and Festive Nibbles in the other.....

There isn't a nicer way to shop

Join us on the following dates from 6:30 onwards:
Wednesday 3rd, 10th, 17th & 24th November

5 The Broadway, Broadstairs, Kent
01843 860003
www.flowersbysp.co.uk



Artist asks for your memories

A MARGATE artist is seeking your cherished memories to display as part of her new exhibition.

Patricia Wilson Smith's show The Lupin Garden at the Harbour Arm Gallery in Margate is based on personal objects that evoke childhood memories and she is asking visitors to record their own special items in a book displayed in the gallery.

Patricia Wilson Smith, gallery curator, said: "Everyone has at least one thing – an object, photograph, picture or piece of writing or music – that is a reminder of a personal and significant event in their life.

"It may be the touchstone to something wonderful, uplifting, and life-changing, but equally it might be a



COLLECTION: Patricia with the display book

reminder of something bad or tragic.

"In the exhibition, my own special objects mark out key events that have shaped my life, and they tend to be very small things, even ordinary."

Memories recorded so far include a

sketch of the scenic railway, a sports car, a photograph of a mother's earrings and a conversation about a forgotten friend.

Every contribution receives a signed copy of their page.

Ms Smith said: "We've filled 15 pages so far and it's slowly growing. I mean to carry on collecting after the exhibition closes, perhaps going setting up an online site."

The gallery is open on Thursday afternoons and weekends and if you bring along your object it can be photographed by the artist and take its place in the book.

Alternatively, you can email your photograph and memories to Patricia at pat.wilson@i-machine.co.uk.

Budget cuts are latest blow to gallery plans

■ BY FLORENCE TENNENT

THE Arts Council has cut next year's funding for the new Turner Contemporary gallery by £34,328.

The organisation had committed £500,000 a year to the costs of the Margate gallery, due to open in the spring but, after reducing this by £2,500 in May, it announced further cuts last week, bringing the total down to £463,172.

Thanet councillor and Labour group leader Clive Hart said: "My heart sank when I saw that funding to run the Turner Contemporary gallery is to be cut by £34,000.

"The gallery was a brilliant local idea that has been plagued by the Conservative KCC administration's mismanagement and poor decision-making over the past decade.

"For the four years I was the county member for Margate and Cliftonville, I consistently argued for the Rendezvous area to remain a car park for the people of Margate and visitors.

"Yet again, the Tories at Maidstone insisted that a hotel must be built on the site.

"Now those plans too are in tatters, and guess what? We might even get a temporary car park!

"More importantly for the Conservatives at KCC is the fact that, according to their own plans, the hotel and associated development of the Rendezvous site was to provide an income of several hundred thousand pounds each year towards the running of the gallery.

"What will happen now, with no hotel or development built to provide the large income to support the gallery and a further cut of £34,000 made before the gallery has opened?"



SPENDING CUTS: The Turner Contemporary in Margate is due to open in spring next year but its revenue has fallen

The Arts Council cut next year's budget by 6.9 per cent and hopes to save a total 29.6 per cent over the next four years, meaning further cuts to the Turner grant are a possibility.

However, the county council and Turner Contemporary were keen to calm any fears.

A Turner Contemporary spokesman said: "The total cost for the design, build and fitting out of the gallery is £17.4m, the majority of which is being met through a partnership of public funding from KCC (£6.4m), Arts Council England (£4.1m) and the South East England Development Agency (£4m).

"Turner Contemporary Art Trust has been established to raise £2.9m from the private sector. This funding has already been committed and work on the gallery is scheduled for completion later in 2010. The comprehensive spending review will have no impact on the

completion of the project. Once the Turner Contemporary gallery is open, running costs will be approximately £2.2m per year.

"Eighty-five per cent of this will be funded by KCC and Arts Council England, with 15 per cent generated through commercial opportunities presented by the gallery.

"We are in close contact with both KCC and ACE over the potential impact of the comprehensive spending review on our running costs. We will know more when these organisations publish their own plans."

Mike Hill, KCC member for community services, said: "KCC is planning to seek revenue income from the Rendezvous site, but the revenue contribution to Turner Contemporary is not dependent on this income.

"We are continuing to develop all the options for the site, including a hotel."

'He is entrenched in alcoholism'

CONTINUED FROM FRONT PAGE

positive for 159mg of alcohol in 100ml of breath, more than four-and-a-half times the legal limit. For this offence he was imprisoned for 120 days and banned from driving for five years.

A third drink-driving arrest was thrown out at the October hearing, when the prosecution gave no evidence.

Cameron will serve both sentences concurrently.

Explaining why Cameron was to be jailed, magistrates chairman Ian White said: "Firstly, due to the extremely high readings. Secondly, the off-the-scale levels recorded for the second offence were committed while on bail for the first offence. Thirdly, the incident in August took place in a busy car park during rush hour, posing a huge danger to the public."

Cameron's wife had requested the trial be delayed, saying her husband was not in a fit state to attend court, prompting the magistrates to issue a warrant for his arrest.

However, this was withdrawn when Cameron was collected and the court was satisfied he could understand the case.

When he arrived, Cameron said he did not feel intoxicated, having drunk one-and-a-half glasses of wine, but had had his last drink at 11am, three hours before the trial start.

Defending Cameron, Paul Goldspring said: "Mr Cameron is quite clearly under the influence. As an alcoholic, you never feel as drunk as you are, but I have no doubt he follows

the proceedings. He is somebody so entrenched in alcoholism he tells you today he's had one-and-a-half glasses of wine, which is clearly untrue.

"Studies have shown alcoholics can be almost entirely intoxicated even if they don't feel the effects."

Mr Goldspring portrayed Cameron as a victim of the credit crunch, describing how his redundancy from Barnes Marsland solicitors, where he had controlled "millions of pounds of investments", and the pressure his marriage was under, forced him into depression, where he "took to the bottle as a crutch".

Barred

When he has served his sentence, Cameron will be barred from working in the financial sector.

Cameron was elected as Conservative representative for Bradstowe in May 2007 and subsequently made 'lead member' for community services but resigned the party whip following the first two charges.

Former Tory colleagues Sandy Ezekiel, the ex-leader of the council, and Roger Latchford, the ex-deputy leader, attended the trial and provided character witnesses.

Speaking after the case, Cllr Ezekiel said: "There is nothing to say - he's got a just sentence."

After his arrest for the first offence, Cameron had sent the following email to associates:

"You will probably be aware that last Friday, August 29th [sic], I was arrested in the car park of a major

Thanet supermarket and subsequently charged with driving a motor vehicle with an alcohol/blood level in excess of the legal limit.

"I was initially horrified by this, as the amount of alcohol I had drunk in the day was negligible.

"A physician friend subsequently advised me, however, that the rate of depletion of alcohol from the bloodstream is consistently overestimated.

"The copious amounts of wine consumed at the previous night's dinner could still have been around 65 per cent present."

"I can do no better than to paraphrase Kent resident comedian, Vic Reeves, who incurred the same offence a couple of years ago; "I have been foolish".

"As regards my position on the Council, I do not presently have any plans to stand down.

"I cannot see what purpose this would serve, and I have advised the Leader and the Whip of this. Naturally, I will obey any instructions they issue to me.

"I did not intend to offer myself for re-selection in next year's district council elections in any instance, as it is likely I will be both working and living outside of Thanet.

"I am grateful for the many expressions of support I have received."

Asked by Yourthanet about Cameron's future as a councillor following his jail sentence, a Thanet council spokeswoman was unable to clarify the situation.

Heroin-smuggler jailed for 13 years

A POLISH drug-smuggler arrested in Ramsgate has been jailed for 13 years after being caught with heroin.

Farid Abdelmoula, 35, was arrested in January at the inward tourist controls at Ramsgate ferry terminal after Border Agency officers searched the car in which he was a passenger and found about 14kg of heroin inside a spare wheel.

The illegal drug had an estimated street value of between £1.3 million and £1.6 million.

Charges against Mohammed el Marbruk, the other Polish national arrested at the same time, were dropped.

Abdelmoula initially denied knowing anything about the drugs, claiming he was simply entering the UK to see his cousin in Bangor, Northern Ireland.

However, he later pleaded guilty at Canterbury Crown Court in March and was subsequently sentenced on Wednesday, October 27.

VIEW THIS CLIP ON

yourkenttv.co.uk

Your LOCAL TV ONLINE



Archant KOS Media boss Paul Stannard's trek. Search 'trek'

The Salon

**Special Offer during
September & October
Manicure & Pedicure
just £20.00**

**Treat yourself
Call to book your
appointment now**

Book your Christmas parties now at the Comfort Inn



Tel: 01843 592 345
Victoria Parade
Ramsgate CT11 8DT
www.comfortinnramsgate.co.uk

Celebrate Christmas

at **THORLEY TAVERNS**

HOTELS, RESTAURANTS, VENUES & PUBS

Looking to book your Christmas party?
Choose a venue below and call for details.

The Tartar Frigate Broadstairs T: 01843 295905

The Oak Hotel Ramsgate T: 01843 583686

The St Lawrence Tavern Ramsgate T: 01843 592337

The Pavilion Broadstairs T: 01843 600999

The Captain Digby Broadstairs T: 01843 867764

The Fayreness Hotel Kingsgate T: 01843 868641

The Pegwell Bay Hotel Ramsgate T: 01843 599590

Atlantis Restaurant Ramsgate T: 01843 581582

Treat the family to a perfect Christmas present and
give mum the day off this Christmas Day lunch

The Captain Digby

£58.00 per person

01843 867764

The Pavilion

£49.50 per person

01843 600999

St Lawrence Tavern

£49.50 per person

01843 592337

The Tartar Frigate

£60.00 per person

01843 862013

The Oak Hotel

£54.00 per person

01843 581582

The Fayreness

£60.00 per person

01843 861103

Atlantis Restaurant

£59.50 per person

01843 583686

Pegwell Bay Hotel

£55.00 per person

01843 599590

Order your Sunrise wine in advance...

Please contact your desired venue to
place your order

Book early to avoid disappointment
As always we have reduced rates
for children and infants.

www.thorleytaverns.co.uk





SO PROUD: Dave Melmoth, owner of Joss Bay Surf School, pictured right, with young surfers on a sunny beach

Surf school first in UK to receive Clubmark status

JOSS Bay Surf School has become the first surf club in the UK to achieve national Clubmark accreditation.

The award ensures minimum standards and good practice in sports clubs with junior members as well as entitling the club to a range of extra grants and support.

As a Clubmark club, it receives gold membership to the Kent Club Connect Card and will be eligible to apply for KCC's capital-grant scheme for sport.

The Joss Bay Community Surf Scheme works with schools and groups to offer discounted lessons as well as water safety, health and environment advice.

Dave Melmoth, club-owner and head coach, said: "We are proud to have achieved this accreditation. Clubmark is essentially quality assurance for anyone looking to participate in a club sporting activity.

"It is incredibly important to us that our members feel totally satisfied we have done everything possible to ensure a safe, fair and fun surfing environment.

"It has taken 12 months of hard work to achieve this, and it would not have been possible without the dedication of all the staff at Joss Bay Surf School and the support of Thanet council's sports development team."

■ BY FLORENCE TENNENT

Guthrie Miller, club development officer for Kent sport, said: "Joss Bay Surf School is the first surf school in the country to have been awarded Clubmark and offers a unique sporting opportunity for the county, not just east Kent.

"Thanet council has been supporting their application by providing one-to-one advice and guidance. I am delighted that Joss Bay Surf School has achieved Clubmark and hope that they continue to derive benefit and reward from the accolade."

The award has set the standard for other surf schools around the country.

Lyndsey Young, spokeswoman for the British Surfing Association, said: "Gaining the Clubmark accreditation is a fantastic asset to Joss Bay Surf School; it is certainly a step in the right direction with regards to standardising and professionalising the club environment and development of the sport."

The club plans to put its new credentials to good use by introducing indoor surfing to local schools. This involves balancing on a wooden board on a roller, and the club hopes that a successful trial with immigrant families in Cliftonville will allow it to extend the opportunity to local schools.

yourthanet.co.uk

NEWS IN BRIEF

Tourism team rewarded

MARGATE'S Visitor Information Centre has scooped joint-second place in the Beautiful South Awards for tourism excellence.

The Margate office was narrowly beaten to the title of tourist information service of the year by a team from Winchester in Hampshire and shared its second place with Rye Information Centre in East Sussex.

Now in its 20th year, the tourism awards attracted their largest number of entrants, 30 per cent more than last year. The centre had to prove its commitment to partnership, customer service, training, accessibility and sustainability.

Martin Wise, Thanet council's cabinet member for environmental services, said: "Congratulations go to our tourism team on all their hard work in achieving this award.

"It shows the Margate Visitor Information Centre is providing everything the judges of this competition feel it should be."

Bags of help for charity

MORE than 900 bags of second-hand goods have been collected for the British Heart Foundation, thanks to a shopping centre's appeal.

A last-minute contribution of 91 bags from St Joseph's Catholic primary school pushed the number of bags of clothes, toys and bric-a-brac donated to Westwood Cross shopping centre's Big Donation drive to 914.

The collection will restock the charity's local shops with good-quality items to sell, raising money to fight heart disease in the community.

Pastors are there for you

COMMUNITY pastors are heading out on the streets of Broadstairs, Margate and Ramsgate on Friday nights to help and support people.

The team will be there from Friday to help anyone who feels vulnerable, loses their purse, or simply wants directions or support.

They are all in Community Pastor uniforms and equipped with radios to communicate with the police, CCTV, licensed premises and the SOS trailer when it's out and about.

Community Pastors is a partnership project across Thanet churches and brings together Christian volunteers.

THE LARGEST SELECTION OF GLOW STICKS

GLOW BRACELETS
GLOW NECKLACES
GLOW NOVELTIES

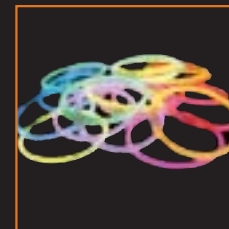
Great for Kids, Adults,
Parties, Weddings,
for keeping the kids amused!

Great Party-Bag Fillers

Available in stock from
our counter or online

www.glosticks.co.uk

Unit 2, 3 Wilton Road
Haine Industrial Est Ramsgate
01843 581826



Glosticks

The UK's
No.1 Glow
Supplier

Triumph is at home on The Grange

A GRADE I-listed house in Ramsgate has been named the South East England Restoration of the Century.

The Grange, a neo-Gothic 19th-century 'inspiration', was named regional winner of the competition on Wednesday, October 13.

Built in 1843 as the home of British architect Augustus Pugin, the building was restored to its original condition by the Landmark Trust.

Attention to detail led to reconstruction of the roof, extensive masonry repairs and cleaning, restoration and reconstruction of the interior, including wallpaper commissioned from fragments of the original.

The awards were organised by Country Life magazine. John Goodall, architectural editor, said: "The judges visited 15 properties across five regions and in every single case there was an exemplary restoration and a fascinating story.

"In the face of extraordinary odds, people had coaxed life out of buildings that were ruinous."



Look what you can
experience with us...



Looking for a new challenge? Experience something exciting with Kent Adult Education this year! With over 4,000 courses across Kent and over 900 new additions, there is sure to be something to motivate you.

With places booking fast, the time to enrol is now!

Visit www.kent.gov.uk/adulted or call 0845 606 5606 to make your choice and enrol today!

**KENTADULT
EDUCATION**

**COMMUNITY
LEARNING
AND SKILLS**



Are you under 19?

Not sure about your next move?

Need work related skills and qualifications?

Looking for an opportunity?

SIGN UP NOW!
Freephone 0800 731 4297
or
text 07740 183745

Progress to Success

with KEY Training Services

We can help!

FREE programmes are taking place
across Kent and Medway.

www.keytrainingservices.org.uk



Ready to save even more lives

With one in four properties at risk of flood, Kent Fire and Rescue Service invests in extra training

■ BY KATY LITTLE

KENT Fire and Rescue Service has new lifesaving equipment that will be used to rescue people in the event of flooding.

To mark the launch of the new gear, a reconstruction of a flood-rescue was held at Action Watersports near Lydd on Thursday last week – and KOS Media reporter Nick Ames put himself forward as the aquatic guinea pig to be saved.

KFRS says it is preparing for every eventuality and that by working with the Environment Agency and investing in training and new equipment it will be able to make water-rescues and provide help during times of flooding.

Tim Norton, of the Environment Agency, said: "One in four properties in the South East is at risk of flooding and we are working hard together to make sure people are prepared. Our message today is: We are prepared. Are you?"

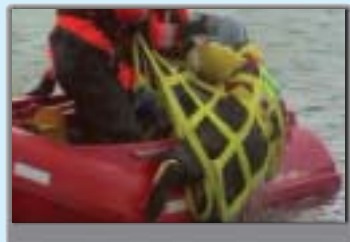
Sean Bone-Knell, KFRS assistant director of operations, said: "The major flooding that Kent has experienced during the last decade and most recently in other parts of the UK has highlighted the considerable demands on our resources."

"With areas like Romney Marsh in the top 10 regions in the UK at significant risk of flooding, and other parts of the county having a history of coastal and island flooding, we

VIEW THIS CLIP ON

yourkenttv.co.uk

Your LOCAL TV ONLINE



KOS Media's Nick Ames is hauled from the depths. Search 'rescue'

decided there was a need to upgrade our existing water-safety procedures and resources."

During the past 18 months, KFRS has equipped and trained more than 600 staff in water safety.

Crew members manning the four new water-safety units have a bag of emergency kit, including drysuit, helmet, buoyancy devices, a

knife, a long line for pulling people to safety, torches and binoculars.

The units are based at Larkfield, Whitstable, Folkestone and Tonbridge fire stations, alongside the tidal-water-rescue unit at Sheppey fire station.

Fire officer Bone-Knell said: "The work is very physical but also involves a lot of technical knowledge on subjects as diverse as hydrology, so fire-fighters can read the water conditions to judge whether there are hidden dangers, or physics, to understand the impact of moving water on vehicles and structures."

"Our water-rescue teams have undergone very extensive training to ensure they can operate safely and save lives in the most extreme conditions."



GOOD SAVE! The rescuers demonstrate their skills with a training demonstration, 'saving' reporter Nick Ames



BAYLISS EXECUTIVE TRAVEL

WINTER 2010 SCHEDULE

INCLUDING REMEMBRANCE DAY, ITV's LOOSE WOMEN & XMAS SHOPPING

Thurs 11th Nov Remembrance Day in Ypres £35.00 Per Person

One Day Battlefield Tour to Ypres, to include the Last Post Ceremony at the Menin Gate. Enjoy luxury coach travel as we tour around several locations including Essex Farm, Langemark, the Canadian Memorial and Tyn Gof before having some time for shopping and refreshments in Ypres prior to the Last Post Ceremony alongside VIPs (both civilian and military), as well as TV and documentary makers.

This tour will be accompanied by an experienced long standing member of the Guild of Battlefield Guides

Thurs 2nd Dec: ITV's Loose Women £25.00 Per Person

Sat 4th Dec: Shopping in Boulogne £30.00 Per Person (3-16 Yrs £25.00)

Sun 5th Dec: Brugge Xmas Markets £30.00 Per Person (3-16 Yrs £25.00)

Sat 11th Dec: Ypres Xmas Markets £30.00 Per Person (3-16 Yrs £25.00)

Sun 12th Dec: London's Winter Wonderland £20.00 Per Person (3-16 Yrs £15.00)

Sun 19th Dec: Brugge Xmas Markets £30.00 Per Person (3-16 Yrs £25.00)

Sat 22nd Jan: Holiday on Ice (Brighton) £40.00 Per Person (3-16 Yrs £25.00)

Local pick up points available:
Sandwich (Guildhall), Deal (Tides), Dover (Pencester), Folkestone (Tesco's Cheriton)

Thanet pick ups available on request

01304 363600
www.baylissexecutivetravel.com

Office opening times: Mon-Fri 9-5, Sat 9-12
Unit 1, Minters Industrial Estate, Southwall Road, Deal, Kent CT14 9PZ

To find your local Elephant showroom visit
www.elephantwindows.co.uk

0800 195 0000



WINDOWS, DOORS,
CONSERVATORIES
AND NOW INTRODUCING
OUR NEW RANGE OF

ORANGERIES

WITH OVER 35 YEARS EXPERIENCE
WE ARE A NAME YOU CAN TRUST

APPROVED MEMBER
CONSERVATORIES WINDOWS DOORS
10-YEAR PEACE OF MIND GUARANTEE
Network VEKA
Available in the extreme
Quality windows, doors, conservatories and more

FENSA
Registered Company 1288

GGF

GGF

GGF

PIPER
FITS RIGHT TIME



QUESTION & ANSWER

JOHN VINSON



A It's more of a community than an office building. We talk, share ideas, drink coffee and treat each other with respect. I'm not sure we could have found a better place for a base.

The leader of excellence tells **Tom Betts** about his role in inspiring people to ensure win-win-win outcomes and why it's vitally important that we all set ourselves goals to deliver success, as we personally define it

WAREHOUSE SALE NOW ON WAREHOUSE SALE NOW ON WAREHOUSE SALE NOW ON WAREHOUSE SALE NOW ON WAREHOUSE SALE NOW ON



At Oliver Carpets we adopt a different policy!



Old carpet down? Don't worry, we dispose of it FREE	Furniture to move? Don't worry, our team will move it FREE	Can't leave your home? Don't worry, Home Call Service FREE
---	--	---



FREE

Fitting • Estimates • Delivery
• Gripper Rods • Door Bars
On all carpets & vinyls



We don't need to do 50% or 70% carpet sales
our prices are competitive all year round

LAMINATE AND WOOD FLOORING AT GREAT PRICES



Oliver Carpets

*We cut prices,
not just
carpets!!*

326 Margate Road Ramsgate 01843 594200
 171 High Street Herne Bay 01227 363777
 121 Northdown Road Cliftonville 01843 298844
Warehouse: Unit 2 Whitehall Road, Ramsgate (Behind Garage)
Visit our showrooms to see the latest designs and fashions at unbeatable prices with service to match
Open 9-5.30 Monday - Saturday



WAREHOUSE SALE NOW ON WAREHOUSE SALE NOW ON WAREHOUSE SALE NOW ON WAREHOUSE SALE NOW ON WAREHOUSE SALE NOW ON

Media boss treks ancient Peru to help the children

■ BY NICK AMES and KATY LITTLE

NEWSPAPER boss Paul Stannard took time out from making boardroom decisions to see what life is like in one of the most remote and historic places on Earth.

As part of a drive to raise funds for Dave Lee's Happy Holidays and children's hospice Demelza House, he trekked through rainforests, along mountain trails and across wide rivers and lakes before ending up in Peru's fabled lost city of the Incas – Machu Picchu.

On the way, he encountered piranhas and tarantulas, battled altitude sickness and witnessed the ravages of a jungle storm.

"Children's charities in Kent are something KOS Media [publisher of this newspaper] has been involved with for six years and I felt it was time I did something myself," said Mr Stannard, part of a group of 14 trekkers.

The trip followed the ancient trail of the Incas and at one point the group found itself on a rickety structure erected 200ft up, looking down on the canopy of the rainforest.

The group was shown an insect that can stun a tarantula before laying an egg on the deadly spider, and at night listened in tents to the sounds of jungle creatures.

One of the main dangers of trekking in the Peruvian rainforest at altitude is fierce thunderstorms.

"The weather can change so quickly," said Mr Stannard, who described his journey as "very emotional" and the final descent into the ruins of the former Native American civilisation as "overwhelming".

"When you climb the Sun Gate and look down on the city everybody gets emotional."

Mr Stannard said his trek gave him some new perspectives.

"It made me think about the people I was doing it for, about my family and life in general," he said.

"The local people are a hardy lot – maybe they haven't as much as others in some ways, but they are always cheerful.

"The first couple of days were fine but later on I started thinking 'What on Earth am I doing?'. But now I'm back, I think it was a fantastic experience."

To donate to Dave Lee's Happy Holidays, go to www.justgiving.com/Paul-Stannard, and for



REALITY TREK: Paul Stannard, centre, with his fellow trekkers at Machu Picchu; and, right, a friendly tarantula



those who wish to contribute to Demelza go to www.justgiving.com/Paul-Stannard0.

Anyone wishing to donate by cheque should make it payable to Dave Lee's Happy Holidays or Demelza House Children's Hospice and send it to Kerry Head, KOS Media Ltd, Apple Barn, Hythe Road, Smeeth, Ashford TN25 6SS.

If you want to see Mr Stannard talking about his travels, go to www.yourkenttv.co.uk.

Thanet's Best Kept Secret Family Pub & Restaurant
• Great Food • Great Prices • Great Atmosphere

Open every Monday night - Sunday
NOW TAKING BOOKINGS FOR CHRISTMAS

EVERY
THURSDAY
STEAK
NIGHT



Main meals from £4.75

Lunchtime meals..... from £3.95

Sunday Roast..... 1 course £7.95

..... 2 courses £9.95

..... 3 courses £11.95

The Acorn Inn
6 Park Lane Birchington • 01843 841196

Quiz night Every 1st Sunday of the month
Sorry No Food Monday lunchtime



**CHARITY
CHRISTMAS
CARDS**

GET FIT FOR CHRISTMAS

Take the stairs to our new **TOP FLOOR** shop in Nasons.
(For everyone else there is a convenient lift)

We sell a **huge** selection of cards and Christmas goods on behalf of many national and local charities.

Cards for good Causes Limited is the trading company of The 1959 Group of Charities
(Registered Charity No 249039)



**4ft 6" Double
faux leather
bed**

£89

*mattress not included

Mattresses
From
£39



**Full size
single
ferrari bed**

£99

*mattress not included

LIMITED STOCK AT THIS PRICE



Over 500 Beds and
Mattresses in stock
Open Monday to Saturday
9am - 5pm
Also open for Trade sales

Margate
Showroom
Unit 1
Belgrave Road
Margate
Kent CT9 1XG
01843 229977

Cliftonville
Showroom
Unit 7
220 Northdown
Road
Cliftonville
Kent CT9 2QQ
01843 299313

KOSmedia

BUSINESS WEEK Live

Conference Programme



Lord Michael Howard

Opening Address: 9.00 – 9.20

Lord Michael Howard, Baron Howard of Lympne
Paul Stannard, MD, ARCHANT KOS MEDIA



Tim Allen
MJ Allen

Session 1. 9.30 – 10.00

Winning business from the public sector TODAY Panel discussion

In the wake of the comprehensive spending review, many businesses will have to review the way in which they trade with the public sector. Public sector procurement covers everything from multi-billion pound orders for aircraft carriers down to contracts to clean the windows of local schools or supply flowers to the town hall. Every government department, local authority, LEA and health trust has its procurement officers and each has its own buying requirements.

Panel members: Tim Allen, Group Managing Director, MJ Allen
Martin Wragg, Defence Suppliers Service, MOD
Jeff Alexander, Head of External Affairs, South East Region, EEF



Phil Beavan
Innovation & Growth Team

Session 2. 10.15 – 10.45

Readying investment... how to catch your dragon

Many people have some great ideas; however, translating them into a tangible prospect for business and investors is not always so easy. Come along and hear how to attract and secure equity investment into your business... the do's and don'ts, rights and wrongs... and how to spectacularly cock it up.

Speakers: Phil Beavan, Portfolio Director, Innovation & Growth Team
Elizabeth Dolding, Partner, Warners Solicitors



Elizabeth Dolding
Warners Solicitors

Session 3. 11.00 – 11.30

Digital Revolution: What's in it for business?

Apps, stats, video, mobile technology, the web – what does it all mean for business? How can we be a part of the digital revolution and what are the implications for businesses. Come and hear from a leading expert, who has over 10 years of experience in this area, as well as working for leading companies such as Lycos Europe.

Speaker: Johnnie Jensen, Success Engineer, Tmandi



Johnnie Jensen
Tmandi

Session 4. 11.45 – 12.15

Tweet, greet and network... is social media like Twitter, Facebook and LinkedIn worth the investment?

Despite the tremendous growth of business presences on social media sites, such as Facebook, LinkedIn Twitter etc, there are still many misconceptions about how best to use it. Come and hear from an expert, with many years of experience in this area and dispel some of the myths. Get advice about spending time up front doing analysis, research, goal setting and how having a strategy will make a social media plan easy to execute.

Speaker: Dan Maudhub, Managing Director, Wonderful Creative Agency



Dan Maudhub
Wonderful Creative Agency

Session 5. 1.00 – 1.30

Win the war for talent – getting the best staff

Despite the prospect of job cuts and redundancies, many sectors are struggling with a real shortage of skilled staff. With the green shoots of economic recovery starting to appear, businesses will have to work harder than ever to retain talent, and understand the best way to recruit such staff initially. Come and hear from a leading HR expert, who will offer businesses tips and hints on how to achieve this.

Speaker: Simon Brown, HR Transformation Deployment Director, Coca Cola Company



Simon Brown
Coca Cola

Session 6. 1.45 – 2.15

Manage and inspire... it doesn't have to be a secret

Books and courses are not a panacea to good management, nor do they guarantee that people will be able to put the theory into practice. Come and hear from a motivational speaker, who has over 20 years experience in operational management, sales, change management, training & coaching, personal and organizational development.

Speaker: Neil Annis, Managing Partner, ThinkGap

FREE ACCESS TO £2,500+ WORTH OF TRAINING



Neil Annis
ThinkGap

Session 7. 2.30 – 3.00

Global brand marketing strategies for local businesses

Discover a world of multi-channel marketing opportunities and learn how big global brands maximise mobile apps, digital, print, social networking and PR as interconnected revenue generators. We showcase how local companies can create their own revenue and brand success through a strategic multi-channel campaign, quickly, efficiently and effectively.

Speaker: Ben Edwards, Marketing Manager, Page Suite



Ben Edwards
Page Suite

Session 8. 3.15 – 3.45

The Big Debate – what will be the role of business in the Big Society?

David Cameron launched the 'Big Society' to empower communities and said that groups should be able to run post offices, libraries, transport services and shape housing projects. What are the implications of this for businesses and how can they be involved? Come and join a panel session with leading experts from business and social enterprise to hear what they think the future landscape may look like.

Panel members: Celia Richardson, Director of Communications, Social Enterprise Coalition
Johnnie Jensen, Success Engineer, Tmandi
Clive Relf, Senior Business and Tax Partner, Reeves & Co LLP
Desmond High, Director, EMC Management Consultants Ltd
Roger House, Regional Chair of the Federation of Small Businesses

Speakers' Corner



SMART marketing and funding can turn a good idea into a profitable business, says an industry expert.

Phil Beavan, portfolio director for the Innovation and Growth Team, said too much focus is often put on a product without enough thought about how to bring in investment.

The straight-talking business guru will address Business Week Live delegates on 'Investment ready – how to catch your dragon'.

"You have to make sure the product is financially ready, that there will be high growth and a good exit route," he said.

"People have to make sure they are investment ready. There have been real horror stories where people have got a great product, but spend so much time focusing on that that they get nowhere and have lost a lot of money."

Mr Beavan said since he started with the Government-funded Kent and Medway Innovation and Growth Team in March, he has raised just over £500,000 in investment for businesses.



BUZZ words are out and straight-talking in says motivational speaker Neil Annis.

The Kent-based business expert will let Business Week Live delegates in on 'The Secret of being an Inspirational Manager'.

"I'm going to talk to people about how to get the best from themselves and how to adapt as a manager to keep staff motivated," he said.

"This is not about buzz words and hype – I really don't like that – this is about tips and advice that can be easily translated in any organisation."

"People need to be able to implement knowledge, skills and ideas into the workplace to run a successful business."



FACEBOOK, Twitter and other social networking websites have levelled the playing field between large and small businesses, says digital marketing specialist Jonnie Jensen.

Mr Jensen's Tmandi firm works with other companies to help them improve their internet

search ranking and teach them how to make the best use of modern technology – a must in business today he says.

He will talk about 'The Digital Revolution' at Business Week Live: "The digital revolution has enabled businesses of all sizes to compete against one another. In the earlier days of the internet it was all about who had the most money to spend. A classic example would be companies from the insurance sector buying the most expensive keywords so customers would always come to their sites first on search engines like Google."

"But now the use of social media like blogs and forums has brought us right back to what was the original measure of a successful business, and that was representation."

"I'm keen to point out to small and medium-sized firms that there's never been a better opportunity for them to succeed. All it really takes is a creative mind and a commitment to reach the top."



PRIVATE sector firms should be pulling out all the stops to capitalise on the outsourcing of public sector contracts, says engineering boss Tim Allen.

Mr Allen – the group MD of the Ashford-based MJ Allen Group – is taking part in a panel discussion on the subject at Business Week Live:

"Although there will be lots of cutbacks, the public spend is still large and there's still work to get. And with more outsourcing away from public control, there's a great opportunity for private companies to make the best of it. "But there's no substitute for getting out there, knocking on people's doors and letting everyone know what you do."

Which makes Business Week Live a 'must' event, he said: "It's all about meeting as many new people as possible."

Register now for FREE tickets www.businessweeklive.co.uk

KEY PARTNERS



Calling all Business Owners, Managers & Entrepreneurs

...to the *essential* B2B exhibition & conference

Kent Showground, Detling Wednesday, 10th November 2010, 9.00am - 4.00pm

Why Businesses Should Attend



by **STEVE LOADER**
BUSINESS EDITOR
steve.loader@kosmedia.co.uk

Business Week Live makes its debut on Wednesday November 10 – exactly three weeks after the Government's Comprehensive Spending Review.

We all knew the CSR would be a bitter pill to swallow – we hope and pray it will do good even though it tastes foul at the moment.

I know many businesses had been holding off making their plans for 2011 because they wanted to hear what Chancellor Osborne had in mind.

Now they know, they need to move fast to get those crucial plans in place for what will be a pivotal year for them and the country.

And I'm happy that Business Week Live can deliver solid foundations upon which to build

or re-build rather than an exercise in tracing pretty patterns.

Instead of token celebrity speakers which, as a scribe I would welcome for the anecdotes and column inches they deliver, there is a roster of experienced industry experts discussing issues facing us all today at Business Week Live who can send delegates away with more than a few top tips that may rescue and re-energise their business.

There are a few stands remaining so companies need to move fast to secure one.

Entry is free of course, but some proprietors and managers may question whether they can afford time to attend; I would ask 'Can you afford not to?' when there is so much free advice and expertise on offer. Plus £2,500+ worth of training access from one speaker alone.

An hour or two spent here is far more valuable if it saves your company, staff and jobs – and the latter means prosperity for us all.

Take out insurance for your business - get yourself registered at www.businessweeklive.co.uk.

Exhibitor List

ADM Computing
All Health Matters Ltd
Archant KOS Media
Asbestos First
Baybuk
Belmont Insurance
BIG
Brachers
Bradbourn House
BT Local Business
Buckmore Park Karting Ltd
Business Computer Solutions
Business Flow UK
Business Link SE
Business Week
Channel Chamber of Commerce
Charity Bank
Chart Hills Golf Club
Circatron
Claws & Jaws
Clean Tech
Comcheck Systems Ltd
Complete Ice Control
Core Financial Services
Credo IT & CRB Checks
Desibox
Dickens World
Dodds PC Repairs
East Malling Conference Centre
Ecotricity
Federation of Small Business
Future Creative
GCL Ltd
GradsKent Project
HMRC
IMM-PR
Innovation & Growth
Intellectual Property Office
IPS International
Jewelrama Ltd
Judd Associates
KCC (South East Business Carbon Hub)
Kent Business School
Kent Cleaning Solutions
Kent F.A.
Kent Invicta Chamber of Commerce
Kent Office Solutions
Kent Science Park
Kinnarps

KPS Business Solutions
Leaf Hotels
Lloyds TSB
London Golf Club
M J Allen
Managed Service Centre
Manston Airport
Matt Hopkins Print & Web Design Services
McCabe Ford Williams
Medway Fibreglass
Medway Safety Ltd
Mid Kent College
NatWest
Netsite
Newt Technology Ltd
Oxygen Electric Cargo Scooters
Pagesuite
Peek Consultancy
Platinum Property Services
Principal Corporation-Business Solutions
Print Big
Pxl Pig Studios
Smart Opportunities
So Magazine
Sustainable Marketing
Swale Skills Centre
Thanet & Dover Chamber of Commerce
The Kent Foundation
The Partnership
Transmarche Enterprise Network
Trax UK Ltd
University of Greenwich
uTargeting
Village Hotels
Voluntary Action Within Kent
Warners Solicitors
WCAFI
Wilkins Kennedy
Whitehead Monckton
Wildthing Wildlife Consultants

LAST FEW STANDS REMAINING
TEL: 01303 817040

FREE Business Clinics & Workshops



Come and have a FREE 30 minute consultation with Kent Business School!

This is an exclusive show offer to business people attending the event, who can book a 30 minute slot with our MBA team.

Each of our teams will consist of MBA Students, Alumni and Academics, with an extensive range of industry experience in a variety of sectors.

On average, our MBA students have 10 years management and International experience. The session will enable companies to come and discuss ideas, issues and generally brain storm with qualified business experts from all industries and age groups.

Sessions are free throughout the day, however numbers are limited so book your place early by emailing s.blanchard@kent.ac.uk



"Is Creativity Good Business?"

45 minute Interactive seminar exploring the role of creativity within business.

Includes 15 Minutes FREE one to one consultation time.

- What are the benefits for organisations that encourage creativity in the work place
- How can creative approaches to thinking and solution finding help develop successful businesses
- Participants will have the opportunity to contribute and assess their own business needs and explore possible bespoke creative training solutions in conjunction with the Future Creative team.

Workshop starts at 10.45am

Book by email: info@future-creative.org or telephone 0845 200 4628



FREE tax advice from your local HM Revenue & Customs Business Support Team!

A dedicated team will be available during the show, to provide tax help and advice to businesses, employers and the self employed. They will be able to help with your questions about Self Assessment, PAYE, Employers returns, National Insurance, and VAT.

Throughout the year, the team also run a regular series of FREE workshops, presentations, and business advice days. Come and find out more about what is being held in your local area.

Come and talk to our Business Advisors today to find out more and receive FREE help and advice about your tax and VAT.

Free advice sessions throughout the day, no need to book, just turn up.



Expert HR advice from a Leading HR Consultancy Team

Insight HR can provide you with advice on a range of topics including employment law, operational HR issues, organisational change, TUPE, pay and reward, employee development and corporate strategy. We are also able to provide you with information on retained and outsourced HR support, as well as interim placement and recruitment services.

Insight HR is an established and respected HR and management consultancy, specialising in the provision of effective and innovative HR solutions. We deliver a range of highly professional and tailored services to meet the varied needs of our clients

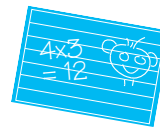
Free advice sessions throughout the day, no need to book, just turn up.

SUPPORTERS



ORGANISERS





BREAK TIME

Children to benefit from new minibus

AN EDUCATIONAL charity for deaf young people in Margate has been given a minibus worth almost £50,000.

The John Townsend Trust was presented with the minibus on Thursday, October 21, by The Lord's Taverners, a charity that donates a minibus every 10 days to worthy sports and disability groups.

The trust, which incorporates The Royal School For Deaf Children Margate and the Westgate College For Deaf People, educates and cares for deaf children and young people, helping to build their confidence and independence through education, therapy, medical support and training.

The 16-seat wheelchair-accessible minibus is worth £48,000 and was presented to the charity by former Kent cricketer and Charlton Athletic captain Derek Ufton.

Skool students get safer on the roads

CYCLING to school has just got safer for Hartsdown Technology College pupils who received high-visibility hooded tops.

The bright yellow jackets are sponsored by Kent Fire and Rescue Service and were given to the school through the Be Kool Bike 2 Skool scheme, which encourages students to ride safely.

Jo Mercer, assistant principal, said: "The high-visibility jackets are excellent, particularly with the autumn evenings drawing in."

Rose Room is a place where primary pupils can blossom

■ BY KATY LITTLE

ENJOYING a tea party is just one of the things that children can do in the Rose Room at Birchington primary school.

The Rose Room has been named after former teaching assistant Rose Crawley, who retired in the summer after 17 years at the school.

The converted storeroom has been transformed into a colourful, comfy space and indeed become rather like a home-from-home for the children.

It now features a table and chairs ideal for tea parties, a sofa perfect for curling up on for a chat or to read, lots of cuddly toys and a small kitchen area.

Ms Crawley, who pioneered the idea of the dedicated nurture room, opened it with a little help from youngsters who enjoyed afternoon tea with her.

She said: "It is a fantastic space and it is a place where our pupils can feel good and feel valued for who you are and what you do."

"It is about encouraging our pupils to feel confident to speak and to work in a non-judgemental environment."

"Birchington primary really understands the value of nurture for its pupils and has led the way in its approach for many years. I always believed a specific nurture room that was a welcoming space for some of the pupils would be a fantastic benefit."

The Rose Room features a range of activities including home-baking, art, story-telling,



NURTURE: Rose Crawley, centre, opened the new room at Birchington primary school and tucked into tea and cakes

reading, drawing and a specially-allocated garden in the school grounds.

Head-teacher Kath Barham said: "Nurturing our children is just part of our extensive pastoral care, of which we are very proud. It was a delight for us to be able to offer a special space as a nurture room where the excellent work in this area can continue to thrive."

"Rose played a very important role with our children for many years and it is entirely fitting that this room is named in her honour."

Ms Crawley said: "I am delighted that the school has provided this space and I am honoured it has been named after me. I spent so many happy times at Birchington and I am thrilled to see this permanent facility is open."

SEND your schools news and pictures to yourthanet@kosmedia.co.uk. You can also upload your video clips of schools events on to www.yourkenttv.co.uk.

Open Morning

Saturday 13th November 2010

developing confidence and individual talents

Three grade A reasons to choose Dover College

Affordable

Day fees from just £1,980 (ages 3 and 4) to £3,450 per term (ages 11 and 12).

Academic

Small class sizes, focus on individual talents, 87% A* - C Grade GCSE pass rate, 100% A Level pass rate.

Action packed curriculum

Including music, sports and drama from 3 years old.

Come and meet the Headmaster and staff. Get a taste of our pupils' school life whilst touring the beautiful grounds and observing some lessons.

Some places are available in some year groups

www.dovercollege.org.uk

To attend the Open Morning or obtain a prospectus, please contact:

DOVER COLLEGE IS A CO-EDUCATIONAL AND INDEPENDENT DAY & BOARDING SCHOOL FOR PUPILS AGED 3-18




DOVER COLLEGE

Dover College,
Effingham Crescent,
Dover, Kent CT17 9RH


T: 01304 244506

E: admissions@dovercollege.org.uk
www.dovercollege.org.uk



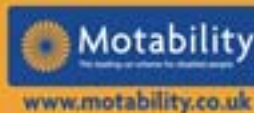
For all your servicing needs visit
yourlocal professionals

Page 61



Worry free means everything is included

- Free comprehensive insurance for two drivers
- Free Servicing and maintenance
- Free Replacement tyres and windscreen
- Free Parking sensors*
- Free Breakdown Cover
- Free Road tax
- No Credit Check necessary



Not sure if you qualify for a Motability car? Call 0800 953 4002

Fiesta Zetec 5dr

Petrol or Diesel
Automatic or Manual

Focus 1.6 Zetec 5dr

Petrol, Bluetooth Free

Galaxy 2.0 Zetec Diesel

Powershift Automatic

Focus Sport 5dr 1.6

Petrol, SD Satellite Navigation,
Voice Control Bluetooth, USB Free



**NIL ADVANCE
PAYMENT**

**NIL ADVANCE
PAYMENT**

**£1650 ADVANCE
PAYMENT**

**£100 ADVANCE
PAYMENT**

Use your higher rate mobility component living allowance or the war pensioners mobility supplement.

HOME VISITS AVAILABLE ON REQUEST

Invicta Motors
For a better motoring experience

Ford Thanet
Margate Road, Thanet
Westwood, CT12 6SJ
Tel: 0844 856 4131



GO ONLINE AND...
Get your vehicle online.
Book your Service.
View any photos of our stock.
View your 2000 vehicle in group stock.

OPEN 7 DAYS A WEEK MON-FRI 8.30am-7.00pm SAT 8.30am-5.30pm SUN 10.00am-4.00pm

Offer valid on cars from Invicta Motors. (Ford Cars only).

Thanet's Live Music Scene



Thursday 4th November

On The Run

The New Inn, 2 Delf Street,
Sandwich 01304 612335

Friday 5th November

Delay Room

The Red Lion, 1 King Street,
Ramsgate 01843 586713

Saturday 6th November

Radio Riot

Bradstow Mill, 125 High Street,
Broadstairs 01843 861108

Saturday 6th November

Hard Rose Blues Band

The Red Lion, 1 King Street,
Ramsgate 01843 586713

Thursday 11th November

Sarah Banks in Caberet

The New Inn, 2 Delf Street,
Sandwich 01304 612335

Friday 12th November

Cold Shots

The Red Lion, 1 King Street,
Ramsgate 01843 586713

Saturday 13th November

Damage Case

The Red Lion, 1 King Street,
Ramsgate 01843 586713

Saturday 13th November

Jed

Bradstow Mill, 125 High Street,
Broadstairs 01843 861108

Tuesday 16th November

Dave Paisley

The New Inn, 2 Delf Street,
Sandwich 01304 612335

Thursday 18th November

Laurie & Bill

The New Inn, 2 Delf Street,
Sandwich 01304 612335

Friday 19th November

Jeepster

The Red Lion, 1 King Street,
Ramsgate 01843 586713

Saturday 20th November

Left of the dial

Bradstow Mill, 125 High Street,
Broadstairs 01843 861108



Live music brought to you in association with WKD



move 'n' smooth

Pedal Your Way
to 5-a-Day

Move'n'smooth is an exciting and unique tool for promoting healthy eating and physical activity.

Working within the Healthy Schools Curriculum, pupils have a memorable experience learning different ways to eat more fruit and vegetables and to get more exercise.

Our exciting workshops developed in consultation with a panel of health and education professionals, including an expert in nutrition, consist of interactive presentations which are individually tailored to the needs of each class and age range from reception to university students. They contain information on nutrition, exercise, and hydration and conclude with each pupil having the opportunity to pedal a healthy, fresh fruit smoothie on our amazing human powered smoothie-bikes.

It's fun, it's green and very memorable.

Book us now and let us support your healthy, scientific or environmental programmes.



For more information
go to our website
www.movensmooth.com
or give us a call on
07918 166947



change
4life

NHS
Eastern and Coastal Kent



ALLBITS

Call us now: 01227 281648

ODESSA TOILET

With basin and pedestal



RRP ~~£549~~ **£300** in stock

DEVA VISION



**Basin Taps, Bath Taps,
Chrome Basin Waste,
Chrome Bath Waste**
RRP ~~£350.00~~ **£75.00**

THERMOSTATIC RADIATOR VALVE



**£6.50 each or
buy a box of 50 @
£4.99 each**

CONCEALED HIDEAWAY CISTERN

With push button



RRP ~~£63.45~~
£30 in stock

PEDIGREE TOILET

With push button cistern



£65 in stock

AQUASTYLE

Electric Shower



£95 inc VAT

Opening Hours
Mon-Fri 7.30-5.30
Sat 9.00-4.00

ALLBITS

Plumbing Supplies

ALL Price Include
VAT at 17.5%



OPEN TO THE PUBLIC ALL IN TRADE PRICES STOCK!

TRIBUNE

Environmentally Friendly Bathroom



CC PAN PACK
Perfect for Cloakrooms
RRP ~~£269.00~~ **£140.00**

OBAN

Mixer Taps



Cross Head Mono Basin Mixer
£25.00
Bath Shower Mixer to Suit
£50.00

RM WATER CYLINDERS

36" x 18" Indirect Cylinder

WAS £148

IN STOCK



£105 inc VAT

IMPALA TOILET

With basin and pedestal



RRP £393 £225 in stock

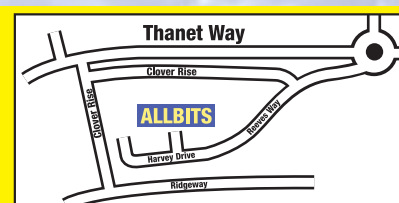
IMPACT TOILET

With basin and pedestal



RRP £420 £200 in stock

**Unit 60, John Wilson Industrial Estate,
Kent, CT5 3QT Whitstable**



your letters



LETTERS: Please send your letters in to us at Yourthanet, Apple Barn, Smeeth, Ashford, Kent TN25 6SS.

TEXT: Why not text your view/letter/comment for Yourthanet to 81800 text THAN, followed by a space, your name and your view/letter/comment? Messages cost 25 pence plus standard network charges. Service provided by g8wave, London N7.

EMAIL: Email us your letters at yourthanet@kosmedia.co.uk.

YOUR LETTERS

No night flights is the only Manston option

The debate about proposed night flights at Manston airport has been raging on www.kentnews.co.uk. Here is a selection of comments:

• Just to clarify: it is not up to seven flights a night – this is an average per night over a year.

A worst-case scenario hasn't been stated, but there appears to be no reason there couldn't be umpteen on one night and one on another, or none.

The flights will be erratic, according to harvests and other seasonal factors.

The annoyance factor will be even more than if it was the same pattern every night.

The unpredictability of night flights will drive everyone mad. No night flights is the only option.

Mrs Gabriel Ramsgate

• Apparently beggars can be choosers...

Why do Thanet's residents make it such a difficult place for development?

What business would want to locate here with all the whining people do over things they have no understanding of?

I live under the flight path and not one plane has ever disturbed me. I may hear one when I'm in my garden, but then it's not as loud as the traffic outside my door.

I welcome any new business in this economic climate, including night flights.

Thanet Jim Ramsgate

• I wonder what qualifies you to make such a comment, Thanet Jim? If only it was the residents who were offputting to inward investment.

I think you'll find that the local authority has itself made a pretty good job of fouling up developments.

The whiners that you refer to comprise intelligent people from all walks of life, and professionals in all business sectors, employers and the employed, and it is a sad truth that many of the residents know a great deal more than the decision-makers.

Mrs Gabriel Ramsgate

• Sorry, Thanet Jim, but if the airport expands, other development in Ramsgate will stop because it falls within the public safety zones or will be impeded because it is in the 60dB noise contour.

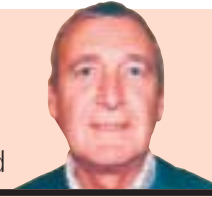
Infratil knew when it bought the airport that there was a town here, and that the airport had planning restrictions.

Infratil has 24-hour flights and 1.8 million passengers at Glasgow Prestwick and it has been losing money for two years, shedding 20 per cent of staff last year.

Claire Thanet

your blogger

Ian MacMillan considers the role of religion in education and conflict across the world



THE rescue of the Chilean miners was a splendid story of a heroic will to survive on one hand and a brilliant use of knowledge and technology by the rescuers.

Chile is, however, a deeply religious country and various churches seem to be claiming credit for the rescue, and indeed the miners themselves are mistakenly giving thanks to God, rather than to those actually responsible for their survival.

By this logic, one must presume that all the innocents who died in the recent Chilean earthquake must have been atheists, or perhaps believers who forgot to pray enough.

There was a heart-rending programme on the television about Manila a few days ago, where destitute families lived on the streets in the utmost squalor, with parents at their wits' end as to how to look after 10 or more children.

The Philippines is a 'pious' Roman Catholic country and birth control is frowned upon.

Meanwhile, Shias and Sunnis continue to slaughter each other in the Middle East, the likes of Hezbollah and Hamas consider it their religious duty to wipe Israel off the face of the earth, and fundamentalist Jews illegally build settlements on Palestinian lands on the grounds that God gave them this territory.

I could go on to mention Catholics and Protestants in Northern Ireland, but enough is enough.

Religious belief a power for good, as the Pope insist-

ed on his visit? Do me a favour.

I confess that I find religious belief incomprehensible and accept that many individuals, and indeed groups, are inspired by their faith to do good deeds, but very many more bad deeds are done as a result of faith – 9/11 and 7/7, to name just two.

After achieving my career objective of early retirement from banking, I worked in primary education at a Church of England school and one of my duties was to photocopy teachers' job applications. How amusing it was to read how they all went to church every Sunday.

As if Children of atheists can attend primary schools without parents committing perjury (it's different at secondary level), but teachers do not enjoy similar latitude.

The stranglehold that the Church and – alas, increasingly – the Mosque, have on education is a scandal, as is the connection of religious belief with morality as asserted by the Pope, George Bush and Tony Blair, for instance, are notoriously religious.

Stranglehold is an apt word, as most C of E governing bodies have the local cleric as chair of governors.

I shudder to think how the governing body of a Madrassa or Islamic school is made up.

It's not all doom and gloom, however. Nick Clegg is an atheist, as is Ed Miliband, and I suspect that Prime Minister David Cameron is a nominal Christian only to get the votes of the pious.

Let's hope they do something. Education should be about reason, not superstition.

If there is a story in your area you think we should be covering, contact the editor, **Dave Mairs**, on 01303 817022, or email him on the details above.

If you want to be the next Thanet blogger, then all you have to do is submit an article to us (of about 550 words) and email it to the editor.

And don't forget, for all the latest news and video from your town, log on to www.yourthanet.co.uk.

These heroes face death every day

What a disgraceful and disgusting blog last week by someone who clearly writes to throw up controversy.

There could have been any number of operational or personal reasons the emergency services didn't approach the scene straight away, not least, I'd imagine, that they have their own families to think of!

I'd love for this blogger to meet a member of the emergency services who faces death every day in one way or another, and see how they feel about this blog.

Richard Harrop by email

I'm stunned if this really happened

I find it hard to believe that professional, trained emergency services would hang back from helping others because of fears for their own safety (last week's blog).

We depend on these undoubtedly brave people to help us in times like this and I am stunned at the thought that they would make people wait in pain, bewilderment and fear while they made certain that it was safe to go in.

Undoubtedly, senior officers need

to protect their men, but that should involve a quick and professional assessment of the immediate circumstances, not the long-winded period of prevarication that seems to have been the case here.

Malcolm Triggs by email

Government should veto 999 pay rises

If the Coalition Government is serious about fairness to taxpayers, it would veto any pay rise for fire-fighters, policemen and ambulance crews (last week's blog).

I listened carefully to news about how fire-fighters delayed entering the tube, saying they were afraid another bomb would go off. They are certainly not all angels.

Emergency services require courage, of course. I believe privileges have to be earned and not be granted on demand. None are indispensable in the short or long term.

Among my friends and neighbours are firemen who all have lucrative second incomes from cash businesses.

Is it their second incomes they want to preserve while walking away with a £10,000 annual pay rise as well? Is that not as unfair as the inflated housing benefits of more than £21,000 per year that are being tackled?

A decline in standards of service owing to lack of commitment by the workers, as well as their bosses, is evident throughout state employees, who are accustomed to getting undeserved bonuses and rewards for failure and fixed targets.

It will get worse because among the self-employed and younger people an attitude of 'I would do exactly the same if I could get away it' exists.

Has tacit acceptance of corruption, sleaze and cover-ups become the norm?

Casualised staff are suffering increasing hardship from job and housing insecurity. My message to the state sector is 'Welcome to our world'.

Name and address supplied to the editor

Protect your animals from firework stress

With the Hindu festival of Diwali and Bonfire Night approaching, the fireworks season seems to go on longer than ever, but please spare a thought for the animals terrified by the deafening crashes.

Traumatised dogs are rushed to vets for emergency treatment; sheep can spontaneously abort; horses gallop into fences; and rabbits have died from the shock.

Animal Aid believes that, for the sake of all animals, fireworks should be sold only to organisers of public events and not to individuals wishing to set them off in their gardens or in the street.

A ban on sales to the general public would also prevent vicious individuals deliberately harming animals by tying fireworks to them.

For anyone who cares for animals, please keep cats and dogs indoors from the afternoon onwards and bring rabbits and guinea pigs inside, or at least cover their home with a blanket to muffle the noise.

Also, be sure to check that hedgehogs have not made a home in your bonfire before you light it.

Ashley Owen Animal Aid

One good man, one poor parish council

I fully support Birchington resident Bernard La Roche with his campaign to get the prices at the village's two Co-op stores lowered and to get the group to let go of its monopoly by selling one of its stores to another retailer, which would also preserve jobs.

We need to ask our parish councillors why they seem to be leaving this job to Mr La Roche.

Why do we pay taxes for a parish council that seems to ignore almost every issue that is important to us?

Many people are starting to ask why Mr La Roche is being left to do what they believe the chairman of the parish council should be doing.

We pay our taxes – the parish council should fight our corner, not just sit there looking important.

Simon David Birchington

Brian shows that 3D photography is a kind of magic

LEGENDARY Queen guitarist Brian May will share his lifelong passion with Kent's literary crowd by taking them on a visual journey into the past.

In what will be a far cry from his rock-star lifestyle, the world-renowned musician will present his book, *A Village Lost And Found*, at the Folkestone Book Festival on Wednesday, November 10.

Co-written by Elena Vidal, the publication is a collection of original 1850s stereoscopic photographs – 2D pictures brought together to create the illusion of depth.

May, regarded by some as one of the greatest guitarists of all time, told KOS Media how his fascination with stereoscopic pictures pushed him to create the book.

"I've been interested in stereoscope photography since I was about seven. This is a book I've always wanted to write," he said.

"There's a quiet, contemplative atmosphere that pervades the book. It gives people a window to look through to see tales from years ago. It shows a moment in time. The book is all about people of that time and their lives."

■ BY MARIJKE COX

The 63-year-old based his book on images of a forgotten Oxfordshire village, taken in the 1850s by photographer TR Williams.

May, who wrote such Queen hits as *We Will Rock You* and *I Want It All*, is now bringing what he describes as his "show" to Folkestone, to share the Victorian dreams seen in the pictures in his book.

"What makes it different is the magic of 3D," he said. "Everyone knows what 3D is and this is doing it the Victorian way."

"It lets people step into Victorian dreams and actually feel something. There was no TV or cars – there was a different way of looking at life. It was a bit more contemplative."

"I've done a lot of these events and this is a show, a production in 3D – we're duplicating the book in the room."

"It's a very nice experience. You get a lot of wows with this book."

May said he expects stereoscope fans to come to his presentation but admitted he would get some people turning up expecting him to bring out his guitar.

"You obviously get people coming because of



Picture: RICHARD CRAN

THE SHOWMAN: Brian May brings his book to Folkestone

who I am, but generally everyone enjoys the show," he said.

May, who has a PhD in astrophysics, is already a published writer, having created *Bang! The Complete History Of The Universe* with astronomer Sir Patrick Moore and astrophysicist Chris Lintott.

"In *Bang!* there were three of us working on it and I was a bit like the translator for them to get the audience to understand," said May.

"In the case of TR Williams there is nobody that knows about the subject better than myself and Elena."

"I was the best vehicle for his work to be shown to the world and it has been very worthwhile for me."

For information and tickets to the Folkestone Book Festival go to www.folkestonelitfest.co.uk.

Royal Mail to keep name despite Gale

ROYAL MAIL will keep its royal name after being sold by the state, despite concerns raised by an Isle politician.

Roger Gale, Thanet North MP, had questioned whether Royal Mail could keep its royal charter and name if the Government privatised the service.

Mr Gale said: "It's difficult to see how the royal connection can be maintained if the Royal Mail is sold to a Dutch, German or other non-UK buyer."

Responding on Monday, October 25, Ed Davey, postal minister, said: "The Government believes that Royal Mail should continue to retain its name and other royal associations as it will continue to be the provider of the postal service throughout the UK."

Vince Cable, secretary of state and business, highlighted the selling power of the royal brand when questioned in Parliament.

Mr Cable said: "We certainly do not have any doctrinal or other objections to foreign ownership."

Animals benefit as shoppers dig deep

RSPCA volunteers have raised more than £230 in a street collection held in Birchington.

The Isle branch of the animal-protection charity received £231.12 in its street appeal on Saturday, October 16.

All the donations will go towards animal-welfare work at the Woodchurch Animal Centre in Birchington, including rehoming unwanted pets and rehabilitating injured wildlife.

CHARITY NIGHT IN AID OF



Support for our Wounded

ABBALICIOUS

THE UK'S NO 1 ABBA TRIBUTE

LIVE AT THE BROADSTAIRS PAVILION

FRIDAY 12TH NOVEMBER 7.30PM

70'S

PARTY NIGHT

(DON'T FORGET YOUR FANCY DRESS)



Call the ticket hotline 01843 600999 Tickets £8 in advance or £10 on the door

Share your opinion on our pharmacies

NHS patients are being asked to help reform the service by giving feedback on how they access their prescriptions.

The appeal by NHS Eastern and Coastal Kent is for residents to take part in its consultation as part of the Pharmaceutical Needs Assessment.

The PNA will ask how people obtain their medicine and request ideas for improvements. A range of questions will be asked at the review, focusing for example on the efficacy of opening hours and whether people are aware of all the NHS services on offer such as help with stopping smoking.

The review is the result of months of work which has used feedback from telephone surveys and focus groups.

Andrew Scott Clark, NHS Eastern and Coastal Kent deputy director of public health, said: "When producing our draft pharmaceutical-needs assessment, we knew it was important that we understood how people used pharmacies."

All feedback must be submitted by tomorrow (Thursday, November 4). You can give it at www.easternandcoastalkent.nhs.uk/PNA or phone 01227 282967.

Help to be cheerful

THE Cheerful Sparrows charity is reaching out to the isle's poorest, offering one-off funding for needy residents unable to receive financial help elsewhere.

Clive Hart, Cheerful Sparrows chairman, said: "Our charity is longstanding and well-established and wherever possible we would like to help people who are genuinely struggling."

The charity has contacted GPs and school welfare officers to offer its support.

Tickets price-hike could hit MPs at next election

■ BY MARIJKE COX



A PASSENGER group has warned MPs they could lose their seats at the next general election after the Government introduced a rise in the cap on rail-pricing.

The Campaign For Better Transport commissioned a national poll which revealed 74 per cent of commuters were likely to switch their support away from parties that agreed to an increase within the current pricing formula.

But despite the findings, Chancellor George Osborne announced in the spending review that the current cap of 1 per cent plus the Retail Price Increase (RPI) was increasing to 3 per cent plus inflation.

It means that most fares could be 37 per cent higher by the time of the next general election.

In Kent, pricing regulations are different to the rest of the UK, as rail operator Southeastern already has the flexibility to increase fares by inflation plus 3 per cent. This is due to a four-year franchise agreement between the company and the Government.

But with the Coalition choosing to change the national formula, the county's passengers will now miss out on the long-awaited break from high increases that were due to come in once the agreement expired in 2012.

By 2015, a season ticket from Gillingham to London, for example, could cost £5,236 – £1,428 more than at present.

Alexandra Woodsworth, public-transport protestor for the Campaign For Better Transport, said the poll showed commuters were not going to just accept excessive fare hikes.

"Passengers have been promised 'fair fares' by the Government, and now many could be paying hundreds if not thousands of pounds more for their season tickets in just a few years' time," she said. "We need to encourage more people to take the train, not price those who already do back into their cars."

Tory MPs in marginal seats – those who would be affected should the poll findings prove accurate – have been pushing for fair pricing.

Rehman Chishti, Tory MP for Gillingham and Rainham, had a meeting with transport minis-

ter Theresa Villiers to discuss his concerns about the RPI plus 3 per cent formula in the South East.

He said: "I commute from Gillingham every day and know how strongly people feel about this issue. I have been actively campaigning to make sure passengers get a fair deal."

"The managing director of Southeastern visited Gillingham and Rainham railway stations with me to listen to passengers' concerns, and I tabled a Parliamentary question asking the Government to consider average earnings growth when setting rail fares."

Two of Mr Chishti's Tory colleagues, Rochester and Strood MP Mark Reckless and Chatham and Aylesford's Tracey Crouch, have also been campaigning against the fare formula.

Mr Reckless, who met Southeastern managing director Charles Horton to discuss the situation, said the travelling public had suffered far too long with the "unfair" franchise agreement negotiated by the previous Labour government and Southeastern.

He said: "I want Theresa Villiers to understand how unhappy many of my constituents are with Southeastern and the last government singling us out for bigger increases than anywhere else in the country."

He vowed to make sure his constituents' concerns were raised at the highest level and asked commuters to send comments to him at mark.reckless@yahoo.co.uk or through his website at www.markreckless.com.

A handy way of keeping up to date with Kent News no matter where you are

Download the FREE iPhone and iPad APP

Stay up to date with live breaking news and video streams, plus search for jobs, motors or properties.



You can download the new Kent News iPhone and iPad app for FREE from the iTunes store.

The Future of local media



Award Winning Company

newspapers • magazines • websites • mobile • iPad • e-commerce

Talk Shop Ramsgate's Trade-In Station

TRADE IN YOUR MOBILE PHONE FOR CASH
Games Consoles - Games - DVD's & Accessories
Computer repairs & games consoles repairs. Mobile phone unlocking
Pre-owned DVD's from just £3.99



MOBILE DOCTOR
PHONE REPAIRS
LAPTOP REPAIRS
GAMES CONSOLE REPAIRS

Harbour Street, Ramsgate
Tel: 01843 588000

Branches also at
119 Northdown Road, Cliffonville
& 119a High Street, Margate

SARAH THORNE THEATRE CLUB
MEMORIAL THEATRE, HILDERSTONE, BROADSTAIRS
Box Office: 0845 2626263

<p>AUTUMNAL SONGS - SARAH HALE SINGS Sarah returns for another mix of songs old and new, with Rupert Jones on piano Saturday 6th November at 7.30pm</p>	<p>THE BONZO DOG DOO DAH BAND CHANGED MY LIFE FOREVER! Eric & Bob meet at an audition, one song away from their dreams...with songs from a golden era Saturday 13th November at 7.30pm</p>
<p>THE DEAD HAND Adapted from Wilkie Collins' novel Arthur Holliaday's roommate is recently deceased but all is well apart from...The Dead Hand Sunday 7th November at 6.30pm</p>	<p>KISSING SID JAMES Eddie & Crystal attempt a dirty weekend away. A comedy play by Robert Farquhar. Some language may offend Sunday 14th November at 7.00pm</p>

24 HOUR RULE APPLIES
www.sarahthorne-theatreclub.co.uk

East Northdown Farm
Thanet's Friendly Garden & Business Centre
www.botanyplants.com
William & Louise Friend
01843 862660



ACTORS OF DIONYSUS
LYSISTRATA
Thurs 4th November 7.30pm
With post show talk
£14/£12

Follow our heroine, Lysistrata and the women of Greece in their battle (not always heartfelt!) to deny their men sex in order to stop a bloody war.



PENNY DREADFUL PRODUCTIONS
THE MISSIONARY'S POSITION
Sat 6th November 7.30pm With post show talk
£12/ Friends £10
Some free tickets for under 26—call for details

A glimpse into the amazing life of a rather naughty vicar. Step inside a world of Music Hall and join us for a night of saucy songs and salacious scenes!



New Perspectives & Scamp Theatre
FARM BOY
Tues 9th November 1pm
£12/£8 Children

I hope you like my story - I wrote it for you just to show I could. It's about the old tractor and it's about Joey and it's about me.

Theatre Royal Margate

'DESIGN YOUR OWN PLAY' COMPETITION
Aged between 12- 18?
Like the chance to watch our Xmas show Pinocchio, sitting alongside the Lighting Director in the lighting box? THINK...

- Jack and the Beanstalk set in space?
- An all singing all dancing version of Lord of the Rings?
- Harry Potter on stage?

THEN...

WRITE Send in a 100 word introduction about your show. Its designer a bit of features

DESIGN Create a digital design / idea of your show in drawing or diagram (PDF or JPEG)

Or

DRAW Send in hand drawings on ordinary paper

Simply imagine your show idea and send us your 1 page entries to: Space Invaders Competition, Theatre Royal Margate, Addington Street, Margate CT9 1PW

CATEGORY ONE 12 – 16 year olds
CATEGORY TWO 16 – 19 year olds

PRIZE (1 in each category)

- Ticket for you and another to watch Pinocchio at theatre sitting alongside the lighting team
- A chance to meet members of the cast of Pinocchio
- A poster for Pinocchio
- A free programme for Pinocchio

DEADLINE: 26th November 2010

Book Online: 0845 130 1700 or 01303 817777
www.theatreroyalmargate.com

Quex Bonfire & Fireworks 2010

Quex Park Birchington

Saturday 6 November

OPENS FROM 4PM

BONFIRE FROM 6.30PM

(subject to weather conditions)

FIREWORKS FROM 7.30PM

FUNFAIR

LIVE MUSIC FROM HULLABALOO

A GREAT EVENING

FOR THE WHOLE FAMILY

TICKETS IN ADVANCE

online at www.kentevents.org.uk or
from The Barn, or Secret Garden at Quex Park

ADULTS £6

Children £5 (3 - 13 years inclusive)

Under 3's free

TICKETS ON THE NIGHT

ADULTS £7

Children £6 (3 - 13 years inclusive)

Under 3's free

For enquiries email kentevents@hotmail.com
or call 07969 058951 or 07773 679795

The Denture Shop

- New Dentures & Denture Repairs
- Free Consultation
- Prompt & Reliable Service

We make the new
flexible & unbreakable
VALPLAST dentures

"So natural that nobody would guess"



35 King Street • Margate • Kent • CT9 1DD
01843 571117

watch this week's football matches at your local

THORLEY TAVERNS

HOTELS, RESTAURANTS, VENUES & PUBS

thursday 4th november 7.30pm victory shield

N Ireland v England

saturday 6th november 12.45pm premier league

Bolton v Tottenham



cramptons
high st, broadstairs

wig & pen
old town, margate

port & anchor
seafront, ramsgate

queens head
seafront, ramsgate

sheldons
high st, margate

red lion
high st, ramsgate

fayreness
cliff top, kingsgate

hotel de ville
grange rd, ramsgate

lanthorne
callis court rd, broadstairs

st lawrence tav
st lawrence, ramsgate

bradstow Mill
high st, broadstairs

south eastern
margate rd, ramsgate

quart in a pint pot
charlottle square, margate

the oak hotel
harbour parade, ramsgate

sir stanley gray
pegwell rd, ramsgate

elephant & castle
hereson rd, ramsgate

Reader Holidays

KOS 43



Bosworth Hall Hotel & pool

Pool & Gym available at a £5 supplement for the weekend



99p Bar Carry on New Year Parties

Bosworth Hall Hotel, Leicestershire - over 40s only

Arrive Fridays: January 7, January 14, January 21 & January 28, 2011

Join us for a party that extends the New Year celebrations at a price that's distinctly special. Our 2-night party break includes hotel accommodation, breakfast and dinner each day, entertainment and a 99p bar both evenings. Bosworth Hall is a super country house hotel set in landscaped grounds in the village of Market Bosworth - in the heart of England.

PRICE INCLUDES:

- **99P DRINKS** from 5pm to 11pm both nights. Drinks include house beers & spirits, wine by the glass
- Entertainment
- 2 dinners and 2 breakfasts
- 2 nights sharing a twin or double-bedded en-suite room

**SELF-DRIVE
2 NIGHTS
ONLY
£99pp
Quote CB1**

Carry on New Year Party

London International Hotel, London Docklands - over 40s only

January 2 to 4, 2011

PRICE INCLUDES:

- Entertainment both nights
- **99P DRINKS** from 7pm to 11pm both nights. Drinks include house beers & spirits, wine by the glass
- 2 dinners and 2 breakfasts
- 2 nights sharing a twin or double-bedded en-suite room



**SELF-DRIVE
2 NIGHTS
£119pp
Quote CL1**

Come Dancing Party

Warner Bembridge Coast, Isle of Wight - over 40s only

January 14 to 17, 2011

PRICE INCLUDES:

- Dance tuition, social dancing and a Grand Ball
- Variety entertainment
- 3 nights en-suite Ambassador Room
- 3 dinners and 3 breakfasts
- Leisure facilities: Indoor pool & sauna
- Return car ferry
- **FREE DRINKS** from 3.30pm to 11pm on Friday and 12noon to 11pm on Saturday & Sunday. Drinks include house beers & spirits, house wine by the glass, pumped soft drinks & mixers, tea & coffee



**SELF-DRIVE
3 NIGHTS
DRINKS-INCLUSIVE
£259pp
Quote WB1**

Carry on New Year Party

Warner Sinah Warren, Hayling Island - over 40s only



**SELF-DRIVE
3 NIGHTS
DRINKS-INCLUSIVE
£229pp
Quote WS1**

Christmas Party Break

Warner Norton Grange, Isle of Wight - over 40s only

November 5 to 8, 2010

PRICE INCLUDES:

- Entertainment every night
- 3 nights en-suite chalet accommodation
- 3 dinners and 3 breakfasts
- Leisure facilities: Indoor pool & sauna
- Return car ferry
- **FREE DRINKS** from 3.30pm to 11pm on Friday and 12noon to 11pm on Saturday & Sunday. Drinks include house beers & spirits, house wine by the glass, pumped soft drinks & mixers, tea & coffee



**SELF-DRIVE
3 NIGHTS
DRINKS-INCLUSIVE
£199pp
Quote NG11-2**

Mamma Mia Christmas Party

Warner Bembridge Coast, Isle of Wight - over 50s only

November 12 to 15, 2010

PRICE INCLUDES:

- Entertainment featuring a Mamma Mia movie screening, Abba tribute band in concert & more
- 3 nights en-suite Ambassador Room
- 3 dinners and 3 breakfasts
- Leisure facilities: Indoor pool & sauna
- Return car ferry
- **FREE DRINKS** from 6pm to 11pm every night - house beers & spirits, house wine by the glass, pumped soft drinks & mixers, tea & coffee



**SELF-DRIVE
3 NIGHTS
DRINKS-INCLUSIVE
£259pp
Quote MM11**

January 7 to 10, 2011

Extend the New Year celebrations and take advantage of our super money-saving offer. Our 3-night New Year party break includes hotel accommodation, breakfast and dinner each day, entertainment with special guests the Dagenham Girl Pipers and a Free bar every evening. Sinah Warren is a luxury hotel by the sea on Hayling Island - just along the south coast from Portsmouth.

PRICE INCLUDES:

- **FREE DRINKS** from 3.30pm to 11pm on Friday and 12 noon to 11pm on Saturday & Sunday. Drinks include house beers & spirits, house wine by the glass, pumped soft drinks & mixers, tea & coffee
- Nightly entertainment - special guests: the Dagenham Girl Pipers
- 3 nights en-suite Ambassador Room
- 3 dinners and 3 breakfasts
- Leisure facilities: Indoor pool & sauna

**COACH TRAVEL
OPTION FROM
MAIDENHEAD
& SLOUGH
£20pp
EACH WAY**

Christmas Party Break

Warner Lakeside, Hayling Island - over 21s only

December 17 to 20, 2010

PRICE INCLUDES:

- Entertainment every night
- 3 nights en-suite chalet accommodation
- 3 dinners and 3 breakfasts
- Leisure facilities: Indoor pool & sauna
- **FREE DRINKS** from 6pm to 11pm every evening. Drinks include house beers & spirits, house wine by the glass, pumped soft drinks & mixers, tea & coffee



**SELF-DRIVE
3 NIGHTS
DRINKS-INCLUSIVE
£199pp
Quote LK12**

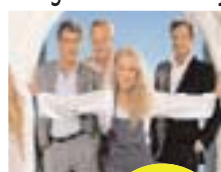
Mamma Mia Party

Warner Bembridge Coast, Isle of Wight - over 50s only

February 25 to 28, 2011

PRICE INCLUDES:

- Entertainment featuring a Mamma Mia movie screening, Abba tribute band in concert & more
- 3 nights en-suite Ambassador Room
- 3 dinners and 3 breakfasts
- Leisure facilities: Indoor pool & sauna
- Return car ferry
- **FREE DRINKS** from 3.30pm to 11pm on Friday and 12noon to 11pm on Saturday & Sunday. Drinks include house beers & spirits, house wine by the glass, pumped soft drinks & mixers, tea & coffee



**SELF-DRIVE
3 NIGHTS
DRINKS-INCLUSIVE
£239pp
Quote MW2**

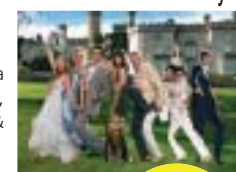
Mamma Mia Spring Party

Warner Bodelwyddan Castle, North Wales - over 50s only

March 25 to 28, 2011

PRICE INCLUDES:

- Entertainment featuring a Mamma Mia movie screening, Abba tribute band in concert & more
- 3 nights en-suite Ambassador Room
- 3 dinners and 3 breakfasts
- Leisure facilities: Indoor pool & sauna
- **FREE DRINKS** from 6pm to 11pm every night - house beers & spirits, house wine by the glass, pumped soft drinks & mixers, tea & coffee



**SELF-DRIVE
3 NIGHTS
DRINKS-INCLUSIVE
£299pp
Quote BC3**

call 01895 83 33 33 for bookings and information

Holidays offered by **GN Holidays**, Higher Denham, Uxbridge UB9 5EL • Open: 9am to 5.30pm weekdays; 9.30am to 12.30pm Saturdays • Email: sales@gnholidays.com • www.gnholidays.com



ABTA Y0291

your lifestyle



Chilean adventure

The rugged mountain slopes of Chile are a treat for climbers and a pretty testing challenge for skiers too

SEE GETAWAYS

carsforkent.co.uk

SAAB 10/05

Revealed: the most powerful cars of the year

Since hybrid cars costs without compromise

CD gets Cherry and to hand: Plomer's sales

ROAD TEST

See MOTORSTV FOR MORE ROAD TESTS BY STEVE LOADER at yourkenty.co.uk

SEE INSIDE FOR NEW AND USED CARS PLUS THE LATEST MOTORING NEWS

carsfor

CINEMA 44

INDEPENDENTS 31-42

WEATHER 28

BUSINESS 26

LEISURE 22

LEISURE 21-44

yourleisure

with
TOM BETTS
Email thomas.betts@kosmedia.co.uk



DAY & NIGHT

Play will bewitch you

THE Canterbury Players bring *Dark of the Moon* to the Gulbenkian Theatre on November 4, 5 and 6.

The powerful fantasy play tells the story of a witch boy who falls in love with a human girl. Their desire to be together is hampered by supernatural events.

Tickets are £10. Call 01227 769075.

Family ties explored

A FAMILY tale of the bonds linking grandfather to grandson has been brought to life by critically-acclaimed New Perspectives Theatre Company.

Farm Boy will be at the Theatre Royal, Margate, on Tuesday, November 9.

Shows are at 10.30am and 1pm. Tickets are £12 adults and £8 for children. Call 0845 1301786 to book.

Chart-toppers in town

DANCE act Dreadzone play bring their *Eye on the Horizon* tour to the Quarterhouse, Folkestone, on Friday, November 12.

The band tasted chart success in the 90s with songs such as *Little Britain* and *Zion Youth*. Book on 01303 858500.

Take trip to West End

SWEET Scene Theatre Trips of Faversham will be taking coach trips to London for a new season of outings.

The first trip is to see Willy Russell's award-winning musical *Blood Brothers* on Friday, November 12. There will also be a chance to see *Dirty Dancing*, on Wednesday, December 8 and the English National Ballet's version of *The Nutcracker* on December 22.

To book pop into Sweet Scene in Preston Street, Faversham or call 01795 523217.

Singer does it Otway

JOHN Otway comes to the Horsebridge Centre in Whitstable.

The singer/songwriter, who is on the road promoting his new book, *I Did it Otway*, will be in town on November 12.

Tickets are £12 or £10 and are available from the box office 01227 281174.

Visit www.horsebridge-centre.org.uk for more information.

Christmas croon-along

A CHRISTMAS Crooners show comes to the Granville Theatre in Ramsgate on Saturday, November 20.

The show features Christmas favourites of Bing Crosby, Nat King Cole and Frank Sinatra, all guaranteed to get you in the festive mood.

Call the box office on 01843 591750 to book. Tickets are £15, or £14.50 for Friends of the Granville members.

Festive fair and carols

THIS year's Aylesham Christmas fair takes place on Saturday, November 27.

From noon to 5pm, there will be gift stalls, as well as roasted chesnuts, a candle-lit carol concert, a barbecue, a grand draw and a visit from Father Christmas.

For details call 01304 840482 or visit www.ayleshamcarnival.co.uk.

It's more than just a good read

FOLKESTONE BOOK FESTIVAL

Various venues

Friday, November 5, to Saturday, November 13

BOOK worms will be in their element when the Folkestone Book Festival starts this week.

A host of big name authors will be coming to the coast for the annual event, which has earned a reputation for attracting famous faces over the course of its nine-year history.

This year's line-up is a varied bunch, from best-seller Martina Cole to rock legend Brian May, with Elena Vidal.

May's new book, co-authored with Vidal, showcases his 3D photographs and fits in well with this year's theme, history and science.

However, it is not just matters of literature that will be on the agenda during the nine days.

Live music, film screenings and speakers will also form part of the event, but you can get involved in the action too.

Arranged in conjunction with the Friends of the Book Festival, things for people to take part in include the Short Story Competition, the Festival Quiz and the launch of the Folkestone Anthology.

The Festival Read this year comprises two works: the *Selected Short Works of Leo Tolstoy* and Jay Parini's *The Last Station*.

Other names who will appear include Alexei Sayle, Germaine Greer, Ron Moody, Peter Snow, Roy Hattersley, Dan Cruickshank, Richard Holmes and Arthur Smith.

The festival starts at the Quarterhouse on Friday, November 5, and there should be something for everyone to enjoy.

Roberta Spicer, the Creative Foundation's Festival manager said: "It's another busy year for the festival. I'm particularly looking forward to *Scientriffic!*, our free event for families with live experiments, courtesy of Pfizer and acclaimed children's authors, such as Nick Arnold of the *Horrible Science* series."

Further highlights include John Julius Norwich talking about *The Great Cities in History*; actor, director and playwright Steven Berkoff discussing his memories of a misspent youth; whisky expert Ian Buxton talking about *101 Whiskies To Try Before You Die* (ticket price includes samples!); and the longest-serving cast member of BBC Radio 4's *The Archers*, June Spencer, speaking about her life on the show.

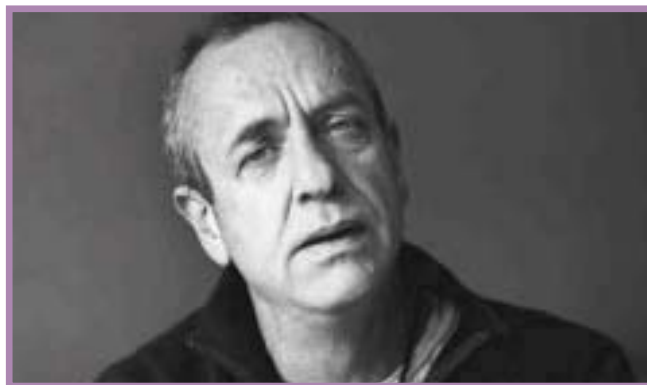
There will also be live performances from theatre group The Fitzrovia Radio Hour, with their spoofs of 1940s radio plays, a night of fantastic folk music and a stand-up comedy evening with Jeremy Hardy, stalwart of BBC Radio 4's *News Quiz*.

For more information and to book call the box office at Quarterhouse on 01303 858500. Alternatively call into Quarterhouse at 45 Tontine Street, Folkestone CT20 1JT or visit www.folkestonebookfest.com.



FESTIVAL LINE-UP:

Brian May, formerly of Queen, will be at the Folkestone Book Festival with Elena Vidal to discuss their new book. Other celebrities who will be appearing include Arthur Miller, Germaine Greer, and Alexei Sayle



TO FIND MORE THEATRE AND ENTERTAINMENT NEWS LOG ON AT yourkenttv.co.uk

SANDWICH WHITSTABLE HERNE BAY THANET CANTERBURY FOLKESTONE DOVER ASHFORD FAVERSHAM SANDWICH

You've just found the best company around for PVCU fascias, soffits, windows, doors, flat roofs and conservatories so...
call your friendly local run family business

Let us quote you happy!!!

Who are we? We are a team of highly skilled craftsmen with over 30 years' experience

Our promises to you...

- We will make no charge until all work is completed
- We will give you the best value for your money

- We won't use hard sell
- We will be punctual, clean, tidy and polite
- We will only use first class materials

HIGH SECURITY, DOUBLE GLAZED, PVCU INTERNALLY BEADED WHITE WINDOWS



3 WINDOWS	£999
4 WINDOWS	£1,345
5 WINDOWS	£1,690
6 WINDOWS	£1,990
7 WINDOWS	£2,290

All above prices include
VAT fitting, one opener
per window, 'K' glass and
15 year guarantee

CONSERVATION AREA? **VERTICAL SLIDERS AVAILABLE.**

Ring us, your local family-run business today



**Fascias, soffits and
gutters a speciality**



FLAT ROOF problems solved
forever. **50 year guarantee**

CONSERVATORIES from... £3,000 PORCHES from... £1,000



**Designed and
built from
footing to final
15 year guarantee**

BUY ONE OF THESE DOORS FROM



**WARWICK
S1 AQUARIUS**



**DEVON VENUS
LAPIS**



**WINDSOR
SOLID**

£535
Price includes
fitting and VAT

**FULL WHITE DOOR SET, WITH FRAME AND PANEL HIGH SECURITY
7 POINT LOCKING WOODGRAIN OPTIONS AVAILABLE (ADD £155)**

**Composite doors
A selection of
colours and styles**

£695

Price includes
fitting and VAT



HELPING SCHOOLS, NURSERIES, SHELTERED HOUSING AND LOCAL AUTHORITIES
Special concessions for OAPs and disabled

TEL: 01843 867766



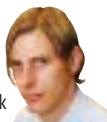
Try us last, we will not be beaten on a 'like for like' quote

SANDWICH WHITSTABLE HERNE BAY THANET CANTERBURY FOLKESTONE DOVER ASHFORD FAVERSHAM SANDWICH

yourleisure

with
TOM BETTS

Email thomas.betts@kosmedia.co.uk



DAVE SWARBRICK

Wednesday, November 17, The Chimney Boy, Faversham

THE legendary Dave Swarbrick will be returning to Faversham Folk Club at The Chimney Boy.

The life and times of the former Fairport Convention man are a true folk story.

Born in London, Dave moved to Yorkshire when three months old and at the age of six he learned the rudiments of the fiddle from the local fiddler, Mr Bootham.

He travelled around the country and ended up performing extensively.

Amongst the huge back catalogue from that time are three Radio Ballads with Ewan MacColl, Peggy Seeger and Charles Parker.

Dave joined the Ian Campbell Folk Group in the early 60s and in 1966 he teamed up with Martin Carthy. This remarkable pairing played an important part in the tremendous shake-up of British folk music in the middle to late 60s.

He joined Fairport Convention in 1969 and his contribution to folk and folk-rock music is legendary and well documented.

He formed Whippersnapper in 1984, a group renowned for its drive and acoustic prowess but went solo in 1989, before ending up in supergroup Band of Hope.

Entry to the 8pm show is £8 for members, £9 for non members. Call 01795 536857 for details.



LETZ ZEP

Friday, November 5,
The East Quay, The Harbour, Whitstable



GET ready to enjoy an evening in the company of one of the best rock tribute bands in the country.

Letz Zep, the only tribute act to have gained the official seal of approval from Led Zeppelin, will be rocking out in Whitstable.

There's bound to be a whole lotta love for the band, who were invited to play at the official launch party for Led Zeppelin's Mothership album, at the behest of Robert Plant and Jimmy Page.

Plant walked in to see the band while they performed a set in London and was amazed at the similarity.

He even told Q Magazine: "I walked in, I saw me."

Letz Zep have been featured on BBC1, BBC2, ITV, in Classic Rock and Kerrang, Q and Mojo.

Demand for the band is such that they regularly tour in Spain, Greece, Holland, Belgium, Italy and France and have also played in Venezuela, Australia and New Zealand.

Tickets are £10 in advance and available from: www.wegotickets.com or Gatefield Sounds or the Hotel Continental, Whitstable.



DEFYING HITLER

Monday, November 15, Gulbenkian Theatre, Canterbury



A MOVING tale of objection in the face of overwhelming consensus, Defying Hitler tells the story of Sebastian Haffner, a young man who makes a decision to stray from the pack.

Aged 26 when Hitler came to power, he wasn't Jewish, though many of his closest friends were and he wasn't a Nazi, though he had recognised many of those who were later to become Nazis from an early age at school.

Haffner was just an ordinary well-educated middle-class young man, trying to make his way in the world, but 1930s Berlin was not the sort of world in which an ordinary well-educated middle-class young man could easily make his way.

Documented are the trials and tribulations of his life, leading up to his eventual emigration to England in 1939, and of his development from wide-eyed schoolboy to slightly gauche, naïve young law student, to razor-sharp, witty, erudite political journalist.

The rise of the Nazis is explored through the eyes of the child who experienced it and of the 32-year-old man looking back over his early life.

Tickets are £10 from the box office on 01227 769075.



SLEEPING BEAUTY

Thursday, November 11, Leas Cliff Hall, Folkestone



VIENNA Festival Ballet returns to Folkestone with a traditional production of Sleeping Beauty for all the family to enjoy.

The classic fairy tale is set to Tchaikovsky's magnificent score and features stunning choreography, and beautiful costumes which combine to portray the struggle between good and evil.

Incensed at being snubbed at the christening of Princess Aurora, the wicked fairy Carabosse lays a curse on the child, proclaiming that she will one day prick her finger and die.

But the Lilac Fairy intervenes, and when the fateful day arrives, the princess and the

entire palace instead fall into a deep sleep.

A century later, Prince Florimund is guided to the castle by the Lilac Fairy, overcoming the obstacles created by Carabosse, and awakening the sleeping princess with a kiss.

It is love at first sight, the palace awakes and a parade of fairytale characters attends the royal wedding.

Curtain up is at 8pm.

Tickets cost £22.50, £17.50 or £12.50. Concessions and group discounts are also available. Call the box office on 0844 847 1776 or go to the website at www.leascliffhall.org.uk.

AUTUMNAL SONGS: SARAH HALE

Saturday, November 6,
Sarah Thorne Theatre Club,
Memorial Theatre, Broadstairs



BROADSTAIRS singer Sarah Hale will be "going cabaret" in her concert in her home town.

She will be joined by pianist Rupert Jones for a concert of seasonal songs.

As well as her established repertoire of classical songs and traditional British melodies, Sarah will be performing a variety of sensational numbers including show-stoppers from the musical Cabaret and other hit songs.

The new flavour to her performance will mark an important departure for Sarah, who usually performs more classical pieces.

She said: "People who've seen me perform me before are in for some real surprises."

"Switching between different styles of singing is one of the hardest challenges you can undertake."

"I think I've made some real discoveries in this area and this concert will be a chance for me to put some of these ideas into practice."

All seats are £8. Tickets are bookable in advance on 0845 2626263. Non-members must book 24 hours in advance, by telephone or by emailing info@sarahthorne-theatreclub.co.uk.



FIREWORKS

Whitstable Town Football Club Belmont Road

FRIDAY 5TH NOVEMBER

Gates open 5.00pm

**Penalty Shoot out - 6.30pm
for kids**

Firework Display - 7.00pm

Tickets in Advance - Adults £5 Children £2

Tickets on gate - Adults £7 Children £3

Available at - W.T.F.C - Turbo Print - Kent Estate Agents - P.H Accountancy

CRACKIN' GLASS

Your **No1** Glazing company, covering the whole of Kent

CHEAPEST GLASS IN EAST KENT - GUARANTEED*

FREE
Quotes
& Surveys

**10% OAP
& DISABLED
DISCOUNT**
ASK FOR
DETAILS

NO JOB TOO BIG OR SMALL

- All types of single pane glass repaired or supplied
- All types of double glazed units supplied or fitted
- Putty, silicone, hinges, handles & glazing tools supplied

A further 10% discount on Pre-VAT price on production of this advert

SALES COUNTER NOW OPEN & TRADING

Our friendly uniformed staff are happy to advise, just give **CRACKIN' GLASS** a call on:

01227 711 151

or visit our website: www.crackin-glass.co.uk

Office hours 9-5 Mon to Fri Mill Road, Sturry, Canterbury CT2 0AG

* on production of a written quote we will beat any quote by 5%

A jazz extravaganza
Part of the Margate jazz scene under the Big Sky umbrella

Ian Shaw Jamie Cullum Liane Carroll

At The **Winter Gardens Margate**
Thursday 9 December

All profits from this fundraising event will benefit
Margate Jazz Festival & The Vortex Jazz Foundation

**Big
Sky**

Tickets £27.50 & £25.00

Available from The Winter Gardens Box Office
01843 296111 / 292795

www.margatewintergardens.co.uk



GOVERNMENT BACKED GRANTS AVAILABLE NOW FOR HOME INSULATION

REDUCE YOUR HEATING BILLS BY UP TO 50%

INSULATE YOUR HOME NOW DURING THE BEST WEATHER CONDITIONS AND PRIOR TO THE WINTER

**✓ GRANTS ARE AVAILABLE NOW FOR FULL LOFT INSULATION OR
TOP-UPS TO THE CURRENT BUILDING STANDARD OF 270mm (APPROX. 11").**

✓ GRANTS ARE ALSO AVAILABLE NOW FOR CAVITY WALL INSULATION.



**LIMITED
PERIOD
ONLY**

Yes!

CURRENTLY YOU PAY A
FRACTION OF THE TOTAL COST.

THE REST IS PAID FOR BY A
GOVERNMENT BACKED GRANT FROM
THE ENERGY COMPANIES TO HELP
COMBAT GLOBAL WARMING.

YOU PAY ONLY £199 FOR LOFT OR CAVITY
WALL INSULATION FOR UP TO A 5
BEDROOM DETACHED HOUSE AND
YOU ONLY PAY A DEPOSIT OF £49
NOW AND THE BALANCE NEXT
YEAR (1st JANUARY 2011).

Maximum size applies. Subject to survey. Call now for details.



0800 220937
www.homewarm.co.uk

Let Homewarm make your home a Green Home!

KOSmedia

BUSINESS



midWEEK

online: www.businessforkent.co.uk

BUSINESS EDITOR

STEVE LOADER

TELEPHONE: 01303 817029

EMAIL: steve.loader@kosmedia.co.uk



Business Week Live

BUSINESS WEEK LIVE 2010 is the county's essential B2B exhibition and conference next Wednesday, November 10, at the Kent Showground, Detling.

It will be officially opened by Lord Michael Howard with exhibitors from across the county.

There is a programme of events with expert speakers on a range of subjects, from securing the best staff and social networking to global brand marketing and getting more investment.

You can be there with FREE tickets available when you register online at www.businessweeklive.co.uk

KEY PARTNERS



SUPPORTED BY



Thanks – but we do need those growth plans now

■ BY STEVE LOADER

POSITIVE economic statistics on the back of the austere yet palatable agenda set by the Government's Comprehensive Spending Review (CSR) have given confidence to Kent business leaders.

Figures up to the end of September show two consecutive quarters of UK growth above what had been forecast, meaning that even if the UK economy now marks time to the end of 2010, it will still outpace forecasts.

And High Street sales – a barometer of consumer confidence – have been higher for October than a year ago. But while this draws some of the sting of the CSR cuts, county businesses now want to hear how the Government will stimulate further growth.

Regional Institute of Directors' (IoD) chairman Chris Dodson said "clear and concise practical proposals" were needed "to make it easier for firms to employ people, not make it harder".

The IoD's regional director Rodger Broad also called on the Government to recognise the economic power and influence of the South East including Kent.

He said: "It is imperative the country plays to



ON THE UP: Shoppers' confidence and two consecutive quarters of growth have boosted hopes of business leaders

its strengths and, economically, that is the South East. While we are not calling on the Government to stop supporting businesses in the other regions, the South East is better placed to benefit quicker from the upturn. Positive discrimination in favour of other regions will hold back recovery."

Highlighting that only London and the South East are net contributors to the Government's tax coffers, Mr Broad added: "Government

spending cuts are only half of the solution, the other half is how to help businesses grow and create jobs which in turn will increase the tax take and reduce welfare expenditure."

And growth also headed Thames Gateway Chamber of Commerce's post-CSR agenda; director Paul Price said the review had underlined the UK was a safe investment, but "we now wait to see a strategy for growth". However, he was disappointed to see cuts in training.

"If the private sector is to create the jobs to drive this recovery it is essential that government can deliver the basic skills employers need.

"We are also disappointed the budget for export promotion has taken such a substantial hit when politicians say they want a rebalanced UK economy. British companies will be left in a weaker position compared to competitors from other trading nations," he added.

On the other hand, the IoD remains unconcerned by fears in some quarters that making deep cuts to bring down the debt faster risked pitching the country into a double-dip recession as confidence ebbed away.

Its own number-crunching turned up evidence from the 90s downturn that a tighter fiscal policy could go hand in hand with economic recovery.

Meanwhile, Peter Skinner – Labour's MEP for the South East – said he recognised the need for cuts, but called the CSR "a huge gamble with growth and jobs in Kent".

Answer to pantomime star's dilemma waited in the wings



Picture: PAUL JERRARD

PANTO star John Thomson's commute from Manchester to Kent was looking like a torture devised by the dastardly Sheriff of Nottingham, the character he plays in Robin Hood at Canterbury's Marlowe Theatre from December 4.

John – famous for appearances in Cold Feet and Coronation Street – was facing a long train journey from his Manchester home or flying into London Stansted and flogging around the M25.

Either way, it was a five-hour trip each way to his accommoda-

tion near Canterbury during the panto run and far too much extra time away from his wife and two young daughters – until he investigated Flybe's new 50-minute daily service between Manchester and Manston Airport in Thanet.

"It's an absolute godsend," he said after stepping off his plane en route to panto rehearsals.

"It makes perfect sense."

For more on John and his travels, see Julie Maddocks' exclusive TV interview on www.businessforkent.co.uk.

Airport's upgrading in operating status opens up 'new opportunities'

LYDD Airport development plans are closer to take-off after an upgrade to the site's operating status, *writes Steve Loader*.

The airport is currently awaiting news of a public inquiry into a runway extension and new passenger facilities, but the new Category Six rating is expected to boost its case – airports are rated globally on a scale of 1-10, with 17 of the world's biggest being rated 10.

The enhanced level of the Romney Marsh facility allows it to handle a larger class of commercial aircraft, such as the Bombardier Dash 8 Q400 and other regional airliners carrying up to 100 passengers.

It can also accommodate larger and faster transatlantic-capable corporate jets such as the Gulfstream G550.

Lydd Airport spokesman Jo Oliver said: "Having met strict criteria set down by the Civil Aviation Authority (CAA), we now have the capability to deal with a

much wider range and size of aircraft. This is fantastic news and will enable us to attract more business.

"In fact, it's already opening up new opportunities for the airport."

The airport satisfied rigorous CAA requirements to achieve its new category, culminating in its annual emergency exercise and including 'Exercise Dash' to test airport operations units' ability to work alongside external emergency services during a major incident.

Lydd's senior airport fire officer, Paul Fisher, said: "The 'emergency' scenario involved a Bombardier DHC-8-400 aircraft carrying 74 passengers and four crew, which suffered a catastrophic engine failure just before take-off.

"Airport staff, members of Friends of Lydd Airport Group and local lifeguards played the role of the passengers who were evacuated to a special 'survivor reception' area."

Conservatories
from
£4995

Conservatories Windows & Doors

made by us, made for you and your pocket

Looking for a company you would
recommend to your friends

We are family run and have been manufacturing & serving
Kent for 35 years to both the trade and to the public.

We manufacture on our premises

Windows • Doors • Conservatories
• Facias • Soffits • Garage Doors

at very affordable prices
but with you in mind you need to...

Call **01843 868804**

3 Windows
from
£999

Composite
Doors from
£595



Stroud Windows & Conservatories
Margate Road, Broadstairs (opp Burger King)
www.stroudwindows.co.uk open mon-fri 9-5 weekends 8-12

10 Year
Guaranteed

We warmly invite you
to join us at Quex Park
for an eclectic display
of over 30 of the highest
quality exhibitors for
your dream day.

Exhibits range from
wedding attire, cakes,
jewellery, photography,
a range of wedding cars
and our own venue,
The Hannah Dining Suite
which conjures images
of the magic possibilities
for your day.

**Grand
prize
draw**

Visit our Wedding Fayre
for the chance to win
a stunning 50% discount
on your dream wedding
package when you book
at The Hannah Dining Suite.
All entries will receive
a voucher for £200.00

redressal for all the cost of your wedding
when booking at Quex Park

Quex Winter Wedding Fayre

7th november 11am - 4pm Free entry
The Hannah Dining Suite Quex Park Birchington CT7 0BH
T: 0800 1422736 T: 01843 482004 E: info@thehannahdining suite.co.uk
W: www.thehannahdining suite.co.uk





CRACKIN' GLASS

Your No1 Glazing company, covering the whole of Kent

SUPPLY AND FIT* TO TRADE AND PUBLIC

We are now able to supply a full range of doors,
door panels and window frames.

Contact us now for a competitive quote

SALES COUNTER NOW OPEN & TRADING

Our friendly uniformed staff are happy to advise, just give **CRACKIN' GLASS** a call on:

01227 711 151

or visit our website: www.crackin-glass.co.uk

Office hours 9-5 Mon to Fri Mill Road, Sturry, Canterbury CT2 0AG

* in association with Oyster Development

yourstyle

DEBENHAMS
Red Herring military cape, price £55

JANE NORMAN
Belted, double breasted cape coat, price £55

SAINSBURY'S
Tu camel cape, price £45

MATALAN
Be Beau button cape, price £25

PRIMARK
Navy military cape, price £25

MONSOON
Portia cape, price £120

MONSOON
Carmel cape, price £65

ACCESSORIZE
Feather cape, price £40

NEXT
Cable knit cape, price £30

Caped crusaders

Try a chic alternative to coats this autumn

THE SPENCER WING

MEDICAL MICRODERMABRASION

Some of the skin conditions commonly treated are:

- Fine lines and wrinkles
- Blackheads and whiteheads
- Acne prone skin
- Sun damaged skin

Client Satisfaction Is Our Future

The benefits of Medical microdermabrasion include:

- Suitable for most skin types
- No anaesthesia required
- No pain or discomfort
- No recovery time

This treatment could even be done in your lunch break



For information on treatments, please contact:

Julie at The Spencer Wing
QEOM Hospital Margate
01843 234569
julie.pain@thespencerwing.com

Danielle at The Spencer Wing
William Harvey Hospital Ashford
01233 616201
danielle.hazelwood@thespencerwing.com



EASY HOME BREW LTD
beer & wine simply, cheaply and very easily

Live Brewing Demonstrations!

SATURDAY 6TH NOVEMBER &
SATURDAY 20TH NOVEMBER
Both at 2pm

Pick up some top tips on how
to get the best from your
average beer kit

Brew NOW to enjoy at Christmas!

Order Online at www.easyhomebrew.co.uk

or call
01233 502269
between
10am & 3pm,
MON ~ SAT



yourmusic

Unplugged Rifle men take a shot



HOT SHOTS: The Rifles headline the Suburban Kings night at the Royal Function Rooms

■ BY SIMON ROBINSON

FOPFISH flower-waving singer Morrissey once had a skewed opinion on unplugged artistes.

The legendary Smiths frontman sang in hit 1985 single Shakespeare's Sister "I thought that if you had an acoustic guitar then it meant that you were a protest singer".

Oh, Morrissey.

Luckily for him, he was later able to see the error of his ways and he has reached the stage where he looks back at his childish naivety with fondness.

As we all – including Morrissey – know, acoustic guitars are not the exclusive weapon of choice of the protest singer.

The late Kurt Cobain and his Nirvana chums used the electric-free instruments for the memorable MTV Unplugged performance in 1993, for example.

Many other guitar acts have taken similar measures for one-off performances.

The latest band to do so are indie rock upstarts The Rifles, who will play a special acoustic gig in Kent next month.

The London-based outfit will perform unplugged at the Royal Function Rooms, Rochester, on Wednesday, November 24.

The new-look Rifles, whose numbers were reduced by half after bassist Rob Pyne and drummer Grant Marsh quit last month, will headline the monthly Suburban Kings night.

The support acts are due to be announced in the coming days.

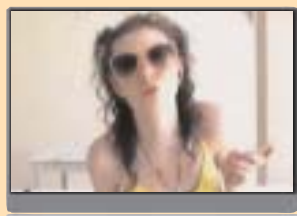
Promoter Matt Harvey said: "Suburban Kings is bringing back real music to real music venues in Medway.

"We're over the moon to announce that The Rifles will be playing a special acoustic set at the Royal Function Rooms, the UK's 2nd oldest stage.

"This will be a great, great gig." Co-promoter Chris Pritchard

UPLOAD YOUR MUSIC VIDEOS TO BROADCAST ON OUR WEBSITE @

yourkenttv.co.uk



BEING POLITE: Singer Kayleigh Phillips performs her new song The Polite Way



BAND PRACTICE: Zinta Egle and her band play Love With No Love



TOP FIVE KENT GIGS

- 1 The Suspects - 12/11 The Rose, Broadstairs
- 2 Vivid Nation - 13/11 The Park Inn, Dover
- 3 Third Place Victory - 15/11 Quarterhouse, Folkestone
- 4 Save Target As. - 18/11 Beercart Arms, Canterbury
- 5 Happy Daze - 19/11 The Catholic Club, Herne Bay

added: "We're really pleased to have this gig on. It feels like a new beginning for us and must be one of the highest-profile bands to have played Medway for well over a year now."

Tickets are £10 and are on sale from www.seetickets.com, 0870 264 3333, or in person at Sound & Image in Chatham.



BIRDWATCHING: Pink flamingos feed on tiny shrimp at the Salar de Atacama; and hiking in the Moon Valley, in the Atacama Desert, Chile

yourgetaways

The Chilean landscape leaves you feeling on top of the world

■ BY ALISTAIR KEELY

WHILE images of Chilean miners returning from deep in the earth have been beamed around the world, today I'm as far from those pictures as it's possible to get.

Standing at the summit of Toco volcano, 5,625 metres above sea level, I feel as if I've just climbed the highest mountain in the world.

Despite the elation, my head is pounding and my lungs scream for oxygen.

On high-altitude-hiking in Chile, the oxygen-depleted atmosphere makes you feel you have the worst hangover ever, combined with a touch of flu.

So why go through such an ordeal? All around me is the answer: breathtaking views of the Bolivian Altiplano, Argentina and the Atacama saltflats.

Toco, one of the highest peaks of northern Chile, is also one of the most accessible. You don't need to be related to Sir Edmund Hillary to conquer it, just reasonably fit and prepared for a bit of discomfort.

However, I have a confession to make. The hike up Toco was eased by the fact we were driven to 5,000 metres before we began hiking.

After a slow descent, and celebratory beer and sandwiches in the van, we returned to base camp – the sumptuous Tierra Atacama hotel.

On the edge of San Pedro de Atacama, a picturesque village in the high plains of northern Chile, the hotel calls itself "an adventure spa".

Here guests can combine the active enjoyment of the desert – without sacrificing pampering time. Built to blend with its surroundings, the hotel is made of local mate-

FACT FILE: CHILE

Time difference	-Four hours (GMT)
Capital	Santiago
Language	Spanish
Population	17,063,000
Currency	Chilean peso
Religion	Roman Catholic

Alistair Keely stayed at Tierra Atacama, where seven nights' full board in a double room costs from £1,807, including transfers, breakfast, lunch and dinner, open bar, daily excursions, use of pools and sauna. Details from reservas@tierraatacama.com. Alistair flew Heathrow-Madrid with Iberia, and Madrid-Santiago with LAN. Visit www.LAN.com and www.Iberia.com.



rials and each room has stunning views. Every morning I opened my curtains to see two volcanoes.

Every room is en suite and comes with a luxurious four-poster bed, sunbathing terrace and even an outdoor shower.

After you've chilled out, it's time to sit and enjoy Chile's national drink, a pisco sour, beside an open fire and plan the next day's activities, or indulge yourself in a spa treatment.

The hike up the volcano is one of many options from the hotel. Other adventures include biking through Devil's Canyon, visiting dramatic geysers and 900-year-old cacti, horse-riding, hiking through Death Valley and birdwatching.

After my Toco adventure I opted for a hike through Death Valley to see flamingos feeding at sunset.

Death Valley was named by a Belgian explorer after the planet Mars. But instead of calling it Valle de Martes, he incorrectly pronounced

it Valle de la Muerte – meaning death – and the name stuck.

The name is fairly appropriate, however. Little life is visible as you walk through a moon-like valley with spectacular twisted rock formations and sand dunes.

The flamingo trip to the Salar de Atacama was also memorable.

Leaving the hotel by van at 3.30pm, we went south, via the village of Toconao, famous for its fruit trees and historic bell tower, before heading to the saltflats.

Here flamingos feed on the tiny pink shrimps that give them their colour. As the sun sets, the region is bathed in a fantastic purple light as birds gather in large numbers.

The soft gurgle of running water intermingles with bird cries.

Every so often a group of flamingos rises into the air to seek another place in which to feed, against the dramatic backdrop of surrounding volcanoes and the setting sun.

yourlocal



Issue No 3



**your midweek guide
to independent business**

yourlocal



**your midweek guide
to independent business**

Offering an independent choice

IN our third Your local supplement we once again take a look at some of our most successful businesses and discover their secrets.

Independents really do offer an alternative to the multi-nationals and the chains as well as bringing choice to the consumer.

For business owners we hope the stories will inspire you to try something new or maybe even inspire some of you to take a step toward starting your own company.

For customers we hope you will see some alternatives in a wide range of purchases, from furnishing your home to servicing your car... or even fitting a new kitchen.

And for some, as we have already found with previous supplements, the stories may

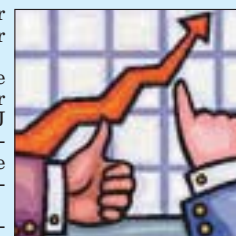
be a catalyst for starting your own business.

In addition we have regular columnist QJ who looks at coping with the life as a lone entrepreneur.

And we welcome back Nock Rowell, director of policy at Kent Inverca Chamber, who writes an open letter to the Prime Minister following last week's Spending Review.

We hope you enjoy the supplement, and do let us know your stories.

Email editorial@kosmedia.co.uk.



Page 4

How success followed a simple newspaper ad

Pages 4-5

An open letter to the Prime Minister about banks

Page 5

Reward for pride in customer service

Page 6

How a new business has snagged top clients

Pages 6-7

Top staff has given salon and spa success makeover

Page 7

Business builds ties with agricultural industry

Page 8

Accountants invest for success

Page 8-9

How villagers took control of their pub

Page 10

Car business that repeats its winning formula

Page 11

Why customer satisfaction means garage thrives

The Orange Tree Cookshop

For all your Christmas
needs, we stock,
Bakeware • Pudding basins • Knives
Pots • Pans • China Serving Dishes
And loads of gift ideas for
those people who
have everything.



188 High Street Herne Bay CT6 5AP Tel 01227 741477



Beat the self-employed blues

AS the song Killer by Seal says, 'It's loneliness that's the killer'.

If I were to know what one single reason is responsible for very small businesses giving up, I'd guess it was being on your own! It can be really demotivating, demoralising, and ultimately, the death of your business.

'A problem shared is a problem halved', is what my dad used to say. And there is a psychological and scientific basis for this belief.

Human beings are herding animals. We like and need to be in families, groups, teams and communities.

Launching and running your own small business is often so far away from this natural, desired state that it causes major problems around things like self-esteem, confidence and the ability to keep-on, keeping-on.

Never having worked for another living soul, I have frequently been in the undesirable place that is: 'on your own, mate!' So how do we deal with this? What can you do that will ensure your survival – emotionally that is?

In the early days of any new business, it's extremely unlikely that you will afford 'other people', and this will mean that going to work is a solitary experience: one that for many is a new feeling, and a new way of operating.

Eventually, if one is successful and can afford to start employing other people, the loneliness can disappear, but is often replaced by that other OMG of business, 'I'm not just responsible for managing myself, but now I have to manage someone else as well!' Paradoxically though, this can also lead to an even greater feeling of loneliness.

Recently, a client of mine wanted help because although he has a team of staff that

carry out the practical work his business provides, he is often overwhelmed with a feeling of 'them' and 'me'. Merely the responsibility can make him feel he's on his own. His staff is depending on him for everything. So what's the solution?

Well, I thought I'd give you a couple of ideas, but first, let's look at the reason we don't like to be on our own – at least not all the time. One of our fundamental needs is connection with other people.

We're not talking about deep relationships, just those that make us feel better about ourselves. In business, we don't need to be everyone's best friend but we do need to have colleagues with whom we can share and discuss ideas and experiences or just people we can learn from or look up to.

The important thing in all of this is 'conversation'. I use the word conversation because it has to be two-way.

So, as a caveat to this approach, decide that in seeking out any new relationship, your intention will be to give and share your ideas, your time and yourself. If you look selfishly, then chances are you'll lose more than you gain.

Vital Friends

In Tom Rath's book, Vital Friends, he reminds us that in business historically 'people development' has been in two areas: personal, or developing the individual; and developing the team or group or department. Vital Friends gives clear evidence of why developing one-to-one relationships – and viewing them as such – is so valuable, not just in terms of the 'feel-good' and job satisfaction factor, but in terms of bottom line profitability and low staff turnover. So, here are three of (twelve) types of people that you could benefit from a relationship with if you suffer from The Loneliness of the Entrepreneur.

1. People who are already successful in your sector. Yes, this can mean competitors. Seek

out a relationship with someone you admire who is already successful. This can seem scary at first, but what I've found over the years is that people love to be asked for advice. It's flattering and if you can find a mentor who will share their 'time' with you, either on the phone or face to face, then you will never be lost for ideas or motivation. I have two mentors at the moment, both of whom I can freely email or phone whenever I want – fantastic!

2. Connectors. If you go networking, you'll know that there are those people who know everyone. Those are the people who we call connectors and you know what? They'll connect you with other people if you ask and so build your anti-loneliness network. If you don't currently go networking, then START TODAY. There is no other more profitable way of building the relationships that can and will (if done professionally) transform your fortunes.

3. People who sing your praises. These may be clients who love what you do – or your mum! They'll shout your name from the rooftops and talk about how brilliant it is to do business with you. I know that I have often ignored these 'fans' as a great source of connection. Now that I regularly phone them and ask how they're doing and what do they think I could do next with my business idea, I get so many 'problems' sorted for me. I no longer have to do all the work myself.

This is just three of a list of twelve types of people to connect with. And if confidence is your issue because you don't feel comfortable about making these kinds of friendships, then give me a call.

In our work, we deliver learning through seminars known as Inspirationist® Insights. If this article has made you think and given you ideas, then attend one of our seminars in the future.

We cover a wide range of topics, all of which we guarantee will help your personal as well as your business relationships, and focus on developing profitable relationships, the kind that endure, giving

your business solidity and longevity. Some of our seminars are free! Be one of the first ten people to call, and claim your FREE copy of my latest book Psychologise Your Business – 101 sure-fire ways to get your business thinking straight, call 0800 840 6093, and quote 'KOS November'.

• **Written by QJ The Inspirationist®.** Read other articles at www.theinspirationist.wordpress.com, see more at www.theinspirationist.com, email qj@theinspirationist.com, or call 0800 840 6093.

VIEW THIS CLIP ON

You Tube



See more from QJ in some of his inspirational videos on YouTube

For all your tiling needs...

MASSIVE selection of ceramic, glass and stone tiles
Covering the Thanet and surrounding areas of Kent;
our services are extended to Retail, Trade and Architectural

- Free quotations
- In-house Tiler with over 25 years experience
- Cutting service available
- Under-floor Heating
- Wet-room Tanking
- Marmox Insulation Boards
- Schluter products
- Mapei grouts

Opening Hours

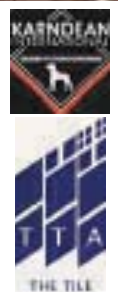
Monday to Friday: 08.30 till 5pm

• Saturday: 09.00 till 4pm • Sunday: Closed

187 Northdown Road, Cliftonville, Kent CT9 2PA

t: 01843 296603 f: 01843 296492

e: sales@cliftonvilletilecentre.co.uk



Kitchen door company grew from a simple newspaper advert

TRANSFORMING an existing kitchen with made-to-measure kitchen doors and accessories and getting the personal attention to detail offered by the Kitchen Door Company, means your food preparation can be conducted amidst great style.

It is a business which has shown itself to be increasingly popular as more and more people take advantage of friendly service, expert knowledge and superb quality products.

As an independent retailer, the company has got time to apply the personal touch when it comes to services.

Site visits to homes can be arranged or details bought into the showroom for consultation.

The firm is a Herne Bay-based replacement door company that offers high quality made-to-measure doors and accessories to transform a kitchen without having to go through the hassle of replacing the whole interior, saving time and money and saving the environment.

Rather than just a functional room the kitchen can become a stylish place to dine and entertain.

Now with 40 door designs in more than 40 colours there are over 1,600 combinations of styles to choose from at the company – which came about thanks to an advertisement placed with our sister paper Kent on Sunday.

And its special vinyl door collection is perfect to create both modern and traditional styles.



Founder Edd Briant said: "I have been in the kitchen trade for 25 years – from flat pack kitchens to bespoke 'up market' kitchens supplying to both retail and trade.

"Two years ago when work dropped off I started working from home and placed an ad with Kos Media for replacement kitchen doors just to see if there was a market for it.

"It took off big time, so much so that I could not cope with it and had to employ a member of staff and get a shop to work from. I now have two members of staff and two fitting teams to install products

"We have a range of over 40 designs in 45 different colours that are made to fit any size kitchen unit. We replace existing doors, panels, cornice, pelmets and handles to make it look like a new kitchen.

"We also sell worksurfaces as well as sink and taps and anything to do with kitchens. We can add units or change existing layouts – all for a fraction of the cost of a new kitchen.

"To add that personal touch I will come to your home to measure or you can bring your measurements into our showroom."

The business has a website at www.kitchendoorskent.com and can supply only or install from a single door to a complete kitchen.

Look again at business funds

Dear Mr Cameron

I'm afraid your rhetoric about 'forensic, relentless focus on growth', and your planned £81bn of relentless cuts, are distractions from our main challenge today: our broken financial system.

Well-targeted cuts in public spending are necessary but UK PLC will only prosper if we re-invent banking to serve customers and the wider economy ahead of bankers and their shareholders.

Nouriel Roubini, who predicted the credit crash, has explained what all can see, the 'elephant in the room': Banks are deemed too big to fail and "it's back to business as usual, lots of leverage, lots of risky investments and return to high profits based on subsidies by the government, bonuses, salaries – you name it. So we're planting the seeds of the next financial asset bubble."

And the cost to Britain? Well, apart from the billions lost in industrial output, profits/taxes and jobs, a Bank of England official estimates the subsidy to British banks over the last three years at an annual aver-

age £59bn (see Financial Times leading article 22/10/10). And the financial markets expect a further £50bn from 'Quantitative Easing' early next year. This money will not aid the real economy, simply bankers will use it for proprietary speculation.

No wonder you need to show our international creditors that we are cutting public spending so hard. If, compared with your £81bn savings, £50bn-£60bn gets squandered on QE every year, our creditors are rightly sceptical. It is time for constructive action, not rhetoric to hide the lack of an effective strategy to re-finance the economy.

Business needs this re-financing. September's Trends Report by the Bank of England shows net lending to businesses falling for the past two years. Some large companies may be coping, but the British Chambers of Commerce Quarterly Economic Survey for Q3 2010 reports a marked slowdown in the pace of growth.

If private enterprise is to lead us through this recession, firms need adequate tools including access to sensible credit. Only then can they flourish to create jobs and economic growth.

THE KITCHENDOOR COMPANY

Showroom now open Why buy a new kitchen when you can change your doors



- Replacement Doors from **£24.00**
- **Doors made to measure to fit any existing kitchen**
- Work Surfaces
- Handles / Sinks & Taps
- **Also Complete kitchens made to your specifications**
- Over 40 Designs of Doors in 45 Different Colours

Alter your existing kitchen for a fraction of the cost of a new kitchen

Visit our website for special offers
www.kitchendoorskent.com

159 High Street, Herne Bay, Kent CT6 5AQ Telephone: 01227 375554 email: sales@kitchendoorskent.com

Nick Rowell runs his own company, The Portable Business School, and assists both Kent Invicta Chamber and the Federation of Small Businesses with regular Member Surveys in Kent. In this open letter he asks the Prime Minister to re-evaluate the business finance sector following the Spending Review



The Federation of Small Businesses' half-yearly survey for Kent shows that owner-managers tend to hang onto their staff, even when sales and confidence are down; whilst as sales pick up, confidence and hiring recover very slowly. So fostering small businesses maintains jobs. Moreover, this doesn't stoke inflation: most businesses forego some profit-taking to build future growth.

So, Britain must establish alternative institutions to the banks. We must make it attractive to invest in productive, real-economy UK businesses for those with spare cash. High-earners will be looking to replace the pensions tax allowance to be slashed from April. Please consider extending tax relief to convertible loans, not just equity participation. Entrepreneurs don't need co-founders, but co-funders.

Enlist institutions with sufficient 'reach', as well as stable cash-flow. Include mutuals such as Building Societies and businesses whose principal activity is not finance (eg supermarkets) that lend at realistic interest rates. Consider devoting one or more of our state-sponsored banks to traditional banking services.

This strategy lets big banks focus on their

global investment business, generating tax for the Exchequer whilst paying themselves what they please. No need to demerge their investment and retail arms to undo "Big Bang". We'd regain an effective supply side in commercial banking, without excluding big banks from competing or diminishing their scope to service the cash-rich.

We all want stable growth to support healthy public finances. This requires a healthy stock of businesses able to invest in their productive capacity. But they can't do it on the unrealistic credit terms set by big banks whose overriding cash worries and short-termist ambitions continue to hi-jack government policy.

Please act to re-establish a diverse banking sector, where institutions unencumbered by the dodgy mortgage "albatross" can compete and prosper.

All of us – not just the big banks – need access to realistic credit at affordable rates.

Nick Rowell,
www.tpbs.co.uk.

Award-winning reason people keep coming back to our county

GUEST house owners are the warm and friendly face of Kent who ensure visitors to the county go away with fond memories and look forward to returning – and Lynn Ruse is one of the best.

Lynn, who runs Barclay Farmhouse in Biddenden, won the title of Bed and Breakfast Employee of the Year at the Pride in Ashford and Tenterden Awards 2010. Her success should prove an inspiration for others to enter the 2011 awards.

Driven by her late father's belief that if a job is worth doing, it is worth doing well, Lynn is determined to make sure every guest enjoys their stay in the county.

"I like to look after my guests from the moment they make their booking. That includes meeting and greeting them on their arrival, chatting to them about local attractions to visit, arranging restaurant bookings and even providing transport if necessary," said Lynn.

"I take pride in providing a locally sourced and healthy breakfast so I shop for fresh ingredients every day."

Lynn's devotion to her work extends to a desire to win a National Tourism Award for Excellence in the future, one of the objec-



FRIENDLY FACE: Lynn Ruse won the title of Bed and Breakfast Employee of the Year this year

tives she set herself when she originally opened her Bed and Breakfast business.

"The appreciation and thanks you receive from guests at the end of their stay is very rewarding," she said. "It means I know they have enjoyed their time with us and can't wait to return."

"Customer service is so important, it's a necessary part of the guest package. We want our guests to be happy and have a memorable experience – one that keeps them coming back year after year."

The Pride Awards are part of the Celebrating Kent initiative led by Visit Kent raising awareness of the importance of leisure, tourism and hospitality businesses. The industry contributes more than £2.5 billion each year to the county economy and supports more than 50,000 jobs.

If you know someone who gives exceptional customer service, then the deadline for the 2011 Pride in Ashford and Tenterden Awards nominations is February 28.

For further information, or to ask for a nomination form, contact Visit Kent on 01622 696936, email: celebratingkent@kent.gov.uk.

You can also nominate online at www.visitkent.co.uk/prideawards.

TOP QUALITY FURNITURE FOR YOUR HOME

We have an extensive range of quality furniture including Pine and Oak with everything from Dressers and Tables to Beds and Wardrobes including Occasional furniture, Painted furniture, interesting gifts and a large selection of Mirrors all at factory prices and available in any finish.

Come and see our superior Ash range too!

We also offer a bespoke service so you can have furniture made to your own design!

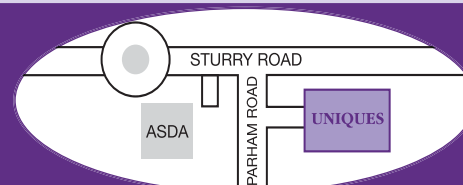


For all this and much more, visit our showroom today!

UNIQUES PINE, OAK & GIFTS

Parham Road, off Sturry Road,
Canterbury (opposite T.A. Barracks)
Open Monday-Saturday 10am-5pm, Sunday 10am-4pm

01227 479007 or see www.uniques-pine.co.uk



How going that extra mile has boosted business at a creative new media group

CREATIVE agency The Wow Factory has strengthened its client offering by establishing a dedicated new media group which has captured several high profile national and regional clients.

The unit, which specialises in creating dynamic websites, search engine marketing and social media strategies, has won a series of pitches for clients including The London Tombs, Specialist Golf, The Secret Gardens of Sandwich, Britelite and Regal Estates.

The team is headed by digital strategy specialist Adam Parsonage, who has eight years web development experience, and includes search engine optimisation and social media executive Heidi Robus, digital copywriter Jon Lane, and programmer Ricky Ellmore.

Says Simon Clubley, managing director of the Charing-based agency: "Creativity, technical expertise and great copywriting is essential if clients are to maximise the impact of their online marketing."

"It's the fastest-growing part of our business reflecting the national trend, as more and more clients appreciate that just having a website is not good enough – it has to work hard, and be properly inte-



THE WOW FACTOR: The successful creative team at The Wow Factory are, from left to right, Adam Parsonage, Ricky Ellmore, Jon Lane and Heidi Robus who have increased business during the recession

grated into their marketing plans."

The Wow Factory was founded four years ago, and also provides advertising, publications and event management to clients including Premier Foods, Checkmate Group, Monarch Chemicals, IPC,

Lansdown Place and the Reynolds Group.

For further information, please contact: Simon Clubley phone 01233 713946 or 07809 672939 or Richard Harvey, phone 01580 763605 or 07780 607209.

Spa business

How Tim Flanagan took a salon back to its roots...and increased custom

A SALON and spa owner in Deal has turned the clock back in more ways than one.

Tim Flanagan took over The White House hair and body salon two years ago and has gone back in time to reinvent the business.

Mr Flanagan said: "I took over the existing business in March 2008 and some years ago it was previously called the White House, but it had been called several things in the mean time.

"I decided to change it back because we were still getting phone calls asking for the White House."

The qualified chiropodist has been working in Deal for more than 10 years, spending most of that time in a room he hired from the dental surgery next door.

Mr Flanagan added: "The shop here came up for sale and I had been looking for my own premises, so I took the gamble and decided to put the two businesses into one."

"I knew it was a risk because I didn't have a background in hair-dressing and I didn't really know anything about it."

"I do know how to run a business though so I got in a manager and made sure I had the right staff."

It is the staff that Mr Flanagan employs that he believes is the backbone to the spa's success.

"I have a really good team and the key to a good business is the staff," he added.

"Without them, there is no business."

In his short tenure of the spa and salon, Mr Flanagan has made a great impression, not only with



the artroom

16 North Street Ashford Kent TN24 8JR

Original art,
ceramics, jewellery
& workshops

www.theartroomashford.co.uk



ASHFORD

*your town centre
with a difference*

www.ashford.towntalk.co.uk

Ashford town centre
partnership



CMDL LTD

dance &
schoolwear

An independent family business supplying School, Dance and Club wear since 1997. Visit us for all your school uniform needs. Our experienced staff are here to help.

25 High Street, Ashford Kent, TN24 8TH
☎ 01233 630681
✉ sales@cmdlstore.co.uk

www.cmdlstore.co.uk



ashford tile centre

01233 628845

- wall tiles
- floor tiles
- mosaics
- glass tiles
- terracotta
- natural stone
- underfloor heating



1-2 Trafalgar house, elwick road (bank street), ashford

GZ Computers

For specialist goods and specialist knowledge visit us on the Lower Floor of County Square
Established in Ashford for over 15 years
PC & Laptop Repairs, Spares & Sales

www.gzcomputers.co.uk
e: Sales@GZComputers.com
Tel: 01233 663996

10% DISCOUNT WITH THIS COUPON

J.J. Jewellers

*Football Jewellery,
Ear Piercing
Gold Bought for Cash*

15 Park Mall Ashford
Next to Wilkinsons
tel: 01233 630 510

Print | Junction

"We should be more expensive!"

Starting a new business?
**Business Start-Up Packs
from only £99!** +VAT

Includes: 250 Business Cards
250 Compliments Slips & 500 Letterheads

01233 624462

5 Elwick Rd, Ashford,
Kent TN23 1PD
info@print-junction.co.uk
www.print-junction.co.uk

Right Track MUSIC SHOP

Friendly, professional advice on all instruments, accessories & music books

Use this coupon & save 10%
when you spend over £10 in store Monday-Friday
valid until 30.11.10

25-27 Tufon Street • 01233 662682
www.righttrackmusicshop.co.uk

coupon to be used in conjunction with existing store offers or sales

SAVIA GIFT SHOP

Unique Gifts, Home Furnishing,
Jewellery, Cards
Free Gift Wrapping Service

Use this coupon & save 10%
when you spend over £10
Valid to 30.11.10 (excl Steiff Bears)

89 HIGH STREET, ASHFORD
01233 665892

Make Your Music Come Alive.

An Exclusive range of the best in Home Entertainment

Free advice and demonstration

A 2010 UK Top 20 Hi-Fi Dealer

10% off all accessories
with this advert

Soundcraft Hi-Fi
60 High Street, Ashford.
www.soundcrafthi-fi.com
01233 624441

Tiny Tots

baby & child

Ashford's oldest independent retail store; est. 1978
Personal Service, extensive range of baby clothes and equipment inc: **Silver Cross;**
Mamas & Papas; iCandy; Eichhorn;
BabyStyle and many more

Tiny Tots; The one stop Baby Shop
18 Elwick Road 01233 623511
www.tiny-tots-ashford.co.uk
tinytotsltd@aol.co.uk

is all White



CUT ABOVE THE REST: The White House hair and body salon in Deal's award-winning team

his staff, but also with his customers; an achievement that has been officially recognised.

Mr Flanagan said: "We won salon of the year in 2009/10.

"We received a glass trophy for it, but it is about getting the accolade.

"There are some very good salons, especially in London, so it means a lot to everyone to win it.

"We also stock the best products, such as Kérastase, which is world renowned and only certain salons can get it.

"Representatives from the company come and inspect the salons to ensure they are good enough.

"We have exclusivity in Deal and no-one else here is allowed to have it.

"We want to be as good as the top London salons but with a personal service – we know our customers by their first names."

In this time of austerity, businesses such as this are often the first to suffer, but by being independent, The White House is able to be swift on its feet and react to the market, ensuring that it continues to prosper, having grown by 400 per cent during 2009.

Mr Flanagan said: "I feel really proud that we are still here and we are not regressing but actually progressing and, considering the recession, we are making steady progress.

"We have that independence and autonomy to be able to change quickly."

Building specifically with farmers in mind

A KENT building group with a national profile has set up a new division aimed specifically at providing quality services to farmers across the south east.

Cole Agri-build will combine the renowned building skills of Cole Construct's Bethersden workforce with the farming background of the well-respected Luke Alexander to provide general construction services and steel-framed buildings for the local agricultural industry.

Cole Construct was set up by Daniel Calnan in 2008 and has been growing strongly despite the recession. It has already gone from a one-man band to a five-strong team that includes in-house designer Danielle Petersmann.

Luke Alexander, who comes from a farming family and trained as a rural surveyor before working as a director of a diverse agricultural business, is looking forward to joining the Cole Group stable at the helm of Cole Agri-build.

"We think there is a real need for a good local service provided by a company that knows about farming as well as about building," explained Daniel, "and we are delighted that Luke is here to help with it."

Agri-build will also focus on renewable energy, working with farmers to help them benefit from the new 'feed-in tariffs' that offer a payback for every unit of electricity generated by a solar panel, wind



EXPERIENCE: Luke Alexander is joining the group turbine or biomass energy technology.

"The average barn roof could generate as much as £20,000 of income a year through having photovoltaic solar panels mounted on the roof," explained Luke.

The Cole Group also includes Four Seasons Fencing, run by Cole Construct co-director Graeme Allison. Another big player on the national scene, Four Seasons is currently installing fencing and vehicle barriers for the Westfield

Shopping Centre, adjacent to the main Olympic Park site in Stratford, East London.

With such comprehensive support from companies within the group, Cole Agri-build will be able to provide a complete design and build service to local farmers who know they can rely on Luke's expert advice.

"Farming is a specialist area and farmers like to deal with a building company that not only understands building but understands the issues associated with farming. At Cole Agri-build we bring together the right skills and experience to create a cost-effective, quality solution to on-farm building," Luke added.

Cole Agri-build can tackle all kinds of general construction work, repairs, extensions and diversification projects as well as designing and erecting steel-framed buildings for general and specialist uses.

Sister company Cole Construct is meanwhile putting the finishing touches to the new warehouse and office premises it has designed and built at Moat Way, Ashford, for SuperCups Vending.

That combination of quality building, in-house design services and farming knowledge will be welcomed by farmers who would rather be out in the fields tackling 'the day job' while the experts look after the latest project back in the yard.

**Discover The Taste of Kent
@ Elvey Farm**

Local dishes made with
Local ingredients

Sample the gastro
history of Kent
(with a modern twist)
In our 16th Century
oak-beamed converted barn

Elvey Farm, Elvey Lane, Pluckley,
Kent TN27 0SU
01233 840 442
www.elveyfarm.co.uk
bookings@elveyfarm.co.uk

Chaucer
Outstanding customer service
& technical excellence

Chaucer is a
modern, forward
thinking property
maintenance
company, set up to
provide fast, efficient &
cost effective maintenance
solutions to clients in Kent

Every aspect of commercial and residential building work undertaken

Winter checks for your central heating

gas / central heating roofing groundworks plumbing / drainage electrical painting / decorating

Chaucer

CONTRACTS | MAINTENANCE | GROUNDWORKS | FACILITIES | LANDSCAPING
t: Canterbury Office: 01227 712514 t: Ashford Office: 01233 811836
www.chaucerfacilities.co.uk

Accountants' new system to help beat the down turn

PH ACCOUNTANCY in Whitstable has taken an unprecedented step to help their clients in these difficult times. They have invested in one of the world's leading business growth and marketing systems, so clients can get FREE access to this valuable resource.

The 'Business Growth System' itself has helped to generate tens of millions of pounds worldwide for companies in over 250 different industries. It's a UK system; built, developed and improved over a 15 year period.

Commenting on this innovative scheme Andy Page, managing director of PH Accountancy said: "We are absolutely delighted to be launching this valuable time-tested resource to our clients. We have always sought ways to help our clients grow their businesses.

"Investing in one of the leading business growth and marketing systems, so our clients can get free and expert help shows how committed we are to helping our clients prosper during these tough times."

The Business Growth System is owned and developed by the Academy For Growth. Simon Organ, managing director of the Academy comments: "We are delighted to provide the Business Growth System to the clients of PH Accountancy, it's clear they are a forward-thinking firm of account-



DEDICATED: PH Accountancy has invested in The Business Growth System to assist clients' business ants who have a strong desire to see their clients succeed and prosper even during challenging economic times.

"PH Accountancy has recognised that accountancy firms have difficulty in differentiating themselves. However, by investing in the Business Growth System, PH Accountancy can now provide it free of charge to their clients, clearly demonstrating that not every accountant is the same. Ordinarily the system is available to buy for £1,175 for each business, so this commitment shows the steps PH Accountancy are prepared to take to help all their clients succeed and we applaud it."

For more information please phone 01227 277 667 or visit www.phaccountancy.co.uk.



Village pub is the new hub of the community

THE Farriers Arms, at Mersham, is rapidly becoming one of the 'hottest' venues in Kent – and that's no surprise when one considers what it offers.

This 1606 pub has been fully restored and the seven-acre curtilage, with the fish-laden East Stour River running through it, is charming in the extreme. There is fine dining with exquisite food and surroundings, conventional dining and an excellent bar menu – not to mention the selection of free-house beers and wines. Two of these wines have been vinted in France and bottled exclusively for The Farriers, under The Farriers' name and under the name of the local hospice: the latter benefits from a generous donation from the profits.

Music to suit all tastes is available on a regular basis, both indoors and at open-air functions, in keeping with the mood of the occasion. Marquees can be hired in the field, or The Forge can be made available as a private function room.

The history of The Farriers Arms is clearly centuries old. James 1 sent ships to America in

CROSSKEYS COACHES DAY TRIPS AND TOURS



November		
Wednesday 10th	Brick Lane Music Hall	(SOLD OUT)
Saturday 20th	Santas Magical Kingdom, The Hop Farm, Kent	£34.00
Saturday 27th	Romford Market	£16.00
Saturday 27th	Brussels Xmas Market (2 Day Break)	From £93.00
Sunday 28th	Bruges Xmas Market	£32.00
Tuesday 30th	Westfield Shopping Centre	£17.00
December		
Wednesday 1st	Bluewater or Lakeside	£16.00
Friday 3rd	Brick Lane Music Hall	(SOLD OUT)
Monday 6th	Afternoon Cite Europe	£14.00
Wednesday 8th	Camden Lock Town & Markets	£17.00
Friday 10th	London Lights & Sights	£16.00
Saturday 11th	Santas Magical Kingdom, The Hop Farm, Kent	£34.00
Sunday 12th	Lille Xmas Market	£33.00
Monday 13th	Valkenburg, Netherlands (5 Day Break)	£265.00
Saturday 18th	Thursford Xmas Spectacular	£59.00
Sunday 19th	Calais Xmas Market	£17.50

January		
Saturday 8th	Brentcross Shopping Centre	£13.50
Saturday 15th	Brighton Ice Show	(SOLD OUT)
Saturday 22nd	Bluewater or Lakeside	£16.00
Sunday 23rd	Brighton Ice Show	£36.00
Saturday 29th	Brighton Ice Show	£36.00
February		
Monday 7th	Afternoon Cite Europe	£15.00
Saturday 12th	De Panne	£21.00
Friday 18th	Brick Lane Music Hall	£39.00
Saturday 19th	Ostend	£26.00
Thursday 24th	Boulogne	£25.00
Saturday 26th	Disneyland, Paris	£70.00
March		
Monday 7th	Afternoon Cite Europe	£15.00
Friday 11th	Royal Tunbridge Wells	£12.50
Saturday 12th	De Panne	£21.00
Wednesday 16th	Brick Lane Music Hall	£35.00
Thursday 17th	Boulogne	£25.00
Friday 18th	The Stitch & Craft Show 2010 at Olympia	£23.00
Saturday 19th	London Zoo	£27.00
Wednesday 21st	Sluis	£35.00
Friday 25th	Ideal Home Exhibition	£28.00
Saturday 26th	Bruges	£33.00

Pick up's from Dover, Folkestone, Cheriton, Hythe and Ashford or park for free at our depot.

2011 BROCHURE AVAILABLE SOON To book call **01303 272625** or visit **www.crosskeys.co.uk** Crosskeys Business Park, Caesars Way, Folkestone, Kent CT19 4AL



covers for the new extended anvil restaurant which is extremely successful – you will need to book in advance for Friday and Saturday nights.

The beautiful restaurant with its folding doors opening onto the garden, patio and the river frontage.

And not least, the micro brewery has now been finished and will be brewing its first batch of beer

that year, to set up the first permanent English settlement there – in Jamestown. But the recent story began only last year, in March 2009.

At that time the pub came on the market, as a part of Punch Tavern's divesting of its assets, and the pub had become totally dilapidated in fabric and was closed.

But local businessman and entrepreneur, Richard Bishop, was so appalled by the uncertain future of the village pub that on April 23 – St George's Day – he incorporated a registered private company (Farriers Arms Kent Ltd) and put in an offer of purchase. When the offer was accepted, Richard gathered together a host of villagers and friends to invest, such that by June 12 the pub had been fully purchased.

The amount of work to renovate and extend the premises, including the voluntary efforts of the shareholders, cannot be overplayed. The effort by families has been phenomenal. Roofing repairs were necessary, rotting floorboards were replaced and everything has received several coats of paint.

Local joiner and cabinet-maker Lenny has built the new bar, literally from scratch, having to hunt for antique doors to re-fashion into the stunning bar with a polished oak top complemented by the solid brass foot-rail that formerly graced the bar at The Mariners' Mission, in Hong Kong.

A new kitchen has been built to serve the various dining areas, where there is now 55

very shortly.

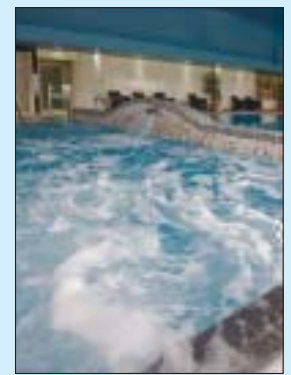
The new a la carte menu can be seen on the website along with the bar menus at www.thefarriersarms.com. The Christmas menu will be available from November 30 where large parties can be catered for in either the large restaurant or forge function room.

Also on sale shortly is tickets for New Year's Eve, an evening which includes a black tie gala buffet, bar and disco where tickets cost just £40 or £5 if you prefer to make use of just the bar and disco instead.

The next event is fireworks on November 6 where there will be children's entertainment. The evening will start with music by the Lostres Hombres from 6:30pm and the fireworks set to music will start at 7:30pm. This will be followed by the lighting of the giant bonfire at 8pm. Also available is hot mulled wine, bar and hog roast or BBQ. Tickets are on sale from the pub, families (two adults, two children) £15 or £20 if bought on the night.

The Farriers is managed by June Ballard, and the Head Chef is Richard Bayliss, Gerald is Maitre D and there is a charming and elegant complement of waitresses and kitchen staff. All would welcome your coming to sample the wealth of sustenance and entertainment that The Farriers has to offer.

Farriers Arms, The Forstal, Mersham, Ashford, Kent TN25 6NU. Phone 01233 720 444. www.thefarriersarms.com.



HIGHLY COMMENDED: The London Beach Country Hotel in Tenterden was recognised at the Kent Environment Awards

Pure luxury and relaxation that doesn't cost the environment

LONDON Beach Country Hotel in Tenterden was highly commended at this year's Kent Environment Awards.

The awards, run by Kent County Council, recognise and reward Kent businesses for innovative environmental and community work they undertake. London Beach was a finalist at the awards and recognised for its consideration to the environment while developing the spa and golf course last year.

More than £3 million was invested into the hotel to develop environmental technologies including: solar panels; heat recovery system; new LED lights and a sustainable irrigation system using rain run-off and water diversion systems.

These investments resulted in approximately nine million litres of water and more than 48,000kW of electricity saved each

year. During construction of these processes, much thought was put into how the hotel could reach its full environmental potential.

"I am delighted that the work we have put into developing the hotel to ensure it is environmentally friendly has been recognised by these respected awards," said Pierre Edmonds, owner of the hotel. "We'll continue to ensure we save energy and resources and shall take into consideration environmental impacts when we plan future developments to the hotel."

Situated in the charming Weald of Kent, the London Beach Country Hotel is perfect for a retreat in the countryside. Guests are welcomed to take advantage of its spa, health club and parkland golf course.

Please visit www.londonbeach.com for more information.

Best kept secret in Hythe
Bg D. Specialist Cars



The **SAAB** specialists

Servicing, MOT, Air Con, Full Diagnostics.
All vehicles catered for including
Light Commercials. Collection and
delivery, also courtesy cars

Tyres, batteries and exhausts
all at good prices

www.banddspecialistcars.co.uk
Trading since 1990, celebrating our 21st year

Range Road, Ind est, Hythe
01303 264700

*Escape to The White House
this Christmas ...*
(you know you deserve it!)



Christmas List.
Pevonia Botanica
Spa Body Range
Products

Age Defying Facials, Cleansing Body Treatments
Relaxing Stone Massage, Rejuvenating Body Wraps
All exclusively using organic Pevonía Botanica products

From £15

the white house
spa body treatments, full & therapy rooms

The White House 28 Victoria Road Deal Kent 01304 389922

A one-stop shop for all your MOT needs

AN Ashford garage has revitalised premises it moved out of at the beginning of 2009 to create a local MOT business within walking distance of the town centre.

When D+D Autos moved to its new, purpose-built premises in Moat Way, Orbital Park a year and a half ago, it brought to an end a quarter of a century of service at its old Victoria Road premises.

While the jumble of buildings it left behind were not up to the job of providing a 21st century service and repair facility, they were handy for the town centre and were missed by a number of Ashford customers.

Now the family business, headed by Derek Pestridge, has reopened part of the old site as MOT Express Ashford under the care of long-serving employee Alan Crawford, one of the most experienced MOT testers in the area.

Alan has been testing local vehicles for the best part of 25 years and has been with D+D since February 1993. He's delighted to be at the helm of the Victoria Road business and is offering a dedicated MOT service that is proving ideal for people who work in the town.

"Our new premises at Moat Way offer first class facilities for service, repairs and MOTs, but some of our old customers liked the fact that they used to be able to walk into town while their car was being tested," explained Lorraine Fuller, D+D Autos' operations manager.

"As well as being useful to those customers, MOT Express Ashford has helped to boost trade in the town itself and has allowed us to take on another tester, which is a little bit of good news during these difficult times."



EXPERIENCE: MOT expert Alan Crawford

Driving a successful business

THE Vauxhall franchise, situated in London Road, Bapchild, (on the A2) has been operating since 1992 and prides itself on the quality of service it provides together with its commitment to the community.

The family firm was established after managing director, David Pomphrey, acquired the business and assets of a former Vauxhall dealer at the site.

Now in its 19th year, Pomphreys has evolved into a one-stop shop for drivers offering a wide choice of new and used cars, from the compact Agila to the premier Insignia, together with a range of vans. It also offers servicing and repairs, a parts department, an MOT centre and an accident repair operation.

Marketing manager Kathy Skipp believes the company's ethos of quality and customer care has seen it through several economic

down - turns and



AWARD-WINNER: The London Road Vauxhall franchise is a family run firm priding itself on quality of service

endeared itself to the community.

She said: "It's a great place to work. There's a good atmosphere and team spirit. We take pride in what we do and we try to understand the needs of each customer individually."

"We have a tremendous amount of repeat business. Some of our customers bought a car from us nearly twenty years ago and have kept coming back and now their children have come to us for their first car. That's very satisfying."

If the quality of service is important to Pomphreys then so is its workforce – evident by staff retention levels with some clocking up more than thirty years.

Finding independent evidence of Kathy's testi-

monial isn't difficult. The company holds an investor in people status – awarded by the British Standards Institute (BSI) – recognising Pomphreys' efforts in leading, managing and developing the people who run its operation.

BSI has also approved the company for the quality management systems in place.

Kathy says unlike other independent dealers the conditions of the Vauxhall franchise is a further guarantee of quality.

"As a franchise we are approved by Vauxhall to sell their cars and in order to do so we must comply with a strict set of rules, regulations and standards. We are regularly spot checked."

Pomphreys has shrewdly built up solid ties with the community in Sittingbourne and surrounding areas sponsoring and supporting hundreds of groups and good causes over the years.

Keep Your Alfa Romeo Genuine with Northgate...

...and save up to £100.

When you have your Timing Belt replaced between September and November 2010

- Take advantage of this offer before the **VAT rise in January**.
- Choose your Alfa Romeo from the list on the right or call **Kim** or **Adrian** for a personalised quote for your car.
- All Alfa Models covered including: **147, 156, GTV Spider** and **GT** Models.
- All engine sizes covered including: **1.6, 1.8, 2.0TS** and **JTS** and **2.5 V6**.
- All **Genuine Parts** Fitted by **Factory Trained Technicians**.
- Plus Drive the Fantastic **New Alfa Romeo Mito** as a **Free Courtesy Car** for the day or let us collect and deliver your car personally.

Alfa Romeo 156	Offer Price Inc. VAT
1.6 TS	£349.99
1.8 TS 16v	£319.99
2.0 TS	£406.37
2.0 JTS	£299.99
2.5 V6	
Alfa Romeo 147	
1.6 TS	£299.99
2.0 TS	£406.37
2.0 JTS	£299.99
Alfa Romeo GT	
1.8 TS 16v	£299.99
2.0 JTS	£299.99
Alfa Romeo GTV Spider	
2.0 TS	£406.37
2.0 JTS	£299.99



Alfa Romeo Annual Service and MOT for cars 3 years plus for only £129.99



Northgate Alfa Romeo

Northgate, Canterbury, Kent CT1 1FW

Tel: 01227 829930

Alfa Services



PROVIDING exemplary customer service is the key factors in building a successful business.

That is the view of Adrian Pile, sales manager at Northgate Alfa Romeo garage in Canterbury a business that has stood the test of time.

Not far from Canterbury Cathedral, the dealership has been trading in its current form as an Alfa garage for more than 15 years.

Treating the customers with the respect is the main reason why the business has been successful, says Adrian.

"We always do our utmost to make sure that people who come to us for whatever reason are given the very best we can offer. It's our main aim," he said.

"It's important that customers have trust in you and what you're doing and that is something we strive for. It is nice for them to come in and meet the same staff and recognise us so we can build up a real relationship with the customers. It's something we take pride in and always have.

"It makes a big difference when customers come back to a dealership and see the same face each time, it enables you to build up a bit of rapport with them and helps you understand their needs to a greater extent. We don't treat people as a number here. We are always straight with people and don't just tell them what they want to hear, by giving them any old flannel. We tell them how it is and spell out all the options."

The dealership has a dozen staff under Adrian, but selling the most emotive and historic of Italian cars is only part of its operation.

Body repairs, servicing, free estimates and MOTS are also under their remit.

Adrian said it was making sure everything is down to the highest of standards that is also a factor in Northgate Alfa's ongoing story.

He said: "All our parts are the official Alfa Romeo ones. If you use the trade parts then you find that they may not fit, wear out quickly or fail, whereas ours are guaranteed for 12 months, which offers customers real piece of mind."

Steering customers to what they really need

'Success comes from being straight with people and giving them options'



HIGH STANDARDS: Customer service is the number one priority at Northgate Alfa Romeo garage in Canterbury where selling beautiful cars is only part of the business

Adrian said that he still enjoys the work and has never seriously considered leaving Northgate Alfa.

"I've been here 30 years now and I've had

other opportunities but always decided to stay here as I like it so much.

"We used to be a Renault dealership before we changed to Fiat in 1992, then also got Alfa in

1994, which was a big deal for us as it's such a great brand. We just outgrew the site, doing both Fiat and Alfa from here so split it, and now have a Northgate Fiat in Westminster Road."

Baileys Nissan

Driving down the cost of motoring



MOT's

£29.95



Service & MOT's

£95*



FREE

Winter Health Check



Winter Air Conditioning Service

ONLY £29

Whatever make or model you drive!!!

*On vehicles up to 2000cc

BAILEYS NISSAN

Westminster Road,
Vauxhall Ind. Estate,
Canterbury CT1 1YY

**01227
766777**





i wish i dream i want



Hyundai i10
i can up to £1,700
Trade & Upgrade allowance



Hyundai i20
i can £2,000
Trade & Upgrade allowance



Hyundai i30
i can £3,000
Trade & Upgrade allowance

Trade &
Upgrade

fiveyear
warranty

www.hyundai.co.uk

You have a 7-10 year old car. But what you really want is a new one. And you want to receive up to £3,000 in part exchange allowance when doing so. Well with Hyundai, you can.

Canterbury Hyundai 01227 783 300 Vauxhall Road, Canterbury CT1 1HD www.canterbury-hyundai.co.uk

The Trade and Upgrade Programme enables eligible customers to obtain a minimum part exchange value for a qualifying vehicle when purchasing a new Hyundai at a participating authorised UK Hyundai dealer by 27 December 2010. The £3,000 allowance offer is for the purchase of a new Hyundai i30, the £2,000 allowance offer is for the purchase of a new Hyundai i20 and the £1,700 allowance offer is for the purchase of a new Hyundai i10, excluding i10 Classic with metallic paint that qualifies for a £1,500 allowance and i10 Classic in Electric Red Solid Paint that does not qualify for the Trade and Upgrade scheme. The scheme is subject to the terms and conditions of the programme - see www.hyundai.co.uk/tradeupgrade or ask your local dealer. All vehicles are subject to availability at participating Hyundai dealers. The Trade and Upgrade Programme cannot be used in conjunction with any other offers. Warranty terms and exclusions apply - see www.hyundai.co.uk/owners/5YearWarranty/ or ask your local dealer.

Fuel consumption in MPG(l/100km) for Hyundai range: Urban 25.9 (10.9) - 57.6 (4.9), Extra Urban 39.8 (7.1) - 74.3 (3.8), Combined 33.2 (8.5) - 67.3 (4.2) CO₂ Emissions 225 - 110 g/km.

FROM MOTORWAY TO WEEKEND GETAWAY.

The versatile New Mazda5, available with typical **0% APR*** over 2 years with 30% deposit required. From only £18,995*.

Get behind the wheel of a new Mazda5. To experience the latest in space travel. With seven configurable seats and twin rear sliding doors, you and up to 14 legs will be transported effortlessly from A to B. And, with a test of spirited performance, great handling, and looks to turn heads for all the right reasons, the New Mazda5 strikes the perfect balance.

THE NEW MAZDA5. FOR YOUR LIFE AND SOUL.

To get in the driver's seat of the New Mazda5, call us on 01227 783400.

Canterbury Mazda
Vauxhall Industrial Road, Canterbury, Kent, CT1 1HD. 01227 783400.
www.canterburymazda.co.uk

The official fuel consumption figures in mpg (l/100km) for the New Mazda5 range: Urban 30.4 (9.3) - 44.1 (6.4), Extra Urban 47.1 (6.0) - 61.4 (4.6), Combined 39.2 (7.2) - 54.3 (5.2). CO₂ emissions (g/km) 168 - 138. Mazda5 is only available on 11 October and 21 December 2010. *0% Finance available on all New Mazda5 models with minimum 10% deposit. Finance subject to status. Terms and conditions apply. Agreements must be 18 or over. Dealer's price includes optional metallic paint (£425), 10178 price includes £500 customer parking and £700 dealer deposit contribution. On the road price includes VAT, number plates, delivery, 1st year road tax, 1st year warranty and 3 years' Breakdown Assistance. Details correct at time of going to print.

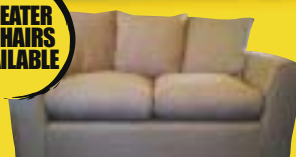
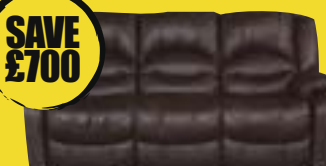
KENT'S LEADING SOFA AND CHAIR EXPERTS WITH 3 FLOORS OF AMAZING SAVINGS!

This is it - for one week only...

Less than

Half Price

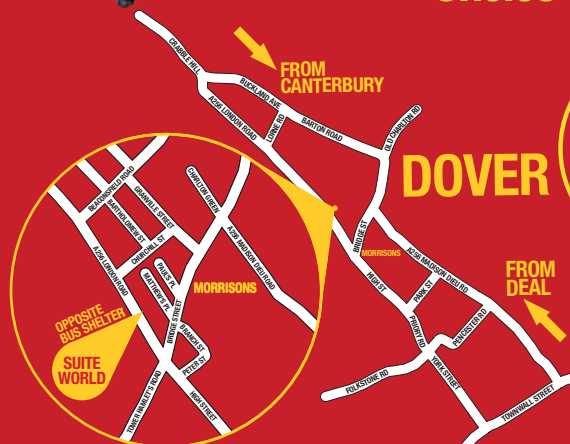
Plus, further reductions

Ends this Sunday. Don't miss out.**FREE
DISPOSAL
OF YOUR OLD SUITE
THROUGHOUT KENT****FREE
IMMEDIATE
DELIVERY****2 SEATER
& CHAIRS
AVAILABLE**Windsor luxury sofa.
Was £599**Now £299**
Choice of colours**HUGE
SAVINGS**Benito luxury leather sofa 3 seater.
Was £999**Now £579**
Immediate delivery from stock**SAVE
£700**Kent 3 seater & 2 manual
recliner actions. Was £1499**Now £799**
Choice of colours**AMAZING
COMFORT**Recliner chairs.
Was £799**Now £299**
Choice of colours**MEGA
VALUE**Fireside fabric chairs.
Was £459**Now £197**
Choice of coloursLeather suites • Fabric suites • Loose cover • Modern & classic suites
Sofa beds • Recliner suites • Corner suites • Chesterfields • Recliner chairs**WAS £999
SAVE
£710**Callum luxury
pocket sprung
leather sofa.Soft luxury Italian
leather 100%.

Incredible value.

Immediate delivery
from stock.**Now £289**
Choice of colours**WAS £1499
SAVE
£800**Dorchester lift
& rise recliner.Available in
leather or fabric.

Incredible value.

Immediate delivery
from stock.**Now £699**
Choice of colours**Directions:**From the lights at the
Eagle Public House on
Dover High Street remain
in the right hand lane.
We are 50 yards up on
the right hand side.**SAVE
£600**Seville maple wood dining table
& 4 chairs. Was £999**Now £399**
Immediate delivery from stock**INCREDIBLE
PRICE**Roma suite. 3 seater & 2 chairs
or 3 seater & 2 seater.
Was £1499**Now £899**
Choice of colours**UNBEATABLE
PRICE**Ethan corner suite. Left or right
hand facing. Was £1099**Now £599**
Choice of colours**BUY
BRITISH**

New Lynton by Sherbourne.

From £599
Choice of colours**MATCHING
FOOTSTOOL
£69**Leather swivel recliner chairs.
Was £499**Now £179**
Choice of colours

Suite World

01304 242422

Bank House (the old Lloyds Bank), 9-11 London Road, Dover, Kent CT17 0ST
Open Mon-Fri 9am-5pm Sat 9am-4pm Sun 10am-2pm | www.suite-world.co.uk

Grim tale of deadly bodysnatchers deserves to be dead and buried

■ BY DAMON SMITH

THE murderous exploits of two Irish immigrants, who terrorised the streets of 1820s Edinburgh, provide the inspiration for John Landis's ghoulish black comedy.

Opening with a succinct disclaimer – “This is a true story... except for the parts that are not” – Burke & Hare wraps the grisly facts in a shroud of slapstick, sickly romance and anachronistic sight gags.

When the titular body snatchers unearth their very first coffin, loyal skye terrier Greyfriars Bobby sits watching them atop his owner's grave, more than 30 years before the real John Gray shuffled off his mortal coil in 1858.

Dr Lister, who was barely out of his mother's womb when the real murders began, is a figure of fun because of his halitosis, while Charles Darwin, who was at least in the Scottish capital at the time, warrants an aside.

Screenwriters Piers Ashworth and Nick Moorcroft struggle to strike the right tone.

The mix of black comedy and tragedy isn't so much bad taste as completely tasteless.

Irish scallywags William Burke (Simon Pegg) and William Hare (Andy Serkis) return home to learn that one of their elderly lodgers has passed away.

A conversation with grave robber Fergus (David Schofield) reveals that medical professor Dr Knox (Tom Wilkinson) will pay three pounds for a fresh cadaver to use in his anatomical demonstrations.

“I thought that life here was supposed to be cheap,” asks Hare.

“It is, but the price rockets when you're dead,” smirks Fergus.

Demand far outstrips supply and soon Burke and Hare are helping the ageing and the infirm to meet their maker a tad earlier than expected.

While Hare keeps his wife Lucky (Jessica Hynes) sweet with a cut of the profits, Burke



GLOOMY: Simon Pegg and Andy Serkis as grave robbers Burke and Hare, and right, Isla Fisher as Ginny

invests his share in an all-female production of Hamlet, fronted by aspiring actress Ginny (Isla Fisher), and the increasingly prolific Dr Knox crosses scalpels with traditionalist rival Dr Monroe (Tim Curry).

Unfortunately Burke & Hare is as stiff and lifeless as the unfortunate souls that the eponymous duo deliver to the surgical slab.

Pegg and Serkis share lukewarm screen chemistry and the script doesn't provide them with any decent one-liners.

Curry camps it up as best he can to offset the gloomy, grey production design, but a running gag about his foot obsession is lame.

The screen is littered with pointless cameos, including Christopher Lee as an ill-fated lodger, Paul Whitehouse as a drunkard and Stephen Merchant as one of the King's footmen.

So much talent going to waste.

At the end of the film, cameras venture inside Edinburgh Anatomy Museum and linger on the skeleton of the real life William Burke, which is well preserved more than 180 years after the murderer swung from the gallows.

Landis's film will be dead, buried and forgotten in a couple of months, if it's lucky.



BURKE & HARE
Certificate PG 



BIG DAY: The Wedding House planners are waiting to make dreams come true



YOUR TV REVIEW

WEDDING HOUSE: Channel 4, Tuesday, 8pm
THE APPRENTICE: BBC1, Wednesday, 9pm

■ BY JENNY ARMSTRONG

I FIND Wedding House quite upsetting.

In the best light, loved-up couples with a taste for glitz and glamour leave one of the most precious days of their lives in the hands of a team of professional planners who will make their wedding dreams come true.

In reality, couples, only some of whom seem to love each other, are given fancy dress weddings by five individuals who find it insulting if you want to bring your own shoes. To your own wedding.

The 45-minute programme packs in four couples a week. Some of them have a lovely day. Some of them are even ready to get married.

Sam and James have been together for years, seem very happy, and throw themselves into their bizarre yet stylish Alice in Wonderland wedding. Although one can't help but feel

a bit sorry for James. Sam has already had her church wedding with a previous husband – this is all James gets.

But Sen and Hus nearly don't get married because the groom throws a strop about the colour of his trousers, and a pair of ageing swingers renew their vows with a dungeon theme.

Some weddings are fun to watch, but sometimes it is just embarrassing.

THE new series of the Apprentice seems to have dredged up the worst group of nincompoops yet.

If you like watching adults behaving like schoolchildren, and I mean of the Lord of the Flies brand, you will like this.

As in previous incarnations two teams of high-fliers, who nonetheless are incapable of proper speech ('karmically they will be retributed' – genius) take on business tasks and a member of the losing team is fired.

At stake is a six-figure salary as apprentice to the business guru Lord Sugar, so the in-fighting gets rough. Unfortunately two candidates who seemed most like decent human beings have already left.

Unemployed graduate Raleigh Addington left after his Army brother was critically injured in Afghanistan, and surgeon Shibby Robati was fired because he was capable of admitting to his mistakes.

On a positive note, having some of the nice guys out of the way makes the ensuing catfight much more enjoyable. It no longer feels like witnessing a banker kicking a puppy.

Need a comfy chair? We've got them!

MASSIVE SAVINGS ON A WIDE RANGE
OF HIGH QUALITY RECLINER LIFT AND RISE OR STANDARD CHAIRS ALL FROM STOCK



Dorchester Lift & Rise Electric Action Recliner

Pocket sprung for maximum comfort
Available in chocolate brown, soft leather or soft chenille mink fabric

WAS £1199
FROM ONLY
£499



FREE
IMMEDIATE
DELIVERY
& DISPOSAL
OF YOUR
OLD CHAIR
THROUGHOUT
KENT



Sardinia Electric Action Recliner

Pocket sprung with wonder neck and shoulder support.
Available in black, brown or burgundy soft leather

WAS £999
NOW ONLY
£499



Capri Electric Action Recliner

Pocket sprung for maximum comfort
Available in beige soft fabric, very hard wearing

WAS £799
NOW ONLY
£499



Arizona Electric Recline or Manual Action Recliner

Pocket sprung for maximum comfort
Available in chocolate brown, black or cream luxury leather

WAS £799
NOW ONLY
£399

Como Manual Action Recliner

Pocket sprung for maximum comfort
Available in a soft stone luxury fabric, very hard wearing

WAS £599
NOW ONLY
£299



Bravo Push Back Recliner

No handle very easy to use
Available in black, cream, burgundy or brown

WAS £799
NOW ONLY
£299



Wing Chair

High back & more upright so easy to sit down & stand up from
Choice of colours

WAS £459
NOW ONLY
£197



Leather Tub Chairs

Complete with free footstool
Choice of colours

WAS £399
NOW ONLY
£199



Leather Swivel Recliners

Complete with free footstool
Available in cream or brown soft leather

WAS £499
NOW ONLY
£199



Comfi Sit from Sherborne

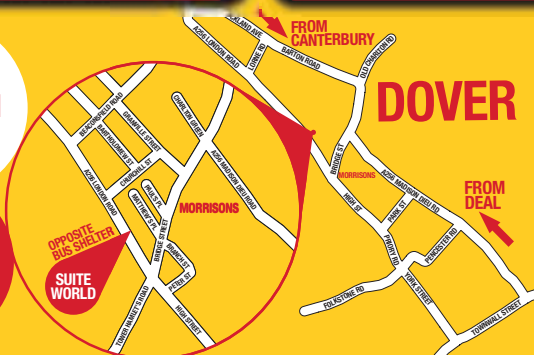
Available in any combination

FROM ONLY
£599



Kent's
leading
sofa and
chair
experts

FREE
PARKING
OUTSIDE
ON LONDON
ROAD



New Lynton from Sherborne

Available in any combination

FROM ONLY
£599



WE ALSO HAVE 3 FLOORS OF AMAZING OFFERS ON LEATHER & FABRIC SOFAS, CHAIRS & CORNER SUITES!

Leather suites • Fabric suites • Loose cover • Modern & classic suites • Sofa beds • Recliner suites • Corner suites • Chesterfields • Recliner chairs

Call Suite World now on 01304 242422

Bank House (the old Lloyds Bank), 9-11 London Road, Dover, Kent CT17 0ST | Open Mon-Fri 9am-5pm Sat 9am-4pm Sun 10am-2pm | www.suite-world.co.uk

MOTORS NEWS



Hyundai's downsizer comes with all the toys

HYUNDAI cranks up competition in the mini-MPV sector from November 18 with the launch of its roomy yet compact ix20, priced from £11,595.

The niche was identified by the Honda Jazz, but the trend for downsizing has increased demand and choice and the Hyundai will appeal not just on pricing, but also with its five-year warranty.

Standard features kicking off three trim levels include height-adjustable driver's seat, air con, six airbags plus active head restraints, and six-speaker sound system with MP3/USB input.



Lexus hybrid cuts costs without compromise

LEXUS has announced an attractive entry price of £23,485 for its all-new CT200h executive hatchback hybrid.

With a road tax-exempt 94g/km CO2 emissions, potential average mpg of nearly 70 and a 10 per cent benefit-in-kind company car tax rating plus the upmarket badge, the petrol-electric model should make company car user choosers think twice.

But buyers will need to opt for mid-grade SE-L (£25,200) for the true executive leather seats, with heated front ones.



C3 gets Cherry aid to boost Picasso's sales

IT probably didn't need it, but Citroën's award-winning C3 Picasso MPV (from £12,695) has been updated and is now available with an ultra-low emission 110bhp diesel and six-speed gearbox.

The 90bhp sister diesel is also sold in a Blackcherry special edition (£15,195), with cherry red and black detailing, plus high spec including roof bars, cherry red diamond-tipped alloys, air con, cruise control and USB/Bluetooth connectivity.

All C3 Picasso diesels now escape road tax in year one and the whole range has energy-saving Michelin tyres.



DISTINCTIVE: The almost all-new Saab 9-5 delivers everything you'd expect from the brand – turbocharged generous spec, comfort, acres of space, and traditional design

Saab back from the brink with powerful new twist

ONLY Sweden's Saab – famous for original thinking – could have fabricated a Norse saga involving the brand's near death experience earlier this year.

The former General Motors (GM) brand is fast reviving though, in partnership with Dutch supercar maker Spyker, and tapping into much goodwill in the UK, where it is also celebrating 50 years in the car market.

Leading the revival is the long-awaited Saab 9-5 replacement – the previous car can trace its origins to 1997.

Though based on the classy Vauxhall Insignia during Saab's final years with GM, as much as 70 per cent of the new 9-5 is all our own work, say the Swedes.

The distinctive bodywork is certainly in the great Saab tradition – so, in Abba-speak, you could say the brand is re-Bjorn.

It is priced from £26,695 with a generous standard spec and hi-tech features including aircraft-style head-up display, adaptive lighting and cruise control, adaptive chassis, keyless entry and starting, dual-zone air con; dynamic

ROAD TEST SAAB 9-5

BY STEVE LOADER

STAR QUALITY

Driving appeal	★★★★★
Image	★★★★★
Space	★★★★★
Value	★★★★★
Running costs	★★★★★
Reliability	★★★★★
Green rating	★★★★★

parking assistance and all-wheel drive.

The engine line-up is all turbocharged – what did you expect from the turbo master brand? – and includes a 1.6-litre petrol unit that concedes little in performance to the slightly dearer diesel entry model, though fuel consumption is markedly inferior.

The 160PS (157bhp) 2.0-litre TiD Vector SE diesel we tested feels heavy and, like standard versions of the Insignia – not as nimble as you come to expect from BMW and Audi rivals.

But the ride comfort and long-distance cruising ability is impressive, with loads of space for those in the back and a massive boot.

The cabin isn't gaudy or innovative, but just carefully laid out in the Saab way; aficionados like to think Saab dashboards can trace their lineage back to the aviation parent company.

The powertrain and six-speed auto gearbox matches this refinement and the front-end styling won't let you down in the office car park.

I think the designer's hand strayed a little towards the rear of the car, but this opinion started a lively debate whenever I raised it with colleagues, so it's one of those "beauty is in the eye of the beholder" motors.

• Email newsdesk@yourkent.co.uk



**SEE MOTORSTV FOR
MORE ROAD TESTS
BY STEVE LOADER @
yourkenttv.co.uk**

Need a new car? Then visit www.carsforkent.co.uk



Adamsons of Deal and Dover.

The best way to beat the VAT increase.

Don't pay any.



ORDER YOUR NEW

60 REG

TODAY



If you order your car before 2011 we'll pay the VAT.* 0% APR typical† also available.

Ex Demo Clearance Sale

10 Plate Skoda Superb 1.9 TDI Estate

Air Con, Aqua Blue, Only 3000 miles. **ONLY £15,995***

10 Plate Skoda Octavia VRS

in black, 18" Alloys, Full VRS Sports Pack. **ONLY £16,995***

10 Plate Skoda Octavia 1.4 SE TSI

Alloys, Air Con, Aqua Blue. **ONLY £12,995***

10 Plate Skoda Fabia 1.4 TDI Sport

16" Alloys, Air Con, Privacy Glass, Sports Pack, Under 2000 miles, Only £35 per year road tax. **ONLY £9,495***

10 Plate Skoda Fabia 2, 1.4 TDI

Aqua Blue, Air Con, Alloys, Only £35 per year road tax. **ONLY £8,995***

10 Plate Skoda Fabia, 1.2, 5 Door

Storm Blue. **ONLY £8,195***

59 Plate Skoda Fabia, 1.2, 5 Door

Corrida Red, Air Con, Central Locking. **ONLY £7,995***

Used Cars

05 Skoda Octavia 2.0 TDI PD Ambiente 5-Dr Hatchback

Finished in Satin Grey Metallic with a Black Cloth interior, 47,800 miles. £6,995

58 Plate Skoda Fabia 1 1.2 HTP 6V (60 BHP) 5-Dr Hatchback

Finished in Dynamic Blue with a Black Cloth interior, 13,200 miles. £6,995*

54 Plate Skoda Fabia 1.2 HTP (54 BHP) Classic 5-Dr Hatchback

Finished in Dynamic Blue Metallic with a Black Cloth interior, 48,500 miles. £3,995*

Other Makes

2008 Mitsubishi Lancer 1.6 Equippe 4-Door Saloon

Finished in Metallic Gunmetal Grey, Manual, 21,800 miles. was £7,995* **Now £6,995***

2006 Ford Ka 1.3 3-Door Hatchback

Finished in Colorado Red with a Black Cloth interior, 56,500 miles. Was £3,995. **Now £3,295***

2004 Volkswagen Touran 1.6 S (100BHP) 7-Seat

Finished in Blue Metallic with a Grey Cloth interior, 50,500 miles. £6,995 **Now £6,495***

07 Plate SEAT Ibiza 1.4 16v Style

Silver, FSH, 1 owner from new, 16,190 miles. £6,495*

2006 Fiat Punto 1.2 Active 5-Door Hatchback

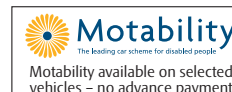
Finished in Astral Blue Metallic with a Black Cloth interior, 41,430 miles. £4,495*

2002 Daewoo Tacuma 1.6 SE 5-Door MPV

Finished in Imperial Blue Metallic with a Black Cloth interior, 59,500 miles. £2,995, **Now £1,995***

*Correct at time of going to press.

Taxi plan available – from the manufacturer of happy drivers



Adamsons of Deal and Dover

137a Dover Road, Walmer, Deal, Kent

A family run business serving the area since 1975

Tel: 01304 381 300

www.adamsons-skoda.co.uk

*VAT reduction (based on the applicable VAT) available on all Fabia (excluding VRS), Roomster and Octavia new car retail orders taken before 31 December 2010. Reduction applied to the RRP including factory fitted optional extras and is equivalent to the VAT applicable at the time. VAT is still applicable and will be shown on the customer's invoice. †0% APR typical is subject to a minimum 50% deposit and available over two years for orders taken before 31 December 2010 (subject to vehicle availability). Only available on Fabia Elegance, Scout and VRS, Octavia L&K, Scout, VRS and 4x4, and Roomster Scout new retail sales. Indemnities may be required. Subject to status. Available for over 18's. Excludes the Channel Islands. Skoda Finance. Freeport Skoda Finance. Offers may be varied or withdrawn at anytime. Prices and specifications are accurate at time of print. Model shown varies from UK specification. Official fuel consumption in mpg (litres/100km) for the Skoda range: Urban 19.6 (14.4) – 68.9 (4.1), Extra Urban 36.2 (7.8) – 94.2 (3.0), Combined 27.7 (10.2) – 83.1 (3.4). CO2 emissions for the Skoda range 89 – 237g/km.



Your local BMW & Mercedes Benz Specialists



2006 BMW 318D SE TOURING

£7495

ESTATE, 2.0L DIESEL, METALLIC BLACK, HIGH MILEAGE, MAINTENANCE SCHEDULE AVAILABLE, 1 PREVIOUS OWNER, MAIN DEALER SERVICE HISTORY, ALLOY WHEELS, AIRCON, ELECTRIC WINDOWS AND MIRRORS, REAR HEATING CONTROL, MANUAL, PARKING SENSORS (PDC), AIRBAGS, SPLIT TAIL GATE, CUP HOLDERS. COMES WITH NEW MOT AND FULL SERVICE, WARRANTY INCLUDED

2000 BMW 530D SE TOURING

£4995

ALLOY WHEELS, GREEN, 3.0L DIESEL, LEATHER SEATS, PARKING SENSORS (PDC), SPLIT TAIL GATE, AIRCON, AIRBAGS, ELECTRIC MIRRORS AND WINDOWS, AUTO, ELECTRIC SUNROOF, HEATING CONTROL REAR, FULL SERVICE HISTORY, 127326 MILES, 1 PREVIOUS OWNER. COMES WITH NEW MOT AND FULL SERVICE, WARRANTY INCLUDED

2001 BMW 325SE TOURING XREG

£3495

2.5L, 109000 MILES PETROL, MANUAL, BLUE, ELECTRIC WINDOWS, POWER STEERING, AIRBAGS, ABS, FULL SERVICE HISTORY. COMES WITH MOT & FULL SERVICE. WARRANTY INCLUDED.

1996 BMW 523i SE

£2295

4 DOOR SALOON, 2.5L PETROL, GREEN, 2 PREVIOUS OWNERS, ELECTRIC MIRRORS AND WINDOWS, CENTRAL LOCKING, AIR CON, AIRBAGS, PART SERVICE HISTORY, MANUAL, 118080 MILES, COMES WITH NEW MOT AND FULL SERVICE, WARRANTY INCLUDED

2003 MERCEDES Vaneo CDI AMBIENTE

£5295

MPV, 69463 MILES, 1.7 DIESEL AUTO, METALLIC SKY BLUE, 1 PREVIOUS OWNER, FULL SERVICE HISTORY MOSTLY MAIN DEALER, PARKING SENSORS (PDC), FOLDING REAR SEATS, ELECTRIC MIRRORS AND WINDOWS, SLIDING SIDE DOORS, CENTRAL LOCKING, ESP, AIRCON, ABS, AIRBAGS, ALLOY WHEELS. COMES WITH NEW MOT AND FULL SERVICE, WARRANTY INCLUDED

2003 MERCEDES A140 CLASSIC

£3995

5 DOOR HATCHBACK, 1.4 PETROL, GREEN, MANUAL, ABS, ELECTRIC MIRRORS, ELECTRIC WINDOWS FRONT, AIRBAGS, SERVICE HISTORY, 1 PREVIOUS OWNER, 45720 MILES. COMES WITH NEW MOT AND FULL SERVICE, WARRANTY INCLUDED

1998 TOYOTA RAV 4 VX

£2495

ESTATE, 2.0L PETROL, BLUE, 2 PREVIOUS OWNERS, LEATHER SEATS, AUTO, ALLOY WHEELS, AIRCON, PART SERVICE HISTORY, ELECTRIC MIRRORS AND WINDOWS, ELECTRIC SUNROOF, AIRBAGS, 85280 MILES. COMES WITH NEW MOT AND FULL SERVICE, WARRANTY INCLUDED

Service work also undertaken on any make or model

Fault Finding, Diagnostic, Mechanical Faults, Laser Wheel Alignment

JAC Motor Enterprises

West Hythe Rd, West Hythe, Hythe, Kent CT21 4NT
Feel free to call us on **01303 261922**

Fancy a new set of wheels?



CarsforKent.co.uk

The smart way to find a car in the County

POWERED BY KOS MEDIA

KENT CAR Sales & Finance

KENT'S LEADING FINANCE SPECIALIST

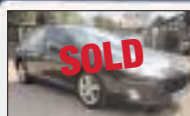
PAST FINANCE PROBLEMS? WE COULD HELP - PHONE TODAY

ALL FINANCE APPLICATIONS ACCEPTED!!!
Typical APR 24.5%

FINANCE IS AVAILABLE
CCJS • ARREARS • DEFAULTS WE CAN HELP

For our latest stock list visit
www.kentcarfinance.co.uk
01227 719419

Wealden Forest Park, Herne
(Between Canterbury and Herne Bay)



SOLD

**2006/06 PLATE
PEUGEOT 407 2.0
HDI DIESEL 136
SE 4 DOOR
SALOON**

Midnight black met, black cloth interior-aircon-6 speed manual-c/d player-alloys-front fogs-multi air bags-alarm and immobiliser-e/w-smart satnav- one owner from new-f/s/h

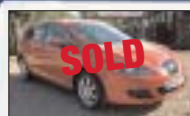
£5995



**2002/52 PLATE
TOYOTA MR2
ROADSTER VVTI
CONVERTIBLE
LTD EDITION 1.8**

Citrus met-black leather interior-aircon-ltd ed alloys-abs-air bag-upgraded stereo system-alarm & immobiliser-e/w-rarely available in ltd ed colour-service history

£4995



SOLD

**2006/56 PLATE
SEAT LEON
1.9TDI STY-
LANCE 5 DOOR
HATCH**

Sunset red-black cloth interior-aircon-rear parking sensors-e/w-c/d system-alloys-multi air bags-front fogs. Very well looked after, fun to drive with great fuel economy and a full service history.

£6995



**2007/07
RENAULT SCENIC
1.6 AUTOMATIC
VVTI DYNAMIQUE
28K FSH**

Sandringham met-dark grey charcoal interior-aircon-twin glass sunroofs-alloys-cd player-e/w-new card start system-alarm & immobiliser-c/c-front fogs-auto wiper system-1 owner from

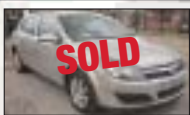
£6495



**2003/53 FORD
KA 1.3 COLLEC-
TION 2 3 DOOR
HATCHBACK**

Mediterranean blue met-grey cloth trims-colour coded-e/w-p/a/s-coded stereo with cd playfair bag protection-a super little runaround with only 56K-excellent value at only

£2995



SOLD

**2006/06 VAUX-
HALL ASTRA 1.6
CLUB 5 DOOR
HATCHBACK**

Panacotter silver met-dark grey cloth-aircon-abs-multi air bags-cd player-multi function steering wheel-alarm and immobiliser-e/w-f/s/h and only one owner from new offered at only

£4995



**2006/06 PLATE
FORD FOCUS 1.6
LX 5 DOOR**

in flint grey metallic with contrasting black cloth interior-air conditioning-remote control central locking-electric windows-multi air bag protection system-drivers seat height adjustment-c/d at only

£4995



**2004/54 PLATE
VOLKSWAGEN
BEETLE TDI
DIESEL 3 DOOR**

Stardust met silver-black cloth interior-aircon-heated front seats-front fogs-e/w-rear parking sensors-c/d player-multi air bags-this is car offers great fuel economy and a real pleasure to drive.

£5995



SOLD

**2001 LANDROVER
FREELANDER 2.0
TD4 ES DIESEL 5
DOOR**

in midnight blue metallic with contrasting grey leather interior, air con, electric windows, electric folding adjustable door mirrors, c/d in-car entertainment, multi function steering wheel, alloys only

£4495



**2007/07 PLATE
VAUXHALL
ASTRA EST LIFE
1.3CDTI DIESEL**

in pacific blue metallic with contrasting black cloth interior-air conditioning-multi air bag protection system-remote control central locking-c/d in-car entertainment system-electric windowsat only

£4995



**2000 VAUXHALL
ZAFIRA COM-
FORT 1.6 16V 7
SEATER**

Silver met-dark grey cloth interior-aircon-e/w-stow and go rear 7 seats-cd player-e/w-electric wing mirrors-roof rails-abs-fully colour coded-an excellent value 7 seater offered at only.

£2995



**2004/54 RENAULT
GRAND ESPACE
AUTOMATIC
DIESEL INITIAL 7
SEATER**

Nightfire blue met-sand leather/suede-aircon-satnav-cd player-abs-air bags-card start-c/c-alarm & immob-auto wipers-auto lights-abs-auto t/c-e/w-only 63K miles-f/s/h.

£8995



SOLD

**07/57 PLATE
MITSUBISHI
OUTLANDER
ELEGANCE DI-D
7 SEATER**

Stardust met silver-black leather-aircon-alloys-e/w-cd player-c/c-satnav-heated front seats-multi function steering wheel-elec sunroof-6 speed-15000 miles from new and full service history

£16995



SOLD

**2002/52 PLATE
VOLKSWAGEN
GOLF 1.9TDI SE
100BHP 5 DOOR**

in forest green metallic with contrasting black cloth interior-electric windows-remote control central locking-air conditioning-alloy wheels-onboard computer-c/d in-car entertainment system-

£4495

**ARRIVING
SHORTLY**

**2001/51 PLATE
RENAULT ESPACE
THE RACE 7
SEATER.**

Stardust met silver-black cloth-alloys-aircon-remote control stereo-e/w-front fogs-this 7 seater has lots and lots of extras and with only 62K miles from new shows really good value for money.

£3995

**ARRIVING
SHORTLY**

**2003/53
RENAULT ESPACE
2.2 DIESEL INITIAL 7 SEATER**

Majenta red met-sand leather/suede-aircon-satnav-panoramic sunroof-stereo-abs-air bags-card start-alarm & immob-abs-auto t/c-the highest spec you can get-f/s/h-

£5995

PART EXCHANGE DEALS - NO SENSIBLE OFFERS REFUSED ON PART EXCHANGES

2000/X PLATE VW GOLF 1.6 SE 5 DOOR IN RACING GREEN METALLIC-AIR CON-E/W-C/L TAXED AND MOT.....£1995

1999 S PEUGEOT 306 1.9TD MERIDIAN ESTATE, MET SILVER, 1/2 LEATHER INTERIOR, GOOD CONDITION, TAXED & MOT.....£1495

2000 SEAT LEON S 1.4 S 5 DOOR -BLUE METALLIC-POWER STEERING-C/L-E/W-LONG MOT AND TAXED.....£1495

1999 T REG PEUGEOT 206 1.9 D SE DIESEL-5 DOOR-MAJENTA RED METALLIC-PAS-E/W-STEREO-ALLOYS-A/C-PAS.....£1495

W REG HONDA ACCORD 2.0 VTEC SE 5 DOOR-GREEN METALLIC-A/C-E/SROOF-E/WINDOWS-STEREO-CD-PAS.....£1495

2001 DAEWOO MATIZ SE- IN BRILLIANT ORANGE METALLIC-PAS-E/W-STEREO-CD-ALLOY WHEELS- MOT AND TAXED.....£1495

T REG CITROEN XANTIA 2.0 AUTO ESTATE-MET BLUE-FULL BLACK LEATHER INTERIOR-AIR CON-ELECTRIC.....£1295

1998 R FORD ESCORT 1.8TD GHIA ESTATE, MET RED, CONTRASTING DARK GREY CLOTH INTERIOR, ALLOYS, AIR CON, TAXED & MOT.....£995

1999 FORD FIESTA 1.25 GHIA-GREEN-5 DOOR-MOT & TAXED.....£995

N REG FORD MONDEO LX 1.8 ESTATE-BLUE-POWER STEERING-E/W-STEREO-CENTRAL LOCKING-SUNROOF-NEW MOT AND TAXED.....£895

Every car comes with

UP TO 5 YEARS 0% APR

TYPICAL

& from only £99 deposit.

Right now at Invicta Ford we are offering you our **BIGGEST EVER** used car deal. For a limited period we have **up to 5 years 0% finance on EVERY SINGLE USED CAR.** With deposits from as little as just £99 it really is the time to buy!

0% APR Finance

08 Plate
Ford Matiz



Cash Price	Deposit	Balance to Finance	34 Monthly Payments
£3999	£1199.70	£2799.30	£77.75
First Instalment £77.75	Final Instalment £78.05	Total Amount Payable £3999	0%APR

0% APR Finance

08 Plate
Ford Ka



Cash Price	Deposit	Balance to Finance	34 Monthly Payments
£4499	£1349.70	£3149.30	£87.48
First Instalment £87.48	Final Instalment £87.50	Total Amount Payable £4499	0%APR

0% APR Finance

02 Plate
Ford Focus
4dr



Cash Price	Deposit	Balance to Finance	22 Monthly Payments
£3399	£99	£3300.00	£137.50
First Instalment £137.50	Final Instalment £137.50	Total Amount Payable £3399	0%APR

0% APR Finance

05 Plate
Vauxhall
Agila



Cash Price	Deposit	Balance to Finance	22 Monthly Payments
£3999	£1199.70	£2799.30	£116.63
First Instalment £116.63	Final Instalment £116.81	Total Amount Payable £3999	0%APR

IT'S OUR BIGGEST OFFER YET!

If you don't see the car you are looking for, call us, we will be able to find it for you!

C-MAX	
07 FORD C-MAX ESTATE 1.6 STYLE 5DR NON STANDARD COLOUR, 7500 MILES.....	£7499
57 FORD C-MAX ESTATE 1.8 STYLE 5DR NON STANDARD COLOUR, 22957 MILES.....	£7799
57 FORD C-MAX ESTATE 1.8 STYLE 5DR NON STANDARD COLOUR, 20779 MILES.....	£7699
57 FORD C-MAX ESTATE 2.0 ZETEC 5DR AUTO NON STANDARD COLOUR, 25717 MILES.....	£7999
08 FORD C-MAX ESTATE 1.6 STYLE 5DR NON STANDARD COLOUR, 20004 MILES.....	£7699
08 FORD C-MAX ESTATE 1.8 ZETEC 5DR BLUE, 14650 MILES.....	£8899
57 FORD C-MAX ESTATE 1.8 STYLE 5DR NON STANDARD COLOUR, 16248 MILES.....	£7699
57 FORD C-MAX ESTATE 1.6 STYLE 5DR NON STANDARD COLOUR, 10697 MILES.....	£7799
07 FORD C-MAX ESTATE 1.8 STYLE 5DR NON STANDARD COLOUR, 25971 MILES.....	£8199
57 FORD C-MAX ESTATE 1.8 STYLE 5DR NON STANDARD COLOUR, 13621 MILES.....	£6999
FIESTA	
59 FORD FIESTA PETROL HATCHBACK EDGE 3 DR 1.25 82PS STAGE V	
NON STANDARD COLOUR, 12915 MILES.....	£7999
59 FORD FIESTA HATCHBACK 1.25 EDGE 3DR NON STANDARD COLOUR, 12040 MILES.....	£7999
59 FORD FIESTA PETROL HATCHBACK EDGE 3 DR 1.25 60PS STAGE V	
NON STANDARD COLOUR, 12457 MILES.....	£7999
59 FORD FIESTA PETROL HATCHBACK EDGE 3 DR 1.25 60PS STAGE V	
NON STANDARD COLOUR, 16079 MILES.....	£7999
59 FORD FIESTA PETROL HATCHBACK EDGE 3 DR 1.25 60PS STAGE V	
NON STANDARD COLOUR, 11520 MILES.....	£7999
57 FORD FIESTA HATCHBACK 1.25 STYLE 3DR SOLID - BLAZER BLUE, 18066 MILES.....	£5999
09 FORD FIESTA DIESEL HATCHBACK 1.4 TDCI ZETEC 3DR	
NON STANDARD COLOUR, 27948 MILES.....	£8999
09 FORD FIESTA DIESEL HATCHBACK ZETEC 5 DR 1.4 TDCI 68PS BLACK, 6429 MILES.....	£9899
X FORD FIESTA HATCHBACK 1.25 LX 5DR 1999 BLUE, 70000 MILES.....	£1899
09 FORD FIESTA HATCHBACK 1.4 ZETEC 5DR AUTO BLUE, 16329 MILES.....	£9299
06 FORD FIESTA 1.25 STYLE 5DR CLIMATE	
NON STANDARD COLOUR, 59527 MILES.....	£4299
FOCUS	
59 FORD FOCUS DIESEL HATCHBACK 1.8 TDCI ZETEC S 5DR	
METALLIC - SEA GREY, 27139 MILES.....	£11399
55 FORD FOCUS PETROL HATCHBACK ZETEC 5 DR HATCHBACK	
2.0 DURATEC 145 PS STA NON STANDARD COLOUR, 75816 MILES.....	£5999
07 FORD FOCUS 1.8 TDCI SPORT 5DR EURO 4 GREY, 29635 MILES.....	£7399
52 FORD FOCUS 1.8 TDI LX 4 DR RED, 50800 MILES.....	£3399
06 FORD FOCUS HATCHBACK 1.6 LX 5DR SOLID - COLORADO RED, 82215 MILES.....	£6399
57 FORD FOCUS HATCHBACK 1.6 STYLE 5DRNON STANDARD COLOUR, 7042 MILES.....	£7699
55 FORD FOCUS 1.6 ZETEC 5DR 115 CLIMATE PACK	
NON STANDARD COLOUR, 38761 MILES.....	£5999
03 FORD FOCUS DIESEL ESTATE 1.6 TDCI LX 5DR SILVER, 160000 MILES.....	£1999
57 FORD FOCUS HATCHBACK 1.6 ZETEC 5DR CLIMATE PACK SILVER, 9035 MILES.....	£7999
09 FORD FOCUS COUPE CABRIOLET 2.0 CC 2 2DR AUTO	
NON STANDARD COLOUR, 23346 MILES.....	£10999
09 FORD FOCUS HATCHBACK 1.6 ZETEC 5DR BLUE, 33562 MILES.....	£8299
58 FORD FOCUS DIESEL ESTATE 1.8 TDCI ZETEC 5DR BLACK, 37441 MILES.....	£9699
09 FORD FOCUS HATCHBACK 1.6 ZETEC 5DR NON STANDARD COLOUR, 33072 MILES.....	£7999
09 FORD FOCUS PETROL HATCHBACK ZETEC 5 DR HATCHBACK	
1.6 DURATEC 100 PS STA NON STANDARD COLOUR, 34880 MILES.....	£7899
09 FORD FOCUS DIESEL HATCHBACK 2.0 TDCI TITANIUM 5DR	
NON STANDARD COLOUR, 37752 MILES.....	£10399
09 FORD FOCUS DIESEL HATCHBACK 1.6 TDCI TITANIUM 5DR 110 DPF	
NON STANDARD COLOUR, 38456 MILES.....	£10199
09 FORD FOCUS HATCHBACK 1.6 ZETEC 5DR	
NON STANDARD COLOUR, 34319 MILES.....	£7899
56 FORD FOCUS C MAX ESTATE 1.6 ZETEC 5DR	
NON STANDARD COLOUR, 37633 MILES.....	£7399
07 FORD FOCUS C MAX ESTATE 2.0 ZETEC 5DR AUTO	
NON STANDARD COLOUR, 13592 MILES.....	£7899
FUSION	
54 FORD FUSION ESTATE 1.6 2 5DR NON STANDARD COLOUR, 37766 MILES.....	£4999
03 FORD FUSION ESTATE 1.4 2 5DR GREY, 27009 MILES.....	£3999
KA	
08 FORD KA PETROL HATCHBACK KA STYLE 3 DR HATCHBACK 1.3i STAGE IV	
MOONDUST SILVER METALLIC, 27155 MILES.....	£4499
59 FORD KA PETROL HATCHBACK STYLE - 3 DR 1.2 69 PS BLUE, 3159 MILES.....	£7799
58 FORD KA HATCHBACK 1.3i ZETEC 70 3DR CLIMATE	
NON STANDARD COLOUR, 30845 MILES.....	£5699
MONDEO	
55 FORD MONDEO SALOON 2.0 ZETEC 4DR NON STANDARD COLOUR, 94963 MILES.....	£4999
57 FORD MONDEO DIESEL HATCHBACK 2.0 TDCI GHIA 5DR	
NON STANDARD COLOUR, 37229 MILES.....	£10899
51 FORD MONDEO 2.0 LX 5DR AUTO METALLIC-MACHINE SILVER, 70000 MILES.....	£19999
52 FORD MONDEO DIESEL ESTATE 2.0 TDCI TITANIUM X SPORT 5DR	
NON STANDARD COLOUR, 72011 MILES.....	£9899
OTHERS	
03 VAUXHALL VECTRA 1.8i CLUB 4DR SILVER, 45000 MILES.....	£3499
W KIA CEED 1.6 SR 5DR PEARL-SATURN BLUE, 72344 MILES.....	£2499
04 VOLKSWAGEN POLO 1.4 E 3DR METALLIC - ARTEMIDE GREEN, 29000 MILES.....	£2399
08 CHEVROLET MATIZ HATCHBACK SPECIAL EDITIONS 1.0 FLAIR 5DR	
SILVER, 30873 MILES.....	£3999
08 CHEVROLET MATIZ HATCHBACK SPECIAL EDITIONS 1.0 FLAIR 5DR	
SILVER, 30845 MILES.....	£3999
08 CHEVROLET MATIZ HATCHBACK SPECIAL EDITIONS 1.0 FLAIR 5DR	
SILVER, 24014 MILES.....	£3999
08 CHEVROLET MATIZ HATCHBACK SPECIAL EDITIONS 1.0 FLAIR 5DR	
SILVER, 22890 MILES.....	£3999
09 MITSUBISHI LANCER SALOON 1.6 ELEGANCE 4DR AUTO	
NON STANDARD COLOUR, 10000 MILES.....	£6499
03 PEUGEOT 206 1.4 LX 5DR AC METALLIC - ONYX BLACK, 90000 MILES.....	£2399
55 SAAB 9 3 1.8T LINEAR 2DR METALLIC - GLACIER BLUE, 47225 MILES.....	£7699
55 VAUXHALL AGILA 1.2i 16V DESIGN 80 5DR PEARL-BLACK SAPPHIRE, 30488 MILES.....	£3999
03 VAUXHALL AGILA ESTATE 1.2i 16V DESIGN EDITION 5DR SILVER, 16459 MILES.....	£3699
07 MITSUBISHI COLT HATCHBACK 1 C23 5DR	
NON STANDARD COLOUR, 40159 MILES.....	£5499
08 MINI COOPER 1.6 3DR NON STANDARD COLOUR, 9929 MILES.....	£11299
52 MINI COOPER S 1.6 3DR METALLIC - ELECTRIC BLUE, 55215 MILES.....	£6399
56 VAUXHALL CORSA 1.2i 16V SXI+ 80 3DR METALLIC - METRO BLUE, 31093 MILES.....	£4999
52 LAND ROVER FREELANDER 2.0 TD4 ES HARDBACK 3DR	
METALLIC - WHITE GOLD, 82340 MILES.....	£4799

Invicta Ford

For a better motoring experience

OPEN 7 DAYS A WEEK MON-FRI 8.30am-7.00pm SAT 8.30am-5.30pm SUN 10.00am-4.00pm

Margate Road,
Westwood Thanet CT12 6SJ
Tel: 0844 856 4131

Low cost call



GO ONLINE AND...

- ☒ Get your vehicle valued.
- ☒ Book your Service.
- ☒ View live videos of our stock
- ☒ View over 3000 vehicles in group stock

Photos and model details - www.invictamotors.com

ALFA ROMEO

147, 1.9 JTD 16v MULTIJET LUSSO, 2005, abs brakes air conditioning alloy wheels cd player diesel electric windows immobiliser metallic paint multiple airbags power steering tonneau cover remote central locking, grey, 51447 miles, £5000, Ramsgate, 0844 856 4496 (TRADE)

147, 1.9 JTD 16v MULTIJET LUSSO, 2005, abs brakes air conditioning alloy wheels cd player diesel electric windows immobiliser metallic paint grey, 51447 miles, £5000, Ashford, 0844 826 5918 (TRADE)

147, 1.9 JTD 16v MULTIJET LUSSO, 2005, abs brakes air conditioning alloy wheels cd player diesel electric windows immobiliser metallic paint multiple airbags power steering tonneau cover remote central locking, grey, 51447 miles, £5000, Canterbury, 0844 856 4494 (TRADE)

159, 1.9 JTD 16v LUSSO, 2008, abs brakes air conditioning alloy wheels cd player diesel electric windows immobiliser leather interior multiple airbags power steering trip computer remote central locking remote audio controls, alfa red, 70000 miles, £10000, Ashford, 0844 826 5918 (TRADE)

159, 2.4 JTD LUSSO, 2007, abs brakes air conditioning alloy wheels cd player diesel electric windows immobiliser metallic paint power steering remote central locking remote audio controls, black, 28347 miles, £12000, Ashford, 0844 826 5918 (TRADE)

159, 1.9 JTD 16v LUSSO, 2008, abs brakes air conditioning alloy wheels cd player diesel electric windows immobiliser leather interior multiple airbags power steering trip computer remote central locking remote audio controls, alfa red, 70000 miles, £10000, Ramsgate, 0844 856 4496 (TRADE)

159, 2.4 JTD LUSSO, 2007, abs brakes air conditioning alloy wheels cd player diesel electric windows immobiliser metallic paint power steering remote central locking remote audio controls, black, 28347 miles, £12000, Ramsgate, 0844 856 4496 (TRADE)

159, 1.9 JTD 16v LUSSO, 2008, abs brakes air conditioning alloy wheels cd player diesel electric windows immobiliser leather interior multiple airbags power steering trip computer remote central locking remote audio controls, alfa red, 70000 miles, £10000, Canterbury, 0844 856 4494 (TRADE)

159, 2.4 JTD LUSSO, 2007, abs brakes air conditioning alloy wheels cd player cruise control diesel electric windows immobiliser metallic paint silver, 28347 miles, £13000, Canterbury, 0844 856 4494 (TRADE)

BRERA, 2.4 JTD SV, 2007, abs brakes air conditioning alloy wheels cd player cruise control diesel electric windows immobiliser metallic paint leather interior multiple airbags power steering trip computer remote central locking remote audio controls, silver, 28347 miles, £13000, Canterbury, 0844 856 4494 (TRADE)

BRERA, 2.4 JTD SV, 2007, abs brakes air conditioning alloy wheels cd player cruise control diesel electric windows immobiliser metallic paint silver, 28347 miles, £13000, Ramsgate, 0844 856 4496 (TRADE)

BRERA, 2.4 JTD SV, 2007, abs brakes air conditioning alloy wheels cd player cruise control diesel electric windows immobiliser metallic paint leather interior multiple airbags power steering trip computer remote central locking remote audio controls, silver, 28347 miles, £13000, Ashford, 0844 826 5918 (TRADE)

BMW

1 SERIES, 116i SE 5dr, sh55wz0, air conditioning, parking sensor, power steering, electric mirrors, abs, twin air bags, cd player, colour coded body, metallic paintwork, rear wash/wipe, electric front windows, traction control, remote central locking, isofix, front fog lamps, folding rear seats, rear headrests, 17" alloys, sonora metallic, 58000 miles, £7949, Maidstone, 01622 200 100 (TRADE)

1 SERIES, 120d SE 5dr, 36743163, abs, air bag, side air bags, immobiliser, alarm, traction control, central locking, remote central locking, air conditioning, electric front windows, trip computer, rear wash/wipe, front fog lamps, stability control, adjustable steering column, automatic electric windows, child locks, head restraints, isofix, climate control, dual climate zones, full leather, centre armrest, height adjustable seat, retractable headrests, folding rear seats, rear headrests, cruise control, multi-specification match, blue met, 58966 miles, £12499, Maidstone, 0845 871 5185 (TRADE)

1 SERIES, 116i SE 5dr, so570tb, air conditioning, cd player, alarm, anti-theft system, central locking, immobiliser, remote alarm, remote central locking, head restraints, height adjustable seat, rear headrests, adjustable steering column, power steering, stability control, traction control, trip computer, abs, child locks, multiple airbags, colour coded body, metallic and easily located off the m25, m26 and a20. big enough to cope, small enough to care. out of hours contact 07956 158119, rd, 10839 miles, £11495, Wrotham Heath, 01732 220555 (TRADE)

1 SERIES, 118d ES 5dr, lg57kvj, air conditioning, cd player, push button start, alarm, anti-theft system, central locking, immobiliser, remote alarm, remote central locking, head restraints, height adjustable seat, rear headrests, adjustable steering column, power steering, stability control, traction control, trip computer, abs, child locks, multiple airbags, colour coded body, metallic mirrors, electric windows, radio, stereo, at Big Motoring World we average over 350 bmw's in one place. visit our website for even more details. we are open 7 days a week and easily located off the m25, m26 and a20. big enough to cope, small enough to care. out of hours contact 07956 158119, black, 0 miles, £27495, Wrotham Heath, 01732 220555 (TRADE)

1 SERIES, 116i SE 5dr, lm07zyg, air conditioning, cd player, push button start, alarm, anti-theft system, central locking, immobiliser, remote alarm, remote central locking, head restraints, height adjustable seat, rear headrests, adjustable steering column, power steering, stability control, traction control, trip computer, abs, child locks, multiple airbags, colour coded body, metallic paintwork, rear wash/wipe, electric 07956 158119, black, 22632 miles, £9994, Wrotham Heath, 01732 220555 (TRADE)

1 SERIES, 120i SE CONV, j08yta, multi-function steering wheel, cruise control, climate control, air conditioning, cd player, push button start, power hood, alarm, anti-theft system, central locking, immobiliser, remote alarm, remote central locking, head restraints, height adjustable seat, rear headrests, adjustable steering column, power steering, stability control, traction control, trip computer, abs, child locks, multiple airbags, colour coded body, front fog lamps, metallic paintwork, electric windows, radio, stereo, at Big Motoring World we average over 350 bmw's in one place. visit our website for even more details. we are open 7 days a week and easily located off the m25, m26 and a20. big enough to cope, small enough to care. out of hours contact 07956 158119, aluminium silver, 54518 miles, £17995, Wrotham Heath, 01732 220555 (TRADE)

1 SERIES, 120d SE 5dr, rj07dyn, climate control, multi-function steering wheel, cd player, push button start, half leather, alarm, anti-theft system, central locking, immobiliser, remote alarm, remote central locking, head restraints, height adjustable seat, rear headrests, adjustable steering column, power steering, stability control, traction control, trip computer, abs, child locks, multiple airbags, colour coded body, front fog lamps, metallic paintwork, rear wash/wipe, electric mirrors, electric windows, radio, stereo, 16" alloys, efficient dynamics, at Big Motoring World we average over 350 bmw's in one place. visit our website for even more details. we are open 7 days a week and easily located off the m25, m26 and a20. big enough to cope, small enough to care. out of hours contact 07956 158119, black, 74374 miles, £9494, Wrotham Heath, 01732 220555 (TRADE)

1 SERIES, 118d Sport 5dr, lg55xzw, air conditioning, climate control, multi-function steering wheel, push button start, cd player, sports seats, alarm, anti-theft system, central locking, immobiliser, remote alarm, remote central locking, head restraints, height adjustable seat, rear headrests, adjustable steering column, power steering, stability control, traction control, trip computer, abs, child locks, multiple airbags, colour coded body, front fog lamps, metallic paintwork, electric 07956 158119, black, £10994, Wrotham Heath, 01732 220555 (TRADE)

1 SERIES, 116i SE 5dr, ye58cxr, climate control, air conditioning, cd player, push button start, multi-function steering wheel, alarm, anti-theft system, central locking, immobiliser, remote alarm, remote central locking, head restraints, height adjustable seat, rear headrests, adjustable steering column, power steering, stability control, traction control, trip computer, abs, child locks, multiple airbags, colour coded body, front fog lamps, metallic paintwork, electric windows, radio, stereo, centre armrest, efficient dynamics, at Big Motoring World we average over 350 hours contact 07956 158119, aluminium silver, 54518 miles, £11993, Wrotham Heath, 01732 220555 (TRADE)

1 SERIES, 118d ES 5dr, yb07kfr, air conditioning, cd player, push button start, rear wash/wipe, radio, stereo, alarm, anti-theft system, central locking, immobiliser, remote alarm, remote central locking, head restraints, height adjustable seat, rear headrests, adjustable steering column, power steering, stability control, traction control, trip computer, abs, child locks, multiple airbags, colour coded body, metallic paintwork, electric mirrors, electric windows, at Big Motoring World we average over 350 bmw's in one place. visit our website for even more details. we are open 7 days a week and easily located off the m25, m26 and a20. big enough to cope, small enough to care. out of hours contact 07956 158119, black, 74374 miles, £9494, Wrotham Heath, 01732 220555 (TRADE)

1 SERIES, 120d ES AUTO, id56kxg, air conditioning, push button start, cd player, alarm, anti-theft system, central locking, immobiliser, remote alarm, remote central locking, head restraints, height adjustable seat, rear headrests, adjustable steering column, power steering, stability control, traction control, trip computer, abs, child locks, multiple airbags, colour coded body, front fog lamps, metallic paintwork, electric 07956 158119, black, £10994, Wrotham Heath, 01732 220555 (TRADE)

1 SERIES, 116i SE 5dr, kd02dod, air conditioning, push button start, cd player, alarm, anti-theft system, central locking, immobiliser, remote alarm, remote central locking, head restraints, height adjustable seat, rear headrests, adjustable steering column, power steering, stability control, traction control, trip computer, abs, child locks, multiple airbags, colour coded body, metallic paintwork, rear wash/wipe, electric mirrors, electric windows, radio, stereo, at Big Motoring World we average over 350 bmw's in one place. visit our website for even more details. we are open 7 days a week and easily located off the m25, m26 and a20. big enough to cope, small enough to care. out of hours contact 07956 158119, aluminium silver, 33897 miles, £7989, Wrotham Heath, 01732 220555 (TRADE)

1 SERIES, 120d SE 5dr, kp57uz, multi-function steering wheel, climate control, air conditioning, push button start, cd player, alarm, anti-theft system, central locking, immobiliser, remote alarm, remote central locking, head restraints, height adjustable seat, rear headrests, adjustable steering column, power steering, stability control, traction control, trip computer, abs, child locks, multiple airbags, colour coded body, front fog lamps, metallic paintwork, rear wash/wipe, electric mirrors, electric windows, radio, stereo, sports seats, at Big Motoring World we average over 350 bmw's in one place. visit our website for even more details. we are open 7 days a week and easily located off the m25, m26 and a20. big enough to cope, small enough to care. out of hours contact 07956 158119, grey, 68545 miles, £11495, Wrotham Heath, 01732 220555 (TRADE)

NISSAN

ALMERA, Sve 5dr Auto, 8156079, air conditioning, climate control, colour satnav, electric sunroof, electric windows, electric mirrors, power steering, parking sensor, abs, front fog lamps, rear wash/wipe, remote central locking, remote alarm, rear headrests, height adjustable seat, adjustable steering column, cd player, radio, twin air bags, alloy wheels, this almera is just one of over 180 quality vehicles which we are currently offering for sale. please click on the link to our web site to view our current stock. all our vehicles are inspected in our workshop and are prepared to the highest standard. silver, 40300 miles, £4295, Plumstead, 020 8855 4000 (TRADE)

ALMERA, Almera 2.2dCi (136ps), 2003, mileage verified title check safety pack front fog lamp central door locking (remote) in car entertainment (radio/cd) spare wheel (steel) steering wheel mounted controls (audio) seating capacity (five seats) climate control mirrors external (electric) alloy wheels (16in) air bag side (driver/passenger) adjustable steering column/wheel (rake) seat height adjustment (driver/passenger) head restraints (front/rear) electric brakes power-assisted steering, silver, 78870 miles, £3695, Sittingbourne, 01795 476222 (TRADE)

Do you want to sell your car?**HOBBS•PARKER**
Car Auctions LLP

We hold two auctions each week selling cars from £100 to £20,000. We will give you an accurate, free valuation. If you are happy with our valuation, you can enter your car into the auction, and when sold we will pay you within 48 hours.

WE SELL OVER 5000 CARS A YEAR!

Sales every monday & wednesday at 6.30pm

No more costly adverts!

Hundreds of buyers every week!

No more timewasters!

It's really quick and easy, exciting too!

Everybody's doing it!

All major credit cards accepted!

Open to the trade and the public!

"The simple way to buy or sell."

Commercial Vehicle Auctions

Thursday 4th November 3.00pm

& Thursday 18th November 3.00pm

Then Fortnightly on Thursdays at 3.00pm

Approx 50 light vans and pick ups

A well attended and popular fortnightly sale

A selection of entries from Local Authorities, Local Companies, Main Dealerships & Others

Entries InvitedHobbs Parker Car Auctions LLP, Orbital Park, Ashford, TN24 0HB
www.hobbsparker.co.uk/cars 01233 506266

WANTED FOR £ CASH £

ALL CARS, VANS TRUCKS & 4X4S WITH OR WITHOUT MOT. ANY AGE OR CONDITION CONSIDERED. SAME DAY COLLECTION SERVICE. A KCC registered company

07802 807877

**Specialising in Cambelt Replacement**

- Vehicle Servicing • General Repairs • Petrol or Diesel
- Taxi Drivers Welcome

All repair work guaranteed • Drop & Shop Service**Free Local Collection & Delivery****01227 860859**info@jdcambelts.co.uk
www.jdcambelts.co.uk

Bg D. Specialist Cars
RANGE ROAD, IND. EST., HYTHE

2006 56 Reg SAAB 9-3 1.9TID Vector Sport, 4 Doors, Manual, Saloon, Diesel, 114,000 miles, Metallic grey, Cruise control, Full Electric Pack, Alloy wheels, Immobiliser, ABS, Sports seats, Reverse parking aid, Anti theft system, Child locks, Leather seat trim, Service indicator, Navigation system, Multi function steering wheel, Space saver spare wheel, Alarm, Body coloured bumpers, PAS, Air conditioning, CD, Climate Control, Full Service History, Fully integrated Navigation system, Mobile phone Bluetooth connection, Business Pack, 6 Speed gearbox. £6,895

2003 53 Reg SAAB 9-3 2.0T Aero, 4 Doors, Manual, Saloon, Petrol, 121,170 miles, Metallic Black Sat Nav, Bluetooth Handsfree Leather seat trim, Radio/CD, Cruise control, Alloy wheels, Immobiliser, Full Electric Pack, Remote central locking, Trip computer, Alarm, Headlight washers, Body coloured bumpers, Rear armrest, PAS, Air conditioning, Anti theft system, Climate Control, Full Service History, Sports seats, Tinted glass. NOW £4,195

2001 Y Reg SAAB 9-5 2.0T SE, 102,941 miles, 4 Doors, Automatic, Saloon, Petrol, Metallic Grey, 4 Owners. Heated door mirrors, ABS, Radio/CD, Rear headrests, Cruise control, Folding rear seats, Alloy wheels, Immobiliser, Side airbags, Leather upholstery, Front electric windows, Electric door mirrors, Rear electric windows, Remote central locking, Drivers airbag, Trip computer, Leather seat trim, Air conditioning, Radio/Cassette, Traction control, Body coloured bumpers, PAS, Climate Control, Service indicator, Electric mirrors, Remote locking. £2,795

2000 W Reg SAAB 9-3 2.0T, 5 Doors, Manual, Hatchback, Petrol, 70,471 miles, Metallic RED, 2 Owners. Central locking, Folding rear seats, Trip computer, Passenger airbag, Steering wheel reach adjustment, Cloth upholstery, Part Service History, Child locks, CD, Immobiliser, Side airbags, Front electric windows, Electric door mirrors, Rear electric windows, ABS, Headlight washers, Body coloured bumpers, PAS, Radio/Cassette, Air conditioning, Service indicator. £2,495

1998 R Reg SAAB 9-5 2.0T, 4 Doors, Manual, Saloon, Petrol, 116,963 miles, Metallic Red, 2 Owners. Radio/CD, Service indicator, Child locks, ABS, Air conditioning, Alloy wheels, Anti theft system, Central locking, Child seats, Colour coding - Body, Computer, Cruise control, Driver airbag, Full Electric Pack, Heated seats, Leather seats, Metallic paintwork, Multi function steering wheel, Navigation system, Park distance control, Passenger airbag, Power assisted steering, Radio, Rear armrest, Remote locking, Side airbags, Sideskirts, Spoiler, Sunroof, Telephone, Tinted glass, Traction control. £1,695

R Reg SAAB 9-3 2.0i, 5 Doors, Manual, Hatchback, Petrol, 1998, 66,678 miles, Black, 1 Owner. Rear wiper, Trip computer, Cloth upholstery, Immobiliser, Part Service History, Remote locking, Service indicator, Electric door mirrors, ABS, Adjustable seats, Adjustable steering column/wheel, Air conditioning, Alloy wheels, Anti theft system, CD, Central locking, Electric mirrors, Electric windows, Foglights, Head restraints, Headlight washers, Heated seats, Metallic paintwork, Passenger airbag, Power assisted steering, Rear armrest, Side airbags, Steel wheels, Sunroof, Tinted glass, Wheel trims. NOW £1,695

NOW WITH FULL MOT & 1 YEARS BREAKDOWN WARRANTY www.bandspecialistcars.co.uk 01303 264700

With trained SAAB specialist staff we are your only choice for all your SAAB repair & MOT needs

www.benjyalloys.co.uk

FOR CARS • FOR BIKES:

- NEW & USED TYRES FROM 10" - 30"
- BRAKES
- SHOCKS
- WINTER TYRE & WHEEL SETS
- TYRES
- BRAKE DISCS & PADS
- CHAINS
- SPROCKETS
- WHEEL REFURBISHMENT

01227 713886
37, Mill Road, Sturry, Canterbury, Kent, CT2 0AR

01843 595584
37a, Newington Road, Ramsgate, Kent, CT12 6EJ

SUPERBIKE TYRE CENTRE
RIDE IN, RIDE OUT SERVICE

visit us on **et**

MICHELIN Continental FALKEN Firestone GOODYEAR METZELER AVON TYRES



PROPERTY NEWS

Rise in property prices damage chance of sale

ASKING prices for UK property rose by three per cent during October, research shows.

The average home for sale has seen an increase in price of just over £7,000, according to property website Rightmove.

For the past three months the housing market suffered falling prices and the number of homes on the market is remaining close to an all-time high.

The research indicates that sellers are refusing to adjust to these new market conditions.

Rightmove explained that what it called "bullish pricing" is typical of the autumn property market and vendors often struggle to react to both new stock and market changes.

The property portal also indicated that many sellers are likely to be disappointed as evidence shows that high prices can damage chances of selling the property.

Miles Shipside, director of Rightmove, said: "It is a sign that many sellers are not experiencing high levels of financial stress, but can't afford to accept a lower price if they are to make their sums stack up for the next move."

Drop in number of high end homes on market

THE value of the UK's most expensive properties has fallen by 1.5 per cent over the past year, figures from Primelocation.com have revealed, despite a slight decrease in the availability of stock.

Top value homes in Kent did not fare as badly as those in other parts of the UK, according to market analysts.

London saw the biggest monthly falls in value for the highest-end stock, dropping by 2.4 per cent between August and September 2010, while prime properties in Wales fell by 5.8 per cent over the year.

Primelocation.com believes the two main reasons for falling values are fewer wealthy individuals looking to buy property from abroad, as well as higher taxes prompting more of the UK's rich to emigrate.

SALES of properties worth £1 million and over have risen by 118 per cent in the past year, according to new figures from Halifax.

Although sales over £1m represent a tiny proportion of the UK property market as a whole, shares of all sales have risen from 0.5 per cent in the first six months of 2009, to 0.9 per cent in the same period of 2010.

A spokesman said: "The increase reflects the weakness in sterling and the relatively strong housing market in the south east."



Property TV SPONSORED BY WWW.THEMORTGAGESHOP.CO.UK



AIMING HIGH: Eric Pickles (pictured below), the communities and local government secretary, has pledged to upgrade thousands of affordable homes for low-income families

150,000 new homes as part of reforms to social housing

THE Government has cut the social housing budget by more than 50 per cent, from £8.4 billion over the previous three-year period to £4.4 billion.

However, it says that it will invest £4.5bn in 150,000 new affordable homes over the spending review period.

It will also carry out a major reform of social housing in this country, said Chancellor George Osborne while outlining changes made in the 2010 Comprehensive Spending Review.

Included in this reform will be a shift in responsibility to local councils and a scheme which allows social landlords to charge tenants a weekly rent between social and market rates.

In addition, more than £2bn has been allocated to the Decent Homes programme,

■ **BY NICK AMES**

which improves housing for vulnerable people.

Other changes include a new cap on Local Housing Allowance to single claimants under 35 who are living in the private rented sector.

They will now be restricted to the rate for a single room in a shared house rather than in a one-bedroom property.

Eric Pickles, communities and local government secretary, said: "We have that seen that the old system of house building simply did not work."

"We are making the money available and delivering the reform to build and upgrade thousands of affordable homes for people on lower incomes over the next four years."

These cuts are likely to attract controversy due to plans to subsidise budget cuts by forcing those on housing benefit to pay a higher rent.



IF YOU ARE THINKING OF MOVING, TAKE A LOOK AT HOMES AND DEVELOPMENTS ACROSS THE COUNTY @ yourkenttv.co.uk

COOKE & CO.
— ESTATE AGENTS —

A Move In The Right Direction

Margate - Ramsgate - Broadstairs

Call Cooke & Co on:

Margate 231833

Broadstairs 600911

Ramsgate 851322

WE DON'T KNOW HOW TO MAKE A BRILLIANT BURGER...



...BUT WE DO KNOW HOW TO SELL AND LET PROPERTY.

Cooke & Co Selling & Letting property since 1992, national advertising, award winning website, Park Lane Office, New iPhone/iPad Application available.

Offices in Margate, Ramsgate and Broadstairs.

www.cookeandco.com or email info@cookeandco.com



Sales Hotline 01843 231833

Cliftonville and surrounding areas.

147 Northdown Road - Cliftonville - Kent - CT9 2QY

Sales Hotline 01843 600911

Broadstairs and surrounding areas.

56 High Street - Broadstairs - Kent - CT10 1JT

Sales Hotline 01843 851322

Ramsgate and surrounding areas.

78 Queen Street - Ramsgate - Kent - (Opposite Waitrose)

COOKE & CO.®

— ESTATE AGENTS —

A Move In The Right Direction



Properties updated every 15 minutes at www.cookeandco.com 24 hours a day

Trust Cooke & Co Selling properties for over 18 years call us now



Margate £249,995
Four Bedroom Detached House, Integrated Garage, Large Rear Garden, Two Reception Rooms, Close To Sea Front, Kitchen/Diner, Double Glazing, Central Heating, Off Street Parking.



Westgate-On-Sea £177,500
Three Bedroom Detached House, Fully Double Glazed, Full Gas Fired Central Heating, Shared Swimming Pool, Large Lounge/Diner, Modern Fitted Kitchen, Conservatory, Utility.



Broadstairs £224,995
Two Bedroom Detached House, Off Road Parking, Double Glazing, Central Heating & Solar Underfloor Heating, Large Conservatory, Attractive Garden, Fitted Kitchen, No Forward Chain.



Broadstairs £164,950
Purpose Built Apartment, Two Bedrooms, Bathroom and On Suite, Open Plan Lounge/Diner/Kitchen, Parking Space, Partial Sea Views, Excellent Location, No Forward Chain, Call Us.



Ramsgate £199,950
Four Bedroom Detached House, Stonehenge, Kitchen, Bathroom, Conservatory, Lounge, 80 Rear Garden, Garage, Gas Central Heating, Double Glazing, No Forward Chain, Close To Town.



Ramsgate £100,000
Situated On The Second Floor And In A Great Location In Good Order Throughout, Accommodation Consists Two Bedrooms, Lounge With Modern Kitchen, Bathroom, Gas Fired Heating.



Cliftonville £164,995
Three Bedroom Semi Detached Family Home, South East Location, Lounge/Diner, GPCB, View Today, Off Street Parking, Garage, In Need of Modernisation, Kitchen, Bathroom.



Margate £7,500
Garage For Sale, Single Unit, Up and Over Door, Residential Location, View Today, Please To Sell.



Broadstairs £199,995
In need of Refurbishment, Detached House, Two Bedrooms, Lounge/Diner, Bath Kitchen/Diner, Separate Bathroom and WC, Gardens, Garage, South East Location.



Broadstairs £329,950
Detached Four Bedroom House, Open End De Luxe Location, Fitted Kitchen and Utility Room, Conservatory WC, Open Plan 200 Reception Room, Double Glazing, GPCB, Detached Double Garage.



Ramsgate £169,500
Two Bedroom Modern Flat, Lounge, Kitchen, Bathroom, 6 yrs Double Glazing, Storage, Kitchen, Emergency Roll Over, Central Heating And Garden, No Forward Chain.



RAMSGATE £379,950
Part 18th Floor And Part 17th Floor House, Double Cherry With Two Bedrooms, Study, Three Bathrooms, Two Kitchens, Two Garages And Two Reception Rooms, Accommodation Is.



Cliftonville £142,500
Two Bedrooms, Lounge / Kitchen, Fitted Bathroom, Double Space, View Today, Ideal Investment, Hip To Let Opportunity, No Chain.



Cliftonville £219,995
Two / Three Bedroom Detached House, Within Grounds Of Northdown Park, Flat Roofing, Double Glazed, Bathroom, Kitchen, GPCB, Attractive Garden, Parking Space, No Chain, View.



Broadstairs £164,995
Three Bedroom Semi-Detached House, Conservatory, Off Street Parking, Newly Refurbished, Approx. 400 Rear Garden, Kitchen/Diner, Lounge, No Forward Chain.



Broadstairs £135,000
Mid Terrace, In Need of Updating, Three Bedrooms, Lounge/Diner, Kitchen, Open Plan Reception, Small Rear Courtyard, Central Location, No Forward Chain.



Ramsgate £355,000
Five Storey Extended Georgian Town House, Kitchen, Sitting Room, Library, 240 Kitchen/Diner, Two Bathrooms, Four Bedrooms, Original Features, Stuffed Pine Floorboards, Many Original Fireplaces.



Ramsgate £310,000
Seven Double Bedroom Victorian Semi Detached House With A One Bedroom Flat On The Lower Ground Floor, Located In The Heart Of Ramsgate, Close To Mainline Railway Station, Regal.



Cliftonville £105,000
One Bedroom, Modern Living Reception Apartment, Super Sea Views From Balcony, Immediate Offer, Fitted Kitchen With Appliances, Delightful Central Lounge / Reception On The Sea, Lift.



Wingham £159,995
Two Bedroom End Of Terrace House, Modernised Throughout, Call De Luxe Location, View Today, Modern Fitted Kitchen/Diner, GPCB, Modern Bathroom With Balcony, Modern.



Broadstairs £229,995
Purpose Built Modern, Two Double Bedrooms, Reception Room, Fitted Kitchen, Bathroom & Separate WC, Approx 800 Rear Garden, Off Street Parking, Excellent Decorative Order, General.



Broadstairs £250,000
Victorian End of Terrace House, In Need of Total Refurbishment, Double Glazing, Some Original Features, No Forward Chain, Approx 250 Rear Garden, Central Location, 16 Rooms - Three Floors.



Ramsgate £105,000
Two Bedroom Ground Floor Flat, Lounge, Kitchen, Shower Room, Double Glazing, Central Heating, Front and Rear Gardens, Off Street Parking.



Ramsgate £460,000
Four Bedrooms, Semi Detached, Separate Reception With Grange View, Separate Kitchen With Granite Worktop, Lounge With Open Fireplace, Bedrooms, Balcony, Utility Room, Oak.



Margate £129,995
Three Bedroom Mid Terrace House, South East Residential Location, Kitchen, Bathroom, GPCB, 400 Rear Garden, No Chain, Off Street Parking, Garage, View Today, Conservatory.



Cliftonville £115,000



Broadstairs £139,000
Semi Detached House, Three Bedrooms, Lounge/Diner, Kitchen/Breakfast Room, Downstairs Bathroom and Separate WC, Approx 500 Rear Garden, Off Street Parking, In Need of Updating, No.



Broadstairs £250,000
Four Bedroom Detached Family Home, Three Reception Rooms, Large Kitchen With Separate Utility Room, Garage, Large Rear Garden With Swimming Pool, GPCB, Double Glazed, View.



Ramsgate £380,000
Four Bedroom Detached House, Lounge, Dining Room, Kitchen, Utility Room, Conservatory, Bathroom, Gas Fired Central Heating, Open Double Glazing, Large Garden, Garage, No.



Ramsgate £495,000
Four Bedroom Family Home, Two Reception Rooms, Fitted Kitchen, Downstairs Bathroom, Bathroom, Gas Fired Central Heating, One Bedroom House/Annex, Garage, Garden, Possible.

from **mortgage** to **sale** to **sold**
your **one** stop **shop**



from **mortgage** to **sale** to **sold**

your **one** stop **shop**

www.tmspropertyservices.co.uk 01843 600666 Sutherland House | Nelson Place | Broadstairs | Kent CT10 1HQ



Broadstairs £249,995

TMS are delighted to bring to the market this stunningly refurbished end terrace period style house comprising three bedrooms with lounge/sitting room, kitchen/dining room, bathroom + shower room and utility room. It has been improved to a high standard with a quality finish and is available to purchase with NO ONWARDS CHAIN. In the heart of Broadstairs within 400 yards of the main seafront and bathing sands an early viewing is strongly recommended to avoid disappointment.



Margate £94,995

End Terrace Cottage
One Bedroom
Rear Courtyard Garden
Additional Loft Room



Ramsgate £129,995

Terraced House
Three Bedrooms
Two Reception Rooms
Stamp Duty Exempt



Deal £144,995

Terraced House
Three Bedrooms
No Onwards Chain
70ft Rear Garden



Deal £159,950

Semi Detached House
Three Bedrooms
Popular Location
Off Street Parking



Ramsgate £159,999

Semi Detached 3 Bedroom House
Conservatory
Garage
Off Street Parking



Ramsgate £179,995

Semi Detached Two Bedroom Bungalow
Lounge/Dining Room
Garage Plus Driveway
60ft Rear Garden



Cliffsend £192,500

Semi Detached Bungalow
Three Bedrooms
Gardens To Front & Rear
No Onwards Chain



Broadstairs £195,000

Semi Detached Bungalow
Two Bedrooms
Garage Plus Driveway
Approx 50ft Garden



Broadstairs £197,500

Semi Detached Bungalow
2 Bedrooms
Modern Kitchen
Sunny Aspect Garden



St Peters £225,000

Detached Bungalow, Three Bedrooms
Immaculate Throughout
Garage Plus Drive
Conservatory



Palm Bay £249,995

Detached Four Bedroom House
Two Reception Rooms
Garage Plus Drive
Balcony/Terrace



Cliftonville £249,999

Size Matters
Detached 5 Bedroom House
3 Large Reception Rooms
Off Street Parking



Palm Bay £275,000

Detached Four Bedroom Bungalow
Four Bedrooms
Off Street Parking
Gardens To Front & Rear



Cliffsend £329,995

Link Detached Four Bedroom House
Two Reception Rooms
Sociable Kitchen
Two En-Suite Facilities



from **mortgage** to **sale** to **sold**

www.tmspropertieservices.co.uk 01843 600666 Sutherland House | Nelson Place | Broadstairs | Kent CT10 1HQ



Gary Fairhall

Vince Mulcare

Mike Friend

your **one stop shop**

Ramsgate Office
01843 851777

Cliftonville Office
01843 230430

Birchington Office
01843 847999



Property of the Week



Westbrook

- Character Executive Home
- 5 Beds, 3 Receptions
- Modern Kitchen
- Double Garage
- Close To Cliff Top Walks

£399,995



Property of the Week



Minnis Bay

- Sea Views
- Two Bedrooms
- No Chain
- Garage En Bloc
- 500m To Seafront
- 19ft Lounge
- Balcony
- Must View !!!

£164,995



Ramsgate £74,995

- One Bedroom
- Fitted Kitchen
- Bathroom
- Lounge With Seaviews



Garlinge £119,995

- Two Or Three Bedrooms
- Lounge, Cellar
- Lean To Conservatory
- Osp And Rear Garden



Birchington £132,500

- Two Double Bedrooms
- Fitted Kitchen & Bathroom
- Ch And D/G
- Rear Garden



Margate £142,995

- 2/3 Bedrooms
- 25ft Lounge / Diner
- Lovely Garden
- Chain Free

An agent will always tell you how good they are, but we let our customers tell you how satisfied they have been

I would like to say that your team at Parkland have all been great, very proactive, good follow up and friendly too. I can say out of all the estate agents I was registered with you were the only one who asked for feedback, called when a new property came on and regularly mailed us. Your team is great!

Miss Hillier, Westbrook

My house was sold within two weeks and the process involved was not stressful at all. Thank you very much for all your help. I will recommend Parkland Estates to everyone.

Miss Taylor, Ramsgate



Ramsgate £120,000

- Three Bedrooms
- Two Reception Rooms
- Kitchen/Diner
- Gas Central Heating



Ramsgate £125,000

- Three Bedrooms
- Lounge/Diner
- Fitted Kitchen
- Family Bathroom



Ramsgate £160,000

- Three Bedrooms
- Modern Fitted Kitchen
- Newly Fitted Shower Rm
- Garage En-Bloc



Westgate £179,995

- Three Or Four Bedrooms
- Lounge
- 19ft Kitchen/Diner
- Laid To Lawn Garden



Ramsgate £189,995

- Three Bedrooms
- Lounge/Diner
- Fitted Kitchen
- 70' Rear Garden



Broadstairs £199,995

- Sought After Location
- Two Bedrooms
- Charm And Character
- Kitchen/Diner



Ramsgate £219,995

- 3 Bedrooms
- Lounge
- Dining Room
- Bathroom



Northwood £225,000

- Ditched Chalet Bungalow
- Three Bedrooms
- Two Reception Rooms
- Central Heating



Cliffsend £239,995

- Four Bedrooms
- 27'1" Lounge/Diner
- Fitted Kitchen
- Garage And Driveway



Westbrook £299,995

- Six Bedrooms
- Four Reception Rooms
- Approx 200ft Garden
- Off Street Parking

www.parklandestates.co.uk



MILTON ASHBURY

MARGATE - 122 Northdown Road • Margate • Kent • CT9 2RB
Tel: 01843 22 55 33
RAMSGATE - 17 High Street • Ramsgate • Kent • CT11 9AG
Tel: 01843 58 33 88
WESTBROOK - 141 Canterbury Road • Westbrook • Kent • CT9 5BD
Tel: 01843 223 223
info@miltonashbury.com www.miltonashbury.com

Sales
Lettings
Management
**Freehold
Management**
Surveying
Mortgage
Acquisitions
**Energy
Performance
Certificates**

MARGATE

- Terraced house
- Gas central heating
- Rear garden
- Ideal first time buy

£105,000

WESTBROOK

- 4 Bedrooms
- Detached house
- Good decorative order
- En suite shower room

£236,000

MARGATE

- 3 Bedrooms
- Terraced house
- Good decorative order
- Local amenities

£144,995

WESTBROOK

- 4 Beds, 2 Recepts
- Lounge
- Dining Room
- Downstairs Cloakroom

£159,950

MARGATE

- Cast iron fireplaces
- Gas central heating
- Rear garden
- Contact the agent for viewing

£449,950

CLIFTONVILLE

- Converted flat
- In need of modernisation
- Local amenities
- Economy 7 heating

£36,000

CLIFTONVILLE

- 2 Bedrooms
- Beautifully Decorated
- Stunning Sea Views
- Refitted Bathroom

£102,500

RAMSGATE

- Currently Tenanted
- 2 Bed Terrace House
- In Good Decorative Order
- Mostly D/g. Rear Gdn

£99,950

RAMSGATE

- 2 Beds
- Lounge/diner
- Modern Fitted Kitchen
- DG, GCH

£124,950

RAMSGATE

- End terrace house
- Three bedrooms
- Two reception rooms
- Local amenities

£129,995

RAMSGATE

- Converted flat
- Good decorative order
- One bedroom
- Town location

£75,000

RAMSGATE

- Contact the agent for viewing
- Gas central heating
- Off street parking
- Three bedrooms

£125,000

RAMSGATE

- Detached bungalow
- Two bedrooms
- Two reception rooms
- Fully double glazed

£194,950

RAMSGATE

- Investment/FTB
- 2 Dbl Bedrooms
- In Need of TLC
- No Forward Chain

£84,995

RAMSGATE

- No Forward Chain
- 2 Dbl Beds, Gch, D/g
- Shared Garden
- Off Street Parking

£104,995

FREE VALUATIONS FOR SALES & RENTALS

TO ADVERTISE: **EMAIL US @:** appointments@kosmedia.co.uk

TELEPHONE US ON: 01303 817040

FAX US ON: 01303 817004

- ACCOUNTANCY
- ADMINISTRATION, SECRETARIAL, PA
- AGRICULTURE, FORESTRY, ENVIRONMENT
- ART AND DESIGN
- CATERING, HOSPITALITY
- CONSTRUCTION, ARCHITECTURE, SURVEYORS
- CUSTOMER SERVICE, CALL CENTRE
- DOMESTIC
- EDUCATION, TEACHER, SCHOOL
- ENGINEERING, MANUFACTURING, UTILITIES
- ESTATE AGENCY, PROPERTY

- GRADUATE, TRAINEES
- HEALTH AND SAFETY, SECURITY, DEFENCE
- HR, RECRUITMENT
- INDUSTRIAL, WAREHOUSE, FACTORY
- IT, INTERNET, TELECOMS
- INSURANCE, BANKING, FINANCE
- LEGAL
- LEISURE, TOURISM, TRAVEL
- MANAGEMENT CONSULTANCY
- MANAGEMENT, SENIOR POSITIONS
- MARKETING, ADVERTISING

- MOTOR TRADE, DRIVER
- NOT FOR PROFIT, CHARITIES
- NURSING, MEDICINE, CARE WORK
- OTHER
- PRINT, PACKAGING, DISTRIBUTION
- PR, MEDIA, JOURNALISM
- PUBLIC SECTOR, SOCIAL SERVICES
- RETAIL, WHOLESALE, SALES
- SCIENTIFIC AND PHARMACEUTICAL, RESEARCH
- TRANSPORT, LOGISTICS, AVIATION

Senior & General Appointments 58-59

WELLNESS COACHES REQUIRED

We are a Health & Nutrition company looking for serious people who want to earn £500-£1000+ per month full/part-time working from home.

Full training and support available.
01622 671716

ADMINISTRATOR

DMS family run Cleaning and Repairs Company are looking for a motivated confident person to work within their office, based near Folkestone. Experience in customer services and taking repair bookings. Must be computer literate. Knowledge of Quick Books system an advantage. 4 days per week, Monday - Friday 9-5
For further information please contact Fiona on 01303 248828 or email: fiona@dmspropertymaintenance.co.uk



SENIOR PAYROLL/ACCOUNTS ASSISTANT

A vacancy has arisen for a Senior Payroll/Accounts Assistant within the Finance department, to work approximately 30 hours per week. The role will encompass a wide range of accounting and payroll duties, including PAYE, year-end payroll returns, P11D's, VAT and account reconciliations. The ideal candidate will have extensive accounts and payroll experience and be numerate and computer literate. Salary dependent on qualifications and experience.

Please send applications including current CV to Ms J Boraston, Finance Director, at the address below or email to joannab@blazeneon.com. Closing date Friday 12th November.

Blaze Neon Limited, 5 Patricia Way,
Pysons Road, Broadstairs, Kent CT10 2XZ
01843 601075

Helpdesk Analyst Vacancy Sittingbourne Kent

St Regis Paper Company is the largest manufacturer and recycler of paper in the UK. We currently have a vacancy for a Helpdesk Analyst, based at our Divisional Head Quarters in Sittingbourne, Kent.

The main duties of the post will involve: receiving and logging incoming calls, diagnosing and resolving faults remotely, ensuring calls are satisfactorily resolved within acceptable timescales, producing management reports on Helpdesk statistics and assisting with documentation of Helpdesk procedures and tasks.

The ideal candidate will possess; excellent customer service skills, a professional telephone manner with an outgoing personality, an appetite to learn new skills and resolve customer's problems. Although not essential, previous experience in a customer facing role would be desirable.

Systems to be supported include; Windows operating systems, AS400 operations and bespoke applications, Lotus Notes, Microsoft products and a Helpdesk system. Whilst experience of these systems would be distinct advantage training will be given to the right candidate.

Salary range depending on experience £16 - 20,000 pa
Closing date for application strictly 18th November 2010
Successful applicants only will be contacted to attend a 1st Interview after week commencing 22nd November 2010.
Apply in writing with current CV to:

Ms Kerry Lillico
St Regis Paper Co Ltd IT Dept
Unit 2 Oaklands Court, Tiverton Way
Tiverton, Devon, EX16 6TG



RAISING ASPIRATIONS - DEVELOPING SKILLS - DELIVERING QUALITY

We are seeking outstanding individuals to join our highly qualified, experienced and motivated teams, many of whom have come from industry. We offer our students the best learning and training experience and we have the following vacancies available:

■ Programme Leader – Catering and Hospitality

Salary scale: £29,413 - £34,817 for 37 hours per week all year

■ Chef Lecturer in Catering and Hospitality

Salary scale: £25,589 - £30,205 for 37 hours per week all year

■ Lecturer in Hairdressing

Salary scale: £25,589 - £30,205 for 37 hours per week all year

■ Programme Leader – Trowel Trades

Salary scale: £29,413 - £34,817 for 37 hours per week all year

■ Lecturer in Plastering

Salary scale: £25,589 - £30,205 for 37 hours per week all year

■ Trainer Assessor – Health and Social Care

Salary scale: £9,500 - £11,500 for 18.5 hours per week all year
plus achievement incentives based on income and performance

■ Business Services Administrator (maternity cover) Fixed term until the end of April 2011

Salary scale: £14,854 - £15,980 for 37 hours per week all year

For further details and to apply online please visit our website www.thanet.ac.uk and click on 'Vacancies'. Alternatively contact the HR office, Thanet College, Ramsgate Road, Broadstairs, Kent, CT10 1PN or telephone our application line for an application pack on (01843) 605052

Closing date: Friday 5 November 2010

Promoting Equality Preventing Discrimination

SECOND DEPUTY HEAD OF CARE FULL TIME

**SALARY £27,202 PLUS £1,621 WEEKEND ALLOWANCE
SCALE KS9 POINT 29. PERMANENT 52 WEEK POST
INCLUDING ALTERNATE WEEKEND WORKING**

A second Deputy Head of Care required to work at this special school for children aged 11-19 with autism and associated learning difficulties, reporting to the Senior Care Team. Previous employment within a school or social care setting is essential, with relevant leadership/management experience. NVQ Level 4 qualification is desirable, but not essential as training will be provided.

A proportion of the working week is to be spent in direct care work/pupil support to an average of 75%. The post holder must be skilled in working with children and young people who present complex challenging behaviour. The successful applicant will have a track record of proactive approaches to behaviour management and will be required to manage the schools extended year provision, which will involve working outside of term time. Some holiday entitlement can be taken during term time by arrangement with Headteacher or Head of Care.

Stone Bay School is committed to the safeguarding and promotion of the welfare of children and employees are required to have an enhanced CRB disclosure. KCC final-salary pension scheme membership available.
Please phone 01843 863421, e-mail office@stone-bay.kent.sch.uk, or write to Stone Bay School, 70 Stone Road, Broadstairs, CT10 1EB for an application form.

Closing date for applications is Friday 12th November 2010.
Kent County Council is an equal opportunities employer.



The smart way to find your next job
JobsforKent.co.uk

Find teaching jobs online



Register your details
and we'll email you
daily with new jobs that
match your selected
criteria

JobsforKent.co.uk

The smart way to find
a job in the County
POWERED BY KOS MEDIA

TERMS AND CONDITIONS

KOS MEDIA (PUBLISHING) LTD TERMS AND CONDITIONS

- Advertisements will be accepted only on the express condition that the advertiser warrants that the advertisement does not in any way contravene any existing legislation and in particular the Trade and Description Act 1968 and the Consumer Credit Act 1974.
- It is the responsibility of all advertisers to ensure that all advertising meets all forms of government legislation and KOS Media (Publishing) Ltd (the "media owner") takes no responsibility for liability in errors and omissions to the content of our media.
- All rates quoted are subject to VAT at the rate currently in force at the time the advertisement appears.
- All rates within the annual advertising agreement will be rate protected for 12 months from the first date of publication under the signed agreement.
- Any unsuitable material posted on any website belonging to KOS Media (Publishing) Ltd by the advertiser or any associated third party will be removed or refused. All passwords and security supplied to the advertiser by KOS Media (Publishing) Ltd in relation to the use of the posting of material via the media owner's online administration tool will be the responsibility of the advertiser. The advertiser indemnifies KOS Media (Publishing) Ltd against any damages as a result of misuse of these privileges by either the advertiser or any third party given password privileges by the advertiser.
- KOS Media (Publishing) Ltd reserves the right to change passwords intermittently to ensure the overall and ongoing security of its websites within the public domain.
- Copyright and licenses for voice-over/music/photography or film for advertising promotions or otherwise within the various forms of media in print, online and moving film owned by KOS Media (Publishing) Ltd must have been sought, verified or paid for by the advertiser where applicable. Approval or permissions must have been given by any potential beneficial owner voice-over or music. The advertiser must be able to verify any statements or claims (promotional or otherwise) in relation to their products/services promoted within any of the media offerings belonging to KOS Media (Publishing) Ltd.
- Where shrinkage of an advertisement occurs for whatever reason, the advertisement will be charged to the nearest full centimetre where it relates to the media owner's printed publications. This will NOT apply to full-page advertisements, which remain full pages even after shrinkage.
- KOS Media (Publishing) Ltd reserves the right to omit or refuse any advertisement/commercial/web content without notice or explanation. In these terms the word "advertiser" shall be construed to include any person or organisation placing an advertisement on behalf of another.
- A guarantee of insertion cannot be given and the media owners shall not be liable for any loss or damage caused by any error inaccuracy within your marketing content. In no case shall the total liability of the media owner for any error or omission exceed the price charged by the media owners for that advertising.
- No liability is accepted for any loss or damage alleged to have arisen through delay in forwarding replies to Box numbers, however caused, nor for the loss or damage to any artwork supplied.
- Claims for any error or inaccuracy in your media messages with KOS Media (Publishing) Ltd must be made in writing to the accounts department within 10 days of publishing.
- KOS Media (Publishing) Ltd accepts no responsibility for any errors or omissions made on their websites by the advertiser.
- KOS Media (Publishing) Ltd has the right to cancel the advertiser's annual membership without notice should the advertiser deliberately publish out of date material or content on any of the media owner's online digital platforms. KOS Media (Publishing) Ltd will seek to recover, in full, all outstanding invoices in relation to the signed annual membership as a result of the advertiser's negligence in this regard and reserves the right to claim damages for any potential vexatious action via the advertiser.
- Advertisers are requested to check their advertisements after the first insertion. The media owner will not be responsible for any errors on subsequent insertions, which have not been advised to them in writing.
- A minimum of one month's notice must be given in writing for any cancellation of the signed annual advertiser's agreement. Upon cancellation, all discounts from KOS Media's standard effective media advertising rate card (July 2008-June 2009) will be recalculated and adjusted accordingly in line with KOS Media's standard media rate card (effective July 2008-June 2009) and will reflect the revised length of commitment denoted by the advertiser's written cancellation. Any surcharges, refunds or costs in relation to the production of the advertiser's TV commercial for the commitment set out within the advertiser's agreement will be met in full by the advertiser as per KOS Media's standard media advertising rate card (July 2008-June 2009). Discount will be reapplied and any refunds or surcharges will be paid by either party within 30 days of the advertiser's written cancellation. Any other advertising placed must give a minimum of seven days' written notice and any discounts given for series bookings will be forfeited by the advertiser upon cancellation.
- Seasonal contracts, Your Professional classified advertisements or any uplift advertising within the annual contract with the advertiser will be invoiced in full - at rate card - on receipt of any written cancellation of this contract within the 12-months.
- All uplift advertisements must be booked in at least three months advance of publication and will be subject to availability. All dates booked will be on a first-come, first-served basis.
- The advertiser must agree to the date and time of filming of any online TV advertising commercial supplied by KOS Media (Publishing) Ltd within the advertiser's agreement. (Platinum, Gold, Silver standard or commercial). Should, for any reason, the advertiser not be available at the agreed time without giving sufficient notice (at least 48 hours), KOS Media (Publishing) Ltd reserves the right to charge for any further TV production at its standard published hourly rate should the advertiser still wish to use KOS Media (Publishing) Ltd's production services to complete its TV commercial or photographic imagery included in the advertiser's agreement. The advertiser will approve and accept that there are only two choices of voice-over and music offered by KOS Media (Publishing) Ltd. Should an advertiser wish to use other voice-overs or non-copyright free music it is the responsibility of the advertiser to pay the PRS rights should they be required to do so. Any changes to or failure to approve the TV production by the deadlines agreed between both parties will result in KOS Media (Publishing) Ltd being given permission by the advertiser to replace the TV commercial with pictures or stills from a choice of photography supplied by the media owner until the advertiser can supply a TV commercial produced at their own cost and risk outside of this agreement. The advertiser also accepts and agrees that this action would not reduce the value or cost of their membership. Any kind of changes required to the TV commercial throughout the advertiser's agreement will be borne by the advertiser outside of this agreement.
- Each advertiser accepts that their ranking and position within KOS Media (Publishing) Ltd's search engine will be equal to those within their category (Platinum, Gold, Silver, Bronze, etc) other than they will be ranked based on the search engine criteria of optimisation within their level (Platinum, Gold, Silver or Bronze).
- Any delivery claims made by the advertiser or discount vouchers published within the print or online media of KOS Media (Publishing) Ltd and any action as a result of the public or otherwise is the sole responsibility of the advertiser. Any claims resulting from this via KOS Media (Publishing) Ltd must be met by the advertiser.
- a. All credit accounts due for payment shall be notified to the Advertiser by the 30th day following the date of the invoice, time to be of the essence. All sums due to KOS Media (Publishing) Ltd or RBS Factoring shall be paid in full, and the Advertiser shall have no right of set off in any circumstances.
b. In the event that payment is not received by KOS Media (Publishing) Ltd or RBS Factoring by the due date, the media owner shall be entitled to suspend all further advertising until payment is received and/or repudiate the contract and make any surcharges for breaking the contract.
c. In the event that payment is not received by KOS Media (Publishing) Ltd by the due date, the media owner reserves the right to charge interest on all overdue balances calculated on a daily basis at the rate of two per cent above the minimum lending rate of National Westminster Bank Plc from time to time in force.
d. Notwithstanding anything in these terms and conditions or implied to the contrary, in the event of the Advertiser ceasing to use the services of KOS Media (Publishing) Ltd (for whatever reason), the whole amount of monies due from the Advertiser to the date of cessation shall fall due for immediate payment.
e. The Advertiser will be liable for all costs incurred by KOS Media (Publishing) Ltd in the recovery of debts not paid by the due date.
f. Payment may be made by cheque, credit transfer, direct debit, cash and any major credit card.
- Any discount which KOS Media (Publishing) Ltd may have agreed with the Advertiser shall be forfeited in the event of failure by the Advertiser to complete the contract or to meet the above credit terms.
- Advertising Agency commission will be allowed to those advertisers recognised by the Newspaper Society, but shall not exceed ten per cent and will be subject to the terms of that recognition. This commission will not be allowed if the Advertising Agency fails to meet the terms.
- All private advertisements and certain categories as laid down by KOS Media (Publishing) Ltd must be prepaid.
- The Advertiser agrees to indemnify KOS Media (Publishing) Ltd in respect of all costs, damages or other charges falling upon the media owners or any of the companies within the KOS Media Group as the result of legal action or threatened legal action or threatened legal arising from the publication of any advertisement or advertising promotion.
- An order for an advertisement shall amount to acceptance of these terms and conditions, and any condition placed on an order by an Advertiser shall be null and void in so far as it conflicts with them.
- Copyright in advertisements produced wholly or partially by the media owners belong to KOS Media (Publishing) Ltd. Advertisers may not reproduce such advertisements without the media owner's written consent.

All terms and conditions stated above are in place to protect the advertiser, the media owner and the communities they serve within the public domain as well as the beneficial rights of individuals and organisations. KOS Media will endeavour to always act reasonably in applying its terms and conditions.

Effective from June 2008

Apple Barn, Hythe Road, Smeeth, Ashford, Kent TN25 6SR
Tel 01303 817040 Fax 01303 817004
Email: info@kosmedia.co.uk



Award winning publications
www.kentnews.co.uk

Is this the job for you?

ACH is a fast-growing organisation, developing new, high-quality residential homes for adults with Learning Disabilities. Due to our continued growth we now require the following staff to complement our team at our home in

BOBBING

www.achuk.com

SUPPORT WORKERS

Salary £13,250

For an application pack please visit our website at www.achuk.com
Alternatively e-mail louise.burrows@achuk.com or contact Human Resources on 0208 502 8871.



all seasons care services

Trusted by CQC inspectors

★★★★★

Have you thought about a new and rewarding career?

All Seasons is expanding and looking for carers in your area to join our teams in providing domiciliary care and support services in the community.

Experience is desirable but not essential as training will be given. Own transport preferable.

You must be able to work either early mornings or evenings and some weekends.

For further information and an application pack call 01227 265899 or visit www.allseasons.org.uk

Head Office:
All Seasons (Kent) Ltd,
Kent Enterprise House
1 The Limes, Home Bay
Kent CT15 7GQ
Reg. Co. No. 6139630

CHEF'S
Required Senior
Chef de Partie level at
The Beacon
1.5 miles from
Tunbridge Wells.

Call Scott on
01892 524252

121 Care & Mobility
require
Full/Part Time Care Assistants
in the Thanet area,
experienced preferred but not essential.
Own transport required.
Competitive rate of pay,
up to £7.85 per hr.
Telephone
01227 792249

To
advertise
in this
section



**01303
817040**

Cosywall Insulation, Pembury require Domestic Insurance Surveyor

who will be required to convert generated leads and carry out technical property surveys to evaluate the existing levels of insulation and advise on grants available. Basic £20,000 + commission covering Kent, Sussex and Surrey. Surveying equipment is provided but own car is required.

Apply by tel. 01892 825757 or e-mailing cv to john@skinnerandreeves.com

Cavity Wall Technician

to operate in Tunbridge Wells and surrounding areas of Kent, Sussex and Surrey. Good customer skills and proven practical ability desirable. Basic + excellent bonus scheme, depending on experience.

Apply by tel. 01892 825757 or e-mailing cv to jo@skinnerandreeves.com

Both positions are permanent and offered by the Insulation division of Skinner & Reeves, established for over 50 years.

Bakery Manager

For small wholesale bakery in Whitstable. Salary 16-25K, health insurance, profit share. Experience in food manufacture, bakery, IT skills and an interest in organic food required. For more information, Tel 01227 771 881 or email: mail@artisanbread-abo.co.uk
www.breadonline.co.uk



Meet your **perfect partner** through your **local** trusted **dating service**

Call FREE: **0800 032 9100** to place your FREE ad now!

Women Seeking

KAREN 51, smoker, many interests, seeks country loving guy, 35-45 who is fun, loving and caring. Tel No: 0906 515 7112 Box No: 382050 ☞

LYN young 50yr old lady, divorced, attractive, size 16, black hair, green eyes, no ties, dog, likes walks, meals out, nights in, socialising, seeks gent, 40-55. Tel No: 0906 515 7112 Box No: 350023

BEAUTIFUL slim, Oriental babe, 21, stunning figure, seeks older, solvent gent, 70 plus to spoil and pamper her. Tel No: 0906 515 7112 Box No: 348545

TALL attractive nurse, dark hair, blue eyes looking to meet someone young and fit for off duty fun and friendship. Tel No: 0906 515 7112 Box No: 350719 ☞

LOVELY curvy, extrovert, green eyed blonde, seeks gorgeous, easygoing, fun male to share cuddles, laughs and TLC. Tel No: 0906 515 7112 Box No: 350697 ☞

ATTRACTIVE vivacious, curvy blonde beautiful brown eyes, many interests, looking for someone nice to cuddle up on the sofa and share good wine with. Tel No: 0906 515 7112 Box No: 350695 ☞

ATTRACTIVE vivacious lady seeks good looking male to share travel, romantic nights out and lots of TLC. Tel No: 0906 515 7112 Box No: 350693 ☞

BEAUTIFUL bubbly blue eyed blonde, full of life looking for similar extrovert male to put some fun back in her life. Tel No: 0906 515 7112 Box No: 350725 ☞

STUNNING blonde, feels life is for living looking for her Mr Right, 45-55, who can make her feel special. Tel No: 0906 515 7112 Box No: 350723 ☞

CURVY blonde, big blue eyes, many interests WLTm genuine male to make her laugh and brighten up her day. Tel No: 0906 515 7112 Box No: 350721 ☞

STUNNING slim green eyed blonde, fun to be with, likes nights out, looking for that special someone. Tel No: 0906 515 7112 Box No: 350691 ☞

CUTE female, full of fun and always likes to try new things, seeks spontaneous, manly male for fun and laughter. Tel No: 0906 515 7112 Box No: 349029 ☞

ATTRACTIVE fit brunette, good fun and down to earth, WLTm funny, romantic guy who knows how to enjoy life. Looks unimportant. Tel No: 0906 515 7112 Box No: 349007 ☞

SINGLE mum, 39, likes most things, seeks male with GSOH for LTR. Tel No: 0906 515 7112 Box No: 349995 ☞

BLUE eyed, slim single mum, needs help, seeks genuine caring man who wants a challenge. Tel No: 0906 515 7112 Box No: 382030 ☞

YOUNG bubbly, bouncy, romantic female, sexy, cool, seeks male for fun, friendship, maybe more. Tel No: 0906 515 7112 Box No: 349435

SAM attractive, outgoing with blonde spiky hair, green eyes, lonely, romantic and in need of some male company. Age/looks unimportant. Tel No: 0906 515 7112 Box No: 349927 ☞

STUNNING brown eyed brunette, funny and vivacious searching for fun and romance with unattached male. ACA. Tel No: 0906 515 7112 Box No: 349923 ☞

GILL slim stylish blue eyed blonde loving and caring, WLTm down to earth guy who knows how to treat his lady. Tel No: 0906 515 7112 Box No: 349921 ☞

AFFECTIONATE curvy green eyed brunette seeking fit active man to share new adventures with. Looks unimportant. Tel No: 0906 515 7112 Box No: 349919 ☞

STUNNING ex model, curvy, long legs seeks tall well built guy relax with. Tel No: 0906 515 7112 Box No: 349005 ☞

LOVELY curvy brunette, adventurous and feminine seeks intelligent male to share the fun side of life together. Tel No: 0906 515 7112 Box No: 349003 ☞

TINY blonde, blue eyes, lovely smile, romantic at heart, seeks really nice manly for romance, possible LTR. Looks unimportant. Tel No: 0906 515 7112 Box No: 348999 ☞

LORRAINE 5ft 8ins, slim, size 10, long dark curly hair, green eyes, likes meats out, pubs, seeks male with GSOH. Tel No: 0906 515 7112 Box No: 348857 ☞

SUZANNE 35, beautiful blonde, seeks male for chats and a relaxing glass of wine anytime. ACA, status unimportant. City area. Tel No: 0906 515 7112 Box No: 342527 ☞

HAPPY go lucky blue eyed blonde, 38, just wants to make someone happy seeks similar kind male for a loving relationship. Tel No: 0906 515 7112 Box No: 347347 ☞

SUE early 60's, black hair, brown eyes, seeks male, 59-63 for fun and friendship. Tel No: 0906 515 7112 Box No: 346929 ☞

FEMALE 42, stunning blonde nurse looking to share a bottle of good wine, relax and whatever follows with a tall professional male. Looks unimportant. Tel No: 0906 515 7112 Box No: 347345 ☞

PRETTY blonde with lovely green eyes seeks male for good conversation and companionship. Tel No: 0906 515 7112 Box No: 349901 ☞

SHAZ fun and bubbly with auburn hair seeks tall good looking guy for friendship, maybe more. Tel No: 0906 515 7112 Box No: 348989 ☞

FUN loving, young at heart blonde, big blue eyes, looking for some fun, romance and TLC. Tel No: 0906 515 7112 Box No: 349897 ☞

VERY pretty blue eyed blonde, funny and warm seeks attractive down to earth, older male for fun, laughter and love. Tel No: 0906 515 7112 Box No: 348985 ☞

FAYE N/S, non drinker, lots of love to give, seeks special, genuine, honest male. Tel No: 0906 515 7112 Box No: 349309 ☞

MARGARET 69, 5ft 4ins, active, N/S, GSOH, likes keep fit, walks, meals out, nights in, holidays, seeks nice likeminded gent, 65-70 for friendship, maybe more. Tel No: 0906 515 7112 Box No: 349085 ☞

GORGEOUS tall feminine brunette seeks special loving, much older guy with a passion for life to get together with. Status unimportant. Tel No: 0906 515 7112 Box No: 349035 ☞

CHATTY blonde, fun to be around, will try anything on, looking for some serious fun with confident guy. Tel No: 0906 515 7112 Box No: 349033 ☞

PETITE female with lovely long auburn hair, sensitive and loving seeks someone nice to share lots of cuddles, TLC and more. Tel No: 0906 515 7112 Box No: 349031 ☞

CURVY blue eyed blonde who just wants to have a good time with no complications WLTm likeminded guy. Looks unimportant. Tel No: 0906 515 7112 Box No: 347127 ☞

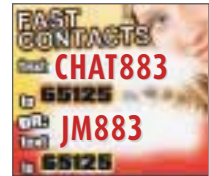
VIVACIOUS brown eyed brunette seeks tall, confident, tactile guy looking for romantic fun. Tel No: 0906 515 7112 Box No: 347125 ☞

GORGEOUS blue eyed brunette, hurt in past and looking for someone to mend a broken heart and put some lust back. Tel No: 0906 515 7112 Box No: 347123 ☞

ALICE 47, black, seeks older male for love and relationship. Tel No: 0906 515 7112 Box No: 381748 ☞

WARM caring woman, 59, too young to be old, likes pubs, meals out, walks, cinema, theatre, seeks kind, caring, reliable, solvent male for friendship/relationship. Tel No: 0906 515 7112 Box No: 349465

STRAIGHT female, 60-75 seeking male companionship, no complications for fun and socialising, gay man welcome. Tel No: 0906 515 7112 Box No: 341379 ☞



CHEEKY brunette, seeks much older male to have some fun with. Tel No: 0906 515 7112 Box No: 37306 ☞

DEBBIE 40, gorgeous cuddly red haired beauty, WLTm a beautiful romantic man to sweep her off her feet and put some fun back. Tel No: 0906 515 7112 Box No: 346807 ☞

CAROLE 52, long chestnut hair, attractive, 5ft 4ins, medium build, likes travel, animals, countryside, seeks Scottish male, under 57 with hair. Tel No: 0906 515 7112 Box No: 380448

I love rock and roll. Dance partner needed for lovely slim blonde in Hove, 5ft 7ins, 50 plus, no ties, needs nice, intelligent guy 50 plus, tall, no ties who wants to boogie and maybe more. Tel No: 0906 515 7112 Box No: 378984 ☞

WARM caring woman, 59, too young to be old, likes pubs, meals out, walks, cinema, theatre, seeks kind, caring, reliable, solvent male for friendship/relationship. Tel No: 0906 515 7112 Box No: 344965

37YR old blonde beauty, hour glass figure, likes to look good for her man, has much to offer a tall romantic male. Tel No: 0906 515 7112 Box No: 347317 ☞

NATALIA attractive, brunette, brown eyes, 40's, N/S, slim, fit, friendly, seeks sincere, N/S, solvent male for love and relationship. Tel No: 0906 515 7112 Box No: 344393

PROFESSIONAL attractive, friendly, black British female, mid 40's, size 10-12 likes socialising, seeks sincere male of any nationality for LTR. Tel No: 0906 515 7112 Box No: 341125

ATTRACTIVE young at heart professional, no ties seeks attractive male for mutual friendship. Status unimportant. Tel No: 0906 515 7112 Box No: 355886 ☞

KAREN 34, leggy brunette who knows there's more to life than just work! WLTm confident professional male for time off meets in London and fun. Tel No: 0906 515 7112 Box No: 342525 ☞

PATRICIA outgoing, confident, feminine, warm, friendly, smart, good company, attractive, seeks similar male. Tel No: 0906 515 7112 Box No: 347215 ☞



Men Seeking

HONEST reliable, handsome, black male, 47, affectionate, seeks mature, trendy, white female, 42-62 for going out, laughter and life. Tel No: 0906 515 7112 Box No: 350653

PAT 50, black, honest, kind, seeks female for discreet fun times. London. Tel No: 0906 515 7112 Box No: 350541

WHITE English male, 57, N/S, broad shouldered, likes concerts, music, cinema, seeks sensual, intelligent female, 21-45. Tel No: 0906 515 7112 Box No: 350457 ☞

RAY 5ft 9ins, slim, 55, caring, good heart, easygoing, seeks female of similar age. Tel No: 0906 515 7112 Box No: 350365 ☞

COSTA 42, 5ft 11ins, slim, athletic, educated, graduated lawyer, seeks attractive lady, any age for fun, friendship, maybe more. Tel No: 0906 515 7112 Box No: 350243 ☞

LADY 50 plus sought by slim, attractive professional male 45 for discreet relationship. London/Surrey Tel No: 0906 515 7112 Box No: 350219

MALE 59, 5ft 8ins, ex footballer, seeks attractive, slim-medium build female for good times. Eastbourne Tel No: 0906 515 7112 Box No: 382096 ☞

ALEX professional black male, 36, likes travel, meals out, museum, theatre, seeks kind lady. Tel No: 0906 515 7112 Box No: 350203 ☞

YOUTHFUL male, 49, 5ft 8ins, N/S, white, seeks slim African Princess, 30-45 for fun and laughter maybe more. Tel No: 0906 515 7112 Box No: 350185 ☞

BARBARA divorced, active, 5ft 7ins, dark hair/eyes, likes cinema, theatre, meals out, holidays, seeks intelligent male with GSOH for friendship, maybe more. Tel No: 0906 515 7112 Box No: 346745 ☞

VOLUPTUOUS big hearted young brunette seeks hunky guy who likes body art to make life a bit more interesting. ACA. Tel No: 0906 515 7112 Box No: 347165 ☞

BEAUTIFUL tall brunette with a lovely smile seeks tall, well built mature male to share wine, lots of laughter and more. Tel No: 0906 515 7112 Box No: 347163 ☞

VIVACIOUS dark haired, brown eyed, petite single mum, witty, caring, enjoys life, seeks male, 42-50 with GSOH, kind heart and who likes socialising. Tel No: 0906 515 7112 Box No: 348655 ☞

DOWN to earth female, 5ft 8ins, 42, seeks sincere, honest male. Portsmouth. Tel No: 0906 515 7112 Box No: 348557 ☞

HONEST caring, genuine female, 44, GSOH, likes meals out, nights in, seeks similar male. Tel No: 0906 515 7112 Box No: 381844 ☞



LEO passionate, uninhibited, medium build, caring, mature, semi retired, N/S, easygoing, OHAC, GSOH, seeks similar petite lady. Tel No: 0906 515 7112 Box No: 350171

ATTRACTIVE caring male, 36, likes most things, meals out, cinema, walks, nights in, seeks nice lady, 20-40 for good times. Eastbourne Tel No: 0906 515 7112 Box No: 382058

BLACK male, 25, tall, seeks female, 25-35 for serious relationship. Tel No: 0906 515 7112 Box No: 382044 ☞

DO you fancy a real sexy man, Duracell type to make your dreams come true. Me 55, you 48 plus. Tel No: 0906 515 7112 Box No: 350583

EXCITING 55yr old pleasant male, all action, seeks similar open lady, 48-65. Tel No: 0906 515 7112 Box No: 350579

GENUINE young 60yr old, neglected, lonely, seeks nice lady for fun and friendship. Tel No: 0906 515 7112 Box No: 350383 ☞

IAN mid 50's, medium build, brown eyes, dark hair, likes nights in/out, music, pubs, seeks female. Tel No: 0906 515 7112 Box No: 350371 ☞

MALE seeks special female, 36-46 for friendship, maybe more. Tel No: 0906 515 7112 Box No: 350315 ☞

PROFESSIONAL male, 55, slim, 5ft 11ins, divorced, N/S, likes travel, sports, walks, seeks slim, fit, N/S, genuine female, 48-59. Tel No: 0906 515 7112 Box No: 350257

SINGLE male, 60, medium build, kind, caring, GSOH, likes music, walks, places of interest, WLTm lady up to 60. Tel No: 0906 515 7112 Box No: 350043

JAMES late 40's, likes walks, socialising, cinema, meals out, theatre, teetotal, seeks female, 40-50 for friendship, maybe more. Tel No: 0906 515 7112 Box No: 350545 ☞

CRAIG 25, likes wrestling, theatre, church, socialising, seeks lady, 18-40 preferably ex model for LTR. Redhill Tel No: 0906 515 7112 Box No: 382134 ☞

RICHARD 49, 6ft, slim, professional, GSOH, tactile, affectionate, likes most things, seeks slim, affectionate female. Tel No: 0906 515 7112 Box No: 349519 ☞

TAFFY 47, young looks, nice personality, loyal, GSOH, pet lover, seeks female for text friendship, maybe more. Tel No: 0906 515 7112 Box No: 381962

6FT male, 24, brown hair, blue eyes, slim, athletic, outgoing, likes clubs, bars, sports, gym, seeks female for fun and friendship, maybe more. Tel No: 0906 515 7112 Box No: 349981 ☞

6FT 2ins male, dark hair, blue eyes, hardworking, professional, GSOH, likes sports, travel, seeks outgoing female. Tel No: 0906 515 7112 Box No: 349939

PAUL 44, 5ft 7ins, outgoing, caring, smoker, seeks slim, outgoing, fun girl, 30-45 for friendship, maybe more. Tel No: 0906 515 7112 Box No: 349313 ☞

BLACK male, 30, attractive, seeks female, 18-40 slim-medium build for fun and friendship. Tel No: 0906 515 7112 Box No: 349267

ACTOR 5ft 10ins, strong build, likes theatre, music, comedy, politics, seeks intelligent, attractive female, 30-45 with GSOH. Tel No: 0906 515 7112 Box No: 349871 ☞

MATURE attractive, fit male, seeks slim, petite, sexy Asian/Oriental/Latino lady for fun LTR. Tel No: 0906 515 7112 Box No: 349805 ☞

WIDOWER 66, tall, likes sports, meals out, walks, seeks attractive female of similar age for friendship, maybe more. Tel No: 0906 515 7112 Box No: 349581

PAUL 44, easygoing, seeks attractive, outgoing female of similar age. Tel No: 0906 515 7112 Box No: 381896 ☞

NICE male, late 50's, tall, blue eyes, grey hair, friendly, fit, likes boats, cars, outdoors, seeks female, late 50's for 1-2-1. Tel No: 0906 515 7112 Box No: 381886 ☞

TALL athletic 30yr old male, seeks caring female, size 16 plus for fun, leading to relationship. Tel No: 0906 515 7112 Box No: 349107 ☞

AFFABLE gentle teacher, 56, likes rock, arts, culture, travel, seeks intelligent, attractive woman, no kids for LTR/marriage. Tel No: 0906 515 7112 Box No: 347051 ☞

NICK 28, builder, 6ft, shaved head, blue eyes, medium build, seeks female for fun and maybe more. Tel No: 0906 515 7112 Box No: 350015

ROSS 42, 5ft 10ins, green eyes, brown hair, likes music, kind, caring, seeks special female. Tel No: 0906 515 7112 Box No: 349893 ☞

EARLY 60's male, 5ft 8ins, blue eyes, GSOH, likes most things, seeks similar fun loving female, 55 plus for good times, maybe more. Tel No: 0906 515 7112 Box No: 349285

CHARISMATIC creative, intelligent, handsome, quintessentially sexy male model/massage therapist 39, seeks stylish stunning, sensual lady. London. Tel No: 0906 515 7112 Box No: 381966

ANDY 42, romantic, loving, attractive, likes nights out, cooking, weekends away, seeks busty female, 32-55 with GSOH for LTR. Tel No: 0906 515 7112 Box No: 349281 ☞

PROFESSIONAL affluent executive, 5ft 8ins, N/S, needs to correct work/life balance, seeks lady, 35-45 to share quality time with. Tel No: 0906 515 7112 Box No: 348899 ☞

TALL loving Latino male, well built, slim, olive complexion, openminded, likes music, sports, culture, politics, theatre, reading, writing, seeks N/S, busty female for friendship, maybe more. Tel No: 0906 515 7112 Box No: 340165

SUSSEX male, 45, trusting, presentable, seeks female, 40-50 faithful and believes that romance is not dead. Tel No: 0906 515 7112 Box No: 381884 ☞

SOLVENT male, 45, 5ft 10ins, dark hair, fit, sporty, seeks tall, curvy female, 35-45. Tel No: 0906 515 7112 Box No: 381870

SLIM good looking male, naturalist, likes conversation, wine, sunshine, seeks female with similar interests. Tel No: 0906 515 7112 Box No: 381840 ☞

WIDOWER 68, 6ft tall, grey hair, N/S, likes sport, music, theatre, seeks attractive N/S female, 60-66 for LTR. Eastbourne. Tel No: 0906 515 7112 Box No: 323687

PAUL 48, slim, 6ft, seeks caring female. Tel No: 0906 515 7112 Box No: 348705 ☞

ROMANTIC good looking male, early 50's, many interests, seeks tall, black lady for friendship. Tel No: 0906 515 7112 Box No: 381418

JEFFERY 52, white, 6ft 2ins, medium build, likes meals out, cinema, holidays, seeks single, genuine black female for 1-2-1 relationship. Tel No: 0906 515 7112 Box No: 348663 ☞

JOHN 5ft 2ins, medium build, 56, likes disco dancing, walks, meals out, down to earth, seeks slim-medium build female, 45 plus for LTR. Tel No: 0906 515 7112 Box No: 349119 ☞

DAVID young intelligent, strong, funny male, 30, black British African, seeks beautiful female with GSOH to share relationship and fun. Tel No: 0906 515 7112 Box No: 381898 ☞

ATTRACTIVE blond blue eyed male, 47, HIV positive, extremely genuine, sincere, GSOH, OHAC, seeks warm, sincere, Oriental/black/Asian female. Tel No: 0906 515 7112 Box No: 348973

Gay Seeking

TALL non scene guy mid 20's, seeks older gent, 65 plus for friendship/relationship. Tel No: 0906 515 7112 Box No: 348543

MARK 58, divorced, bi, 5ft 11ins, good shape, seeks bi male for fun and friendship. Tel No: 0906 515 7112 Box No: 337763

VIC 70, fit, healthy, own home, seeks CD male for fun and friendship, maybe more. Tel No: 0906 515 7112 Box No: 338903

ANTHONY divorced, bi-curious, fit, 40's, likes wine, travel, seeks similar guy to see what happens. Tel No: 0906 515 7112 Box No: 381120 ☞

JAMIE Eastbourne, 35, gay, seeks same in local area for LTR. Tel No: 0906 515 7112 Box No: 381522 ☞

TALL blond, muscular non scene guy 29, seeks older solvent gent, 65 plus for friendship/relationship. Tel No: 0906 515 7112 Box No: 348543

Adult Interest

If you're looking for Fun!
Call 0906 515 7118*



yourlocal professionals

Advertise your business on yourkenttv.co.uk – the Kent local search directory find out more about us and our products and services online

TO ADVERTISE



Email us at classified@kosmedia.co.uk



Telephone us on 01303 817000



Fax us on 01303 817001

ADVERTISING



Your next customer could be reading about your business **NOW!**

Advertise today
Call Maria on 01303 817126

EDUCATION & TRAINING

Experienced Registered Teacher

offers expert support in literacy and numeracy with a proven track record in coaching children to achieve and extend their true potential.

Tel **01843 583483**
quoting kos

HOUSE CLEARANCE

House Clearance

Full & Part House Clearances carried out sensitively & efficiently.

To arrange a free quotation please call: **0844 499 4187**



British Heart Foundation
Furniture & Electrical Store
113-117 High Street, Margate, Kent. CT9 1JT

PLUMBING & HEATING

TARA HEATING & PLUMBING

New Boilers with free 5 year parts & labour warranty*

New Central Heating Systems
New Radiators & System Flushing
www.taraplumbing.co.uk

free quote from an honest plumber
01843 607192

*terms & conditions apply



BUILDING SERVICES

CWD BUILDERS

Your building projects



in safe hands

- Plumbing • Electrics • Carpentry
- Plastering • Rendering
- Damp-proofing • Decorating
- Roofing • Fascias & Soffits
- Drainage & Groundworks
- Extensions • Renovations
- New Builds • Garden Design

For a complete and professional service with flair, imagination and experience, call today for a **FREE ESTIMATE** on **07980 062694** or **01303 872505**

CWD Building Services
Providing a complete build service to make your dreams a reality

ELECTRICIANS

MT Electricians

C & G 2382 / C & G 2392

Part P Registered 17th Edition

Full & Part Rewires, Consumer Units, Additional Lighting
Sockets, Kitchens, Showers, Outside wiring

Mobile

07824 999508

07980 849380

01843 852522

Email: mt.electrician@live.co.uk



MOTORING / SERVICES

QCR "ADVANCED CAR DIAGNOSTIC FAULT FINDING"

ALL ASPECTS OF VEHICLE ELECTRICAL WORK UNDERTAKEN

Engine management lights + ABS + Airbag + Service Lights
+ Air Con + ECU repairs + Radio Codes + Blown Fuses
+ **Wiring Loom + Key Fobs Repaired**

+ Electric Windows + Central Locking + Heater Blowers + Heated Rear Screens + MOT Emission Refusal + Immobiliser Faults
+ Diesel Injector Testing + Code Reading + Alternators
+ Batteries + Starter Motors + Lambda Sensors + Coil Packs
+ Mass Airflow Sensors + T HEADLAMP BULBS + KEY PROGRAMMING AND

CAR SERVICING, DASHBOARD REPAIRS

AIR CON RE GASING + LEAK FINDING

01634 238777 Call Mick **07801 429527**

1 Hothfield Road, Rainham, Kent ME8 8BJ
qcrogers@hotmail.com



REMOVALS / STORAGE

Let us do the grunt work!
Professional home/office moves,
house and office clearance
Handywork, decorating and
garden services

No job too big, no job too small
Call for a quote
07999 21 99 21
for a free quote.

handyhog.com

GLAZING SERVICES

WE SURPASS YOUR NEEDS FOR GLASS

GLASS FOR ALL USES

- Pictures
- Windows
- Doors
- Balustrading
- Mirrors
- Roofs
- Floors
- Kitchen Splash Backs (coloured)
- Table Tops
- Double Glazed units
- Secondary Double Glazing
- Leaded Lights traditional and modern overlay to your design
- Window Filming

Glass for ALL uses from a long established family business

cliftonville glass & GLAZING LIMITED

Tel: **(01843) 227242** Fax: **(01843) 291386**

Email: cliftonglass@talktalk.net

www.cliftonvilleglassandglazingltd.com

39-41 Swayn Road, Cliftonville, Margate CT9 2DD



Supply only or Fitting Service available

PAINTERS & DECORATORS

CAN-DO

Property Services

For all your building and maintenance work

No job too big or too small

www.candopropertyservices.com

Tel: 01227 839190

PET SERVICES

Canterbury Tails
Dog walking, daycare and pet care services

Whether you're feeling unwell, busy with work or other plans. We offer a safe, caring environment for your beloved pet. Including pet feeding, pet to vet, trainer, groomer and taxi

Tel: **07999 219 688**

www.canterburytails.co.uk

info@canterburytails.co.uk



SHEDS / FENCING

Sheds built to order
Standard or custom made
to your specifications

UNBELIEVABLE PRICES

Fitting and Painting
all inclusive of price
Phone today for your free
no obligation estimate

Office: **01227 370834**

29 Park Road Herne Bay,
Kent CT6 5ST
www.rb-sheds.co.uk
07760 786634



CLEANING SERVICES

Industrial Cleaning Supplies

www.totalsuppliesltd.co.uk

- Chemicals
- Hand Towels
- Machine Hire & Sales
- Daily Deliveries

PHONE **01843 223000**
Ask for a free catalogue

Total Supplies Ltd
Industrial Vac Only £89+vat



ONLINE TV

online **TV** as it happens

Watch the latest web TV sport news and action kentnews.co.uk

FOOTBALL • CRICKET • RUGBY • TENNIS • BOXING • ATHLETICS • GOLF • HORSE RACING • SNOOKER • MOTORSPORT • CYCLING



MISSING MAN: Skipper Jay Saunders is out suspended

Blues boss set to move in the transfer market

MARGATE'S transfer business looks like continuing after manager Iain O'Connell hinted he may move players on to free up cash within his tight budget.

The Blues looked short on ideas in Saturday's FA Trophy defeat to AFC Hornchurch and with the extent of Shaun Welford's tendon injury still unknown, O'Connell admitted his squad is not strong enough.

Skipper Jay Saunders misses the next three games through suspension after being sent off at Billericay, leaving O'Connell short of options going into tough fixtures

FOOTBALL

against Bury, Tonbridge and Sutton.

He said: "Shaun is a massive miss, not just his goals, but his work rate, and we're waiting to hear the outcome of his MRI scan to learn exactly what's wrong.

"It's hard to bring people in because of the budget restraints so we've got to make do with what we've got.

"There may be a bit of movement in the next week with players going out and coming in – the way things are, it has to be

one out, one in. It was hard for Andy [White] on Saturday because the team played so badly and the service to the forwards was pretty shocking."

Having faced Bury during his time with Great Wakering, O'Connell knows another below-par performance will be punished by the newly-promoted Suffolk side.

"They get a lot of players from Ipswich and Norwich and they're always a good footballing side," he said.

"We've got to have the right attitude and make sure we've got enough quality in the side to win the game."

SWIMMING

Taking to promotion like a fish to water

LIFE in Division One East of the Arena National League has started well for Thanet Swim Club after a dominant display at the first gala of the season.

Having gained promotion from Division Two West, Thanet faced largely an unknown challenge as they travelled to Horsham, but they need not have feared the opposition as they stormed to victory with 231 points.

In total, Thanet will compete against 17 other clubs over three galas in Division One, with the next action taking place at Hastings on November 13.

Alongside Epsom District and Chelmsford, Thanet lead the way with six league points on the board after picking up 17 individual wins and 42 top-three finishes from the 50 races at Horsham.

Louise Gates, who represented Kent at the national championships, swam to first-place in the 100m individual medley, while Phil Kearney set a new club record in the boys' individual medley.

There was double joy for Phil Evans as he claimed two wins and two club records in the 100m backstroke and 100m butterfly. Meanwhile, 11-year-old Jamie O'Connor set two personal-best times in the 50m breaststroke and 50m butterfly.

Other Thanet winners were Megenta Balcombe, Maisie Cope, Lauren Joy, Dominic Mathews and Kyriacos Papa-Adams – another of the Kent squad.

The strength of Thanet's squad was highlighted in the relays, where they recorded 13 top-three finishes from the 16 races. Host club Atlantis finished second at the competition, 33 points behind Thanet while East Grinstead, Black Lion, 1066 Swimmers and Redhill & Reigate completed the line-up.

After the Hastings gala, the Division One East season will conclude on December 11.



LAUGHTER AND TEARS: Curtis Robinson celebrates equalising against AFC Hornchurch in Saturday's FA Trophy clash, but despite the efforts of Andy White, right, Margate went out



Pictures DAVID STEWART

Heads you lose, as Gate exit FA Trophy in dying seconds

MARGATE are out of the FA Trophy after a freak goal in injury-time handed AFC Hornchurch a dramatic victory at Hartsdown Park.

The visitors controlled proceedings in the first-half, but Margate looked much brighter after the interval and the tie seemed destined for a replay until Elliot Styles grabbed a last-gasp winner.

The Blues failed to deal with a Dave Collis free-kick and although Frankie Curley was unable to connect, the ball struck Styles on the side of the head and bobbed past Jamie Turner.

Margate boss Iain O'Connell named the same side that drew at Concord in midweek, with Wayne Wilson missing through illness and Shaun Welford still sidelined by injury.

In Welford's absence, James Pinnock was partnered with Gillingham loanee Andy White, but the pair looked distinctly lightweight all afternoon. At the other end, Margate's back-three dealt reasonably well with the Urchins' attacking threats, but only after the visitors had taken a fourth-minute lead.

Margate have scored so often as a result of long throws this season, but the boot was

FOOTBALL

■ BY YOURTHANET REPORTER

Margate 1

Robinson 65

AFC Hornchurch 2

Tuohy 4, Styles 90

firmly on the other foot as Ricky Hayles launched a throw towards Martin Tuohy, who sent a deft flick past Turner.

Rocked by the goal, Margate struggled to recover and Hornchurch pressed forward in search of a second goal, with Turner forced to punch Lewis Smith's powerful effort.

Tuohy – a summer target of O'Connell's – went close to doubling his tally and Smith again called Turner into action as the tie began to slip away from Margate.

James Rogers and Darren Marsden both saw tame efforts blocked in the latter stages of the half, but it was a different story after the break as the Blues came to life.

Margate starting XI



Subs used: Grant (Marsden 50)

Just after the hour mark, Rogers floated a free-kick into the box and Curtis Robinson sent a towering header beyond Hornchurch goalkeeper Darren Behcet to level the tie.

Turner raced out to save at the feet of Michael Spencer and Hayles poked the ball wide in a goalmouth scramble, but the Gate looked to have ridden out a late storm before Styles' late intervention.

Now out of both the FA Cup and Trophy, the Blues will be keen to mount a charge for the Ryman Premier play-off positions, starting at home to Bury Town on Saturday. For details of Margate's Kent Senior Cup tie against Bromley last night, log on to www.yourthanet.co.uk.

Follow all the action at the weekend with
Kent Football Live
We bring you all the goals as they go in with our live match updates from every game involving Kent sides.
All you have to do is log onto
www.kentsport.co.uk
from 2pm onwards and watch the action unfold.

PLEASE SEND YOUR SPORTS STORIES TO SPORTS EDITOR GLENN PEARSON AT glenn.pearson@kosmedia.co.uk



Defensive frailties leave Rams facing tough times

FOOTBALL

BY STEVE Tervet

Whitehawk 4

Jones 15, Hughes 19, Godfrey 75, Brotherton 88

Ramsgate 2

Lovell 5, Gregory 32



RAMSGATE head into the toughest period of their season so far knowing they must cut out the mistakes which cost them dearly away to Whitehawk.

Jim Ward's side welcome Faversham Town to Southwood for a Kent derby on Saturday, after which they face Leatherhead and Met Police – the two sides setting the early pace in Ryman South.

While the Rams produced a decent display in Brighton on Saturday, they have leaked too many goals in recent weeks and will need to tighten up against the promotion favourites.

Assistant manager Richard Langley insisted there were plenty of positives to take away from the Whitehawk defeat, but could not hide his disappointment at letting at least a point slip away.

He said: "We played alright, but when you play the better teams you get punished for your mistakes. It's back to the same old thing;



Ramsgate starting XI



Subs used: Cliff (Tsangarides 29), Beech (Pettit 80), Axon (Schurz 80)

PROVIDER: James Gregory crossed for Ramsgate's first

we weren't that bad, we did alright and we deserved something out of the game, but their third goal was a bit of a killer.

"It knocked the stuffing out of us and we probably didn't hurt them in their penalty area like they did to us in ours. They've got a good side with some really good players, they'll be in and around the play-offs, there's no question about that.

"We'll have to improve in our next three games because we've got Met Police, Leatherhead and Faversham. They're all tough games and we've got to make sure we

get something from all of them because if we come out of November with good results against the top sides, it makes the run-in after New Year more comfortable."

It was the Rams who struck first at the Enclosed Ground on Saturday, with Mark Lovell meeting James Gregory's cross with a powerful header to put the visitors ahead.

However, Whitehawk were ahead midway through the first-half thanks to goals from Joshua Jones and former Dover and Tonbridge winger Jerahl Hughes.

Ramsgate dragged themselves level 13 minutes before the interval when Mark Lovell flicked Simon Pettit's throw into the path of James Gregory, who volleyed home from 25 yards. The Rams had chances of their own after the break, but goals from Ben Godfrey and Jamie Brotherton settled the game in Whitehawk's favour.

Ramsgate were at home to Met Police in Ryman South last night (Tuesday), for details log on to www.yourthanet.co.uk.

HOCKEY



Picture: NICK DINAN

HIT: Matt Westby, above, had a hand in Ville's opener

Ville hit seven as fight for top spot continues

Canterbury IV 0 Cliftonville 7

PROMOTION looks to be well within Cliftonville's reach this season after Dan McGrath scored four goals in their thumping win away to Canterbury.

Ville and Tunbridge Wells are level on 13 points at the top of Kent Division One as both sides hit seven goals in their wins on Saturday.

McGrath was the star turn at Canterbury, scoring twice in each half as Ville sent out a clear message to their title rivals.

Jack Bradley and Alex Cowell created several opportunities with some fine wing play, before Ville took the lead when Matt Westby's cross was deflected past the Canterbury goalkeeper by Adam Sidders. It was 2-0 soon after when McGrath converted a neat penalty corner routine and James Perks made it 3-0 with a smart finish from close range.

Another McGrath penalty corner made it 4-0 at half-time and the goals kept coming as Bradley got his name on the scoresheet early in the second-half. Excellent link-up play between Cowell and Sidders set up McGrath to score the goal of the game and complete his hat-trick, and there was still more to come as McGrath pounced on hesitant defending to score his fourth, and Ville's seventh.

Ville face a crucial game on Saturday against Ashford, who sit just one point below them.

LEAGUE TABLE

(Not including midweek games)

RYMAN PREMIER DIVISION

	P	W	D	L	Gd	Pt
1 Kingstonian	12	8	1	3	+10	25
2 Sutton United	12	7	4	1	+9	25
3 Lowestoft Town	12	7	3	2	+9	24
4 Concord Rangers	13	5	5	3	+5	20
5 Tonbridge Angels	13	6	2	5	+4	20
6 Billericay Town	13	5	5	3	+2	20
7 Hendon	11	5	4	2	+8	19
8 Bury Town	11	5	4	2	+1	19
9 AFC Hornchurch	13	5	4	4	-3	19
10 Carshalton Athletic	9	5	2	2	+8	17
11 Hastings United	13	4	5	4	+2	17
12 Cray Wanderers	12	4	4	4	+8	16
13 Margate	12	4	4	4	+5	16
14 Canvey Island	11	4	4	3	+5	16
15 Tooting & Mitcham	13	4	3	6	-8	15
16 Wealdstone	12	3	3	6	-3	12
17 Maidstone United	14	2	5	7	-8	11
18 Harrow Borough	11	3	1	7	-8	10
19 Aveley	13	2	4	7	-10	10
20 Folkestone Invicta	12	2	4	6	-11	10
21 Croydon Athletic	11	2	3	6	-12	9
22 Horsham	11	2	2	7	-13	8

RYMAN DIVISION ONE SOUTH

1 Leatherhead	13	9	3	1	+23	30
2 Metropolitan Police	9	8	1	0	+24	25
3 Bognor Regis Town	11	7	2	2	+14	23
4 Sittingbourne	14	6	4	4	+4	22
5 Burgess Hill Town	13	6	4	3	+3	22
6 Merstham	14	5	6	3	0	21
7 Walton Casuals	13	6	2	5	-1	20
8 Whitehawk	11	5	4	2	+12	19
9 Eastbourne Town	13	5	4	4	+1	19
10 Godalming Town	12	6	1	5	-11	19
11 Dulwich Hamlet	12	5	2	5	+2	17
12 Chatham Town	14	5	2	7	-7	17
13 Fleet Town	10	5	1	4	-2	16
14 Chipstead	13	4	4	5	-6	16
15 Faversham Town	13	4	3	6	-3	15
16 Worthing	11	3	5	3	+6	14
17 Ramsgate	13	4	2	7	-2	14
18 Whyteleafe	13	4	2	7	-7	14
19 Walton & Hersham	12	3	1	8	-7	10
20 Horsham YMCA	13	3	1	9	-24	10
21 Whitstable Town	12	2	3	7	-7	9
22 Corinthian-Casuals	13	1	3	9	-12	6

FIXTURES (Saturday):

RYMAN LEAGUE PREMIER DIVISION: Margate v Bury Town
RYMAN DIVISION ONE SOUTH: Faversham Town v Ramsgate

Dream start almost ends in tears for the Wanderers

RUGBY

Thanet Wanderers 24 Haywards Heath 22

A LAST-GASP conversion from Richard Eldridge sparked wild celebrations around St Peter's as Thanet Wanderers claimed a thrilling victory over Haywards Heath.

The visitors travelled to Broadstairs in fine form, but they were hit by a Wanderers' avalanche in the opening stages as the home side flew out of the traps in front of their own supporters.

Thanet even surprised themselves by taking a 17-0 lead against the Sussex side, although the visitors did fight back late in the first-half to reduce the arrears to seven points at the interval.

After the break, Heath seized the initiative and moved ahead for the first time in the game to lead 22-17 going into the last ten minutes. However, Thanet were not finished and a late surge saw them level the game with a try in the corner, leaving Eldridge to kick the winning points.

Wanderers' coach Tom Carlier said: "It was a strange game, we started all guns blazing because we expected them to be really tough after their recent results. At 17-0 we took our foot off the gas and let them back into the game, and when they went ahead the boys had to pull something out of the bag.

"The last ten minutes was all us, we should have got a penalty try, but we moved the ball out wide and went over in the corner.

"Richard slotted the kick and it was a just result, because we deserved to win it."



Picture: DAVE STEWART

QUICK START: Oli Cackett makes a break for Thanet during their nail-biting win over Haywards Heath

D&J TYRES

KINGS ROAD GARAGE
1-9 KINGS ROAD, HERNE BAY
TEL: (01227) 373911 & 742362
OPEN: MON-FRI 8.00-5.00 • SAT 8.30-12 NOON
ESTABLISHED 1968



TYRES – CAR – VAN – 4X4
LARGE STOCKS OF MOST LEADING BRANDS
• HIGH QUALITY BUDGET RANGE
• MOTORCYCLE TYRES AND BALANCING
• FREE WHEEL ALIGNMENT
CHECK WITH TYRE PURCHASE
• MEMBERS OF BAY CARD DISCOUNT SCHEME



EXHAUSTS
TOP QUALITY WALKER & TIMAX SYSTEMS.



BATTERIES
CAR, VAN AND MOTORCYCLE FULLY CHARGED • READY TO FIT MOST VEHICLES FROM STOCK
4 YEAR GUARANTEE AVAILABLE
FREE BATTERY CHECK



Whitstable Town FC
1st XI v Fleet
Saturday 6 November K.O. 3pm

FIREWORKS
5th NOVEMBER
at Whitstable Town F.C.
Gates Open 5pm
Display 7pm



the
bannatyne

S P A

www.bannatynespa.co.uk



**Spa day
for 2 from
only £59!**

Bannatyne's brand new *Spa now open*

Indulge yourself for total wellbeing!

Looking for a special gift for someone special? We have an extensive list of luxurious treatments not to be missed!

Bannatyne's Health Club and Spa offers treatments and day spa packages to non members.

Westwood Road, Broadstairs
01843 600606



Elemis
spa • therapy

B
Bannatyne's Health Club
www.bannatyne.co.uk

*Terms and conditions apply.